# **COVER SHEET**

																								T	6	2	8	9	3
																					_	S.E.	C. F	l Regis	tratio				
R	0	С	K	W	E	L	L		L	A	N	D		С	0	R	Р	0	R	Α	Т	ı	0	N					
Г			Π								Γ					T .		Γ						Γ					$\Box$
$\Box$							Ι													Ē		Ī		T	Ī				П
П							Ī		I	Γ					I														
		_			_	1						(C	omp	l any':	s Ful	l Nan	ne)	J			L		<u></u>						Ш
Т	Н	Ε		G	Α	R	A	G	Е		Α	Т		Т	Н	E		R	0	С	K	W	Е	L	L		С	Т	R
E	s	Т	R	E	L	L	Α		S	Т			М	Α	K	Α	Т	ī		С	1	Т	Υ						
-		_							(B	usine	ess A	ddre	ess: l	Vo. S	Stree	t City	/Tow	/n/Pn	ovino	ce)									
F			DV	21.15				O.1.1						I							-					25			
L		EN	RIC	QUE		ntact			-		in in the control of								i		(	Comp	_		09 8 phon	-	ımbe	r	
												S	EC	FO	RM	20-l	S (I	DEF	INI	ΓΙV	E)								
1	2		3																										
Mor		al Y		ay										FOF	RM T	YPE									Mo		al Me		ay
<u> </u>																						97							3
	_	_								S	Seco	ńdar	y Lic	ense	Тур	e, If A	Appli	cable	9	-									_
Dept.	Red	quini	ng th	is Do	OC.																Am	ende	nA be	ticles	s Nur	nber	/Sect	ion	
																			Т	otal A	mou	int of	Borr	owin	gs				
Г																-	סט	лпеѕ	แน						-	oreig	n		
Total	No.	of S	tock	holde	ers																								
									To b	e ac	com	plis	ned i	by S	EC	Pers	onne	el co	nce	ned			,=11.5-	J8184115-91	300000				
								1																					
П	_	1	7	le Nu	Jmbe	er									LC	Ü													
Ш			Do	cume	ent I.	D.																							
													***************************************		Cas	hier													
 		1920	_		100	ės:																							
¦ 		S	17	A M	P S	)			1																				

#### NOTICE OF ANNUAL STOCKHOLDERS' MEETING

# To: All Stockholders of Rockwell Land Corporation

Please take notice that the Annual Meeting of Stockholders of Rockwell 1366 Colforation Dile CHANGE held on June 2, 2016 at 9:00 a.m. at R3 Level, Power Plant Mall Cinema, Rockwell Center, Charles C

## AGENDA

1. Call to Order

2. Proof of Required Notice

3. Determination of Quorum

4. Approval of the Minutes of the Annual Stockholders' Meeting held on May 27, 2015

5. Report of Chairman & The President

6. Approval/Ratification of the December 31, 2015 Reports and the Audited Financial Statements

7. Ratification of the Acts of the Board of Directors, of the Executive Committee and of Management

8. Election of Directors

9. Appointment of External Auditors

10. Other Matters

11. Adjournment

For purposes of the meeting, only stockholders of record as of April 20, 2016 are entitled to attend and vote in the said meeting.

Copies of the minutes of Annual Stockholders' Meeting held on May 27, 2015 will be available upon request.

Should you be unable to attend the meeting in person, you may appoint a Proxy by executing the appropriate form. MANAGEMENT IS NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND MANAGEMENT A PROXY. For validation, however, please return your proxies to the undersigned at The Garage at Rockwell Center, Estrella Street, Makati City 1200 not later than May 23, 2016.

For your convenience in registering your attendance, please have some form of identification such as passport, driver's license or voter's LD.

By order of the Board of Directors

MARKET REGULATION DE

ENRIQUE I. QUIASON Corporate Secretary

# SECURITIES AND EXCHANGE COMMISSION

# **SEC FORM 20-IS**

# INFORMATION STATEMENT PURSUANT TO SECTION 20

1.	Check the appropriate box:		SECURITIES AND EXCHANGE
	[] Preliminary Information Stat	ement	W LEGISTICAL STORY
	[x ] Definitive Information State	ment	APR 1 8 20:5
2.	Name of Registrant as specifie	ed in its charter:	MARKET REGULATION DEPT.
	ROCKWELL LAND CORPORATION	DN	$\bigcirc$
3.		isdiction of incorporation or organizatio	n
	MAKATI CITY, PHILIPPINES		
4.	SEC Identification Number:	62893	
5.	BIR Tax Identification Code:	004 710 062 000	
6.	Address of principal office:		
	THE GARAGE AT THE ROCKWEI ESTRELLA STREET, MAKATI CIT		

- 7. Registrant's telephone number, including area code: (632) 793 0888
- 8. Date, time and place of the meeting of security holders:

Date :

2 June 2016

Time :

9:00 am

Place :

R3 Level, Power Plant Mall Cinema, Rockwell Center, Makati City, Metro

Manila

9. Approximate date on which the Information Statement is first to be sent or given to security holders:

12 May 2016

# 10. Name of Person Filing the Statement: Rockwell Land Corporation

By: Enrique I. Quiason, Corporate Secretary

Address and Telephone No.: The Garage at the Rockwell Center, Estrella Street, Makati City 1200, Metro Manila /793-0088

## 11. Securities registered pursuant to Section 8 and 12 of the Securities Regulation Code (SRC):

# a. Authorized Capital Stock:

Php 9,000,000,000 divided into 8,890,000,000 Common Shares, each with a par value of Php 1.00 and 11,000,000,000 Preferred Shares, with a par value of Php 0.01

## b. Number of Shares Outstanding as of 31 March 2015:

6,116,762,198 Common Shares with a par value of Php 1.00 per share 2,750,000,000 Preferred Shares with a par value of Php 0.01 per share

## c. Bonds outstanding as of 31 March 2015:

P5,000,000,000 Seven Year and a Quarter Bonds due 2021

# 12. Are any or all of these securities listed on the Philippine Stock Exchange?

Yes [X] No [ ]

6,243,382,344 Common shares, including 126,620,146 Common Shares in treasury

## ROCKWELL LAND CORPORATION

# INFORMATION REQUIRED IN INFORMATION STATEMENT

This information statement is dated April 7, 2016 and is being furnished to the stockholders of record of Rockwell Land Corporation ("Rockwell Land" or the "Company") as of April 20, 2016 in connection with the Annual Stockholders Meeting.

# WE ARE NOT ASKING FOR A PROXY

#### A. GENERAL INFORMATION

## 1. Date, time and place of meeting of security holders:

Date :

2 June 2016

Time :

9:00 am

Place :

R3 Level, Power Plant Mall Cinema, Rockwell Center, Makati City,

Metro Manila

The principal office of the Company is at The Garage at the Rockwell Center, Estrella Street, Makati City, Metro Manila, 1200.

#### Record Date:

April 20, 2016

Approximate date of which the Information Statement is first to be sent to security holders:

12 May 2016

## 2. Right of Appraisal

A stockholder has a right to dissent and demand payment of the fair value of his share (i) in case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholders or class of shares or of authorizing preferences over the outstanding share or of extending or shortening the term of corporate existence; (ii) in case any sale, lease, mortgage or disposition of all or substantially all the corporate property or assets; (iii) in case of merger or consolidation; and (iv) Investing of funds in another business for the purposes other than the primary purpose.

If, at any time after this Information Statement has been sent out, an action which may give rise to the right of appraisal is proposed at the meeting, any stockholder who voted against the proposed action and who wishes to exercise such right must make a written demand, within thirty (30) days after the date of the meeting or when the vote was taken, for the payment of the fair market value of his shares. The value shall be determined as of the day prior to the date when the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action. Upon payment, he must surrender his certificate of stock. No payment shall be made to any dissenting stockholder unless the Corporation has unrestricted retained earnings in its books to cover such payment. Within ten (10) days after demanding payment for his shares, a dissenting stockholder shall submit to the

Corporation the certificate(s) of stock representing his shares for notation that the shares are dissenting shares.

There are no matters or proposed corporate actions which may give rise to a possible exercise by security holders of their appraisal rights under the Title X of the Corporation Code of the Philippines.

#### RIGHT TO DIVIDENDS

In accordance with Article IX, Section 1 of the New By-Laws of the Corporation, the Board of Directors shall have power and authority to, among other things, fix and determine, and from time to time vary, the amount to be reserved, over and above its capital stock paid in, as working capital, to meet contingencies, to provide for the equalization of dividends and determine the use and disposition of the working capital and of any amounts so reserved, and to determine whether any what part of the net profits or surplus shall be declared and paid as dividends and fix the times for the declaration and payment of such dividends.

#### 3. Interest of Certain Persons in or Opposition to Matters to be acted upon

- (a) No director, officer, or nominee for election as director or associate of any of the foregoing has any substantial interest in any matter to be acted upon, other than election to office.
- (b) No director has informed the Company that he intends to oppose any action to be taken at the meeting.

#### B. CONTROL AND COMPENSATION INFORMATION

## 4. Voting Securities and Principal Holders Thereof

- (a) The Company has 6,116,762,198 Common Shares issued and outstanding as of 31 March 2016. The Company also has 2,750,000,000 voting Preferred Shares issued and outstanding as of 31 March 2016. Every stockholder shall be entitled to one vote for each share of stock held as of the established record date.
- (b) All stockholders of record as of April 20, 2016 are entitled to notice of and to vote at the Company's Stockholders" Meeting.
- (c) Section 6 of the Company's By-Laws provides that except as otherwise provided by law, each stockholder of record shall be entitled at every meeting of stockholders to one vote for each share of stock standing in his name on the stock books of the Company, which vote may be given personally or by attorney or authorized in writing. The instrument authorizing as attorney or proxy to act as such shall be exhibited to the Secretary if he shall so request. In the election of directors, each stockholder entitled to vote may cumulate and distribute his votes in accordance with the provisions of the Corporation Law.

# Security Ownership of Certain Record and Beneficial Owners and Management

(d) Security Ownership of Certain Record and Beneficial Owners as of 31 March 2016.

Title of Class	Name and Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizen- ship	No. of Shares Held	% of Class	% of Out- standing Shares
Common Shares	First Philippine Holdings Corporation 4th Floor Benpres Bldg., Exchange Road, Ortigas Center, Pasig City Stockholder	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated	Filipino	5,296,015,375	86.58%	59.73%
		Proxy - Federico R. Lopez, Chairman of FPH &/or Francis Giles B. Puno, President of FPH				
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Filipino	563,361,512	9.21%	6.35%
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Foreign	91,613,870	1.49%	1.03%
TOTAL OU	TSTANDING COMMON SHAR	ALL STATE OF THE S		6,116,762,198		
Voting Preferred Shares	First Philippine Holdings Corporation 4th Floor Benpres Bldg., Exchange Road, Ortigas Center, Pasig City, stockholder	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated  Proxy – Federico R. Lopez, Chairman of FPH &/or Francis Giles B. Puno, President of FPH	Filipino	2,750,000,000	100.0%	31.01%
TOTAL OU	TSTANDING PREFERRED SH			2,750,000,000	100.0%	

Security Ownership of Management as of 31 March 2016.

To the best of the knowledge of the Company, the following are the shareholdings of the directors and officers:

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Total Outstanding Shares
Common Shares	Manuel M. Lopez Chairman	16,936,680 (direct/indirect)	Filipino	0.2769%
Common Shares	Oscar M. Lopez Director	174,898 (direct/indirect)	Filipino	0.0029%
Common Shares	Federico R. Lopez Vice Chairman	1 (indirect)	Filipino	0.0000%
Common Shares	Nestor J. Padilla Director, President & CEO	21,150,001 (direct/indirect)	Filipino	0.3458%

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenship	% of Total Outstanding Shares
Common Shares	Miguel Ernesto L. Lopez Director, Treasurer & Senior Vice President, Property Management	68,694 (direct/indirect)	Filipino	0.0011%
Common Shares	Eugenio L. Lopez III Director	1 (indirect)	Filipino	0.0000%
Common Shares	Manuel L. Lopez, Jr. Director	75,001 (direct/indirect)	Filipino	0.0012%
Common Shares	Francis Giles B. Puno Director	5,656 (direct)	Filipino	0.0001%
Common Shares	Ferdinand Edwin S. CoSeteng Director	1 (direct)	Filipino	0.0000%
Common Shares	Vicente R. Ayllón¹ Independent Director	1 (indirect)	Filipino	0.0000%
Common Shares	Oscar J. Hilado Independent Director	1 (indirect)	Filipino	0.0000%
Common Shares	Monico V. Jacob <sup>2</sup> Independent Director	2 (direct)	Filipino	0.0000%
Common Shares	Enrique I. Quiason Corporate Secretary	3,575 (direct)	Filipino	0.0001%
N.A.	Esmeraldo C. Amistad Asst. Corporate Secretary	None	Filipino	- N.A.
N.A.	Valerie Jane L. Soliven Senior Vice-President, Rockwell Residential Development	None	Filipino	N.A.
Common Shares	Ma. Lourdes L. Pineda Senior Vice-President, Rockwell Primaries Development Corporation	141,272 (direct/indirect)	Filipino	0.0023%
N.A.	Ellen V. Almodiel Senior Vice-President, Finance and Accounting & CFO	None	Filipino	N.A.
Common Shares	Estela Y. Dasmariñas Vice-President, Human Resources	1,882 (direct)	Filipino	0.0000%
Common Shares	Adela D. Flores Vice-President, Property Management	4,340 (direct)	Filipino	0.0001%
N.A.	Abel L. Roxas Vice President, Project Development	None	Filipino	N.A.
N.A.	Davy T. Tan Vice President, Business Development	None	Filipino	N.A.
N.A.	Divino M. Villanueva, Jr. Vice President, Provincial Development	None	Filipino	N.A.

<sup>&</sup>lt;sup>1</sup> Mr. Ayllon resigned as an independent director as of April 6, 2016.
<sup>2</sup> Mr. Jacob was elected on April 06, 2016 as an independent director to serve the unexpired term of Mr. Ayllon.

#### **Voting Trust**

As of the date of this Information Statement, there are no persons holding more than 5% of the Common Shares of the Company under a voting trust or similar agreement. The original shareholders of Rockwell Land agreed that certain board resolutions of the Company shall be reached by consensus and mutual consent.

#### Change in Control

No change of control in the Company has occurred since the beginning of its last fiscal year.

The Company's amended articles of incorporation or amended by-laws do not contain provisions that would delay, defer or prevent a change in control of the Company. Under the Company's amended articles of incorporation and amended by-laws, holders of Preferred Shares are entitled to voting rights. Further, Preferred shares can only be transferred to (a) Philippine citizens and (b) to a corporation of which at least 60% of the total outstanding equity capital is beneficially owned by Philippine citizens and which is not in competition with the Manila Electric Company ("Meralco"), Lopez Holdings Corporation (formerly "Benpres Holdings Corporation"; "Lopez Holdings"), First Philippine Holdings Corporation ("FPH"), or any of their affiliates. The Preferred Shares constitute 31.01% of the Company's outstanding capital stock. As of March 31 2016, FPH's combined ownership of the Company's Preferred Shares and Common Shares was 90.74% of the total outstanding voting capital stock.

# 5. DIRECTORS AND EXECUTIVE OFFICERS AS OF MARCH 31, 2016

The overall management and supervision of the Company is undertaken by the Board of Directors. There are 11 members of the Board of Directors. The regular directors were elected during the annual meeting of the stockholders held on May 27, 2015, to serve for a term of one year and until their successors are elected and qualified. The composition of the Company's Board of Directors as of March 31, 2016 is as follows:

Manuel M. Lopez
Oscar M. Lopez
Federico R. Lopez
Eugenio L. Lopez III
Nestor J. Padilla
Miguel Ernesto L. Lopez
Manuel L. Lopez, Jr.
Francis Giles B. Puno
Ferdinand Edwin S. CoSeteng
Oscar J. Hilado (Independent Director)
Vicente R. Ayllón (Independent Director)

The Company's key executive officers are as follows:

Nestor J. Padilla President & Chief Executive Officer

Miguel Ernesto L. Lopez Senior Vice-President - Property Management & Treasurer

Valerie Jane Lopez-Soliven Senior Vice-President - Rockwell Residential Development

Maria Lourdes Lacson-Pineda Senior Vice-President - Rockwell Primaries Development

<sup>&</sup>lt;sup>3</sup> Mr. Ayllon resigned as an independent director as of April 6, 2016 and was replaced by Mr. Jacob who was elected as an independent director on April 06, 2016.

#### Corporation

Ellen V. Almodiel Senior Vice-President – Finance & Accounting & CFO

Estela Y. Dasmarinas Vice-President - Human Resources
Adela D. Flores Vice President - Property Management
Davy T. Tan Vice-President - Business Development
Abel L. Roxas Vice-President - Project Development
Divino M. Villanueva, Jr Vice-President - Provincial Development

Enrique I. Quiason Corporate Secretary

Esmeraldo C. Amistad Assistant Corporate Secretary

The following discussion presents a brief description of the business experience of each of the Company's Directors and key executive officers for the last five years:

#### Manuel M. Lopez - 73, Filipino

Mr. Lopez has served as the Chairman of Rockwell Land since 1995. He is currently the Chairman and CEO of Lopez Holdings Corporation. Concurrently, he is the Chairman of the Board of Bayan Telecommunications Holdings Corporation and Rockwell Leisure Club. He is the Vice Chairman of FPH and Lopez Inc. He is a Director of ABS-CBN Corp., ABS-CBN Holdings Corp., Manila Electric Company (MERALCO), Sky Cable Corp., First Philippine Realty Corp., among others. He is also the current Philippine Ambassador to Japan. He served as the Chairman of the Board of MERALCO from July 2010 to June 2012 after his retirement as Chairman and CEO for nearly 10 years since 2001. Mr. Lopez holds a Bachelor of Science degree in Business Administration from the University of the East and attended the Program for Management Development at the Harvard Business School.

#### Oscar M. Lopez - 86, Filipino

Mr. Lopez has served as Vice-Chairman of Rockwell Land from 1995 to 2012 until he became Chariman Emeritus in 2012. He is currently the Chairman Emeritus of FPH, Lopez Holdings and Energy Development Corporation (EDC). Prior to this, he was the Chairman of FPH from 1986 to 2010. Mr. Lopez is also the Chairman of Asian Eye Institute, ABS-CBN Corporation and Lopez Group Foundation and Knowledge Channel Foundation, Inc. He is a member of Management Association of the Philippines and Trustee to Asia Society Philippines Foundation and Philippine Business for Education. He was the President of Lopez Holdings Corp. (formerly Benpres Holdings Corp.) from 1973 to 1986. He studied at the Harvard College and graduated cum laude (Bachelor of Arts) in 1951. He finished his Masters of Public Administration at the Littauer School of Public Administration, also at Harvard in 1955.

#### Federico R. Lopez - 54, Filipino

Mr. Lopez is the Vice-Chairman of Rockwell Land since August 2012. He is also the Chairman and Chief Executive Officer of FPH, First Gen Corporation and Energy Development Corporation. He is also Chairman and CEO of First Gas Power Corporation, First Gas Holdings Corporation, FGP Corporation and First Philippine Industrial Corporation. He is Chairman of the Board in First Philippine Electric Corporation, First Philippine Realty Corporation, First Balfour, Inc. and Philippine Solar Car Challenge Society, Inc. He is Director of ABS-CBN Corporation. He is a member of the following organizations: Makati Business Club, Management Association of the Philippines, Philippine Chamber of Commerce and Industry, Membership Chairman and World President's Organization. He is Chairman of the Board of Trustees of the Oscar M. Lopez Center for Climate Change Adaptation and Disaster Risk Management Foundation (OML Center) and the Sikat Solar Challenge Foundation. He is also a Trustee of the Philippine Tropical Forest Conservation Foundation, the World Wildlife Fund Philippines, and the Philippine Disasters Recovery Foundation. Mr. Lopez graduated with a Bachelor of Arts Degree with a Double Major in Economics & International Relations (Cum Laude) from the University of Pennsylvania in 1983.

#### Eugenio L. Lopez III - 63, Filipino

Mr. Lopez has been a Director at Rockwell Land since 1995. He is the Chairman of the Board of ABS-CBN after his retirement as Chairman and CEO of ABS-CBN Corporation since 1997 and it's President from 1994-1997. He is the Chairman of Sky Cable Corporation. He is also the Vice Chairman of Lopez Holdings Corporation, Vice Chairman and President of Bayan Telecommunication Holdings and President of Lopez Inc. He also sits in the board of First Gen Corporation, FPH, Ang Misyon Inc. Mr. Lopez is Chairman Emeritus of ABS-CBN Lingkod Kapamilya Foundation, Inc. (previously ABS-CBN Foundation, Inc.). He graduated with a Bachelor of Arts degree in Political Science from Bowdoin College and a Master's degree in Business Administration from the Harvard Business School.

#### Miguel Ernesto L. Lopez - 47, Filipino

Mr. Lopez has been a Director at Rockwell Land since 2009 and was also elected as Treasurer since 2009. He also serves as Senior Vice President for Property Management of Rockwell Land. He is currently the Senior Vice President and Head of Corporate Affairs of Lopez Holdings Corporation. He is also a Director of Philippine Commercial Capital, Inc. (PCCI) and Rockwell Leisure Club, Inc. He is a trustee of Eugenio Lopez Foundation, Inc. He was previously part of the Board of Directors for Indra, Outsourced Telleserve Corporation and Meralco Millenium Foundation, Inc. and Trustee of Lopez Group Foundation, Inc. He held several executive and management positions at Meralco from 2002-2010. Mr. Lopez holds a Bachelor of Science degree in Business Administration from Menlo College of California, USA and attended the Executive Development Program of the Asian Institute of Management.

# Manuel L. Lopez, Jr. - 48, Filipino

Mr. Lopez has been a Director at Rockwell Land since 2011. He is currently the Chairman and CEO of PacificHub Corporation, serves as a Director of Lopez Inc., Philippine Trade Foundation, Inc., Stargate Media, and Philippine Commercial Capital, Inc. He is also presently the Executive Vice President of Benpres Insurance Agency, Inc. He has served as a Director of ABS-CBN Broadcasting Corporation, ABS-CBN Holdings Corporation, Sky Cable Corporation, and Pilipino Cable Corporation, Call Center Association of the Philippines (CCAP), among others. Mr. Lopez holds a Bachelor of Science degree in Business Administration from De La Salle University.

## Nestor J. Padilla - 61, Filipino

Mr. Padilla has been a Director at Rockwell Land since 1997, and has been the President and Chief Executive Officer since 1995. He is also serving as a Director of First Philippine Realty Corporation and First Batangas Hotel Corporation. He has also served as a Director in Rockwell Club and has served as a Trustee of the Rockwell Residential Towers Condominium Corporation. Prior to 1995, he held the position of Chief Executive Officer in Lippo Land in Indonesia and was the Executive Director of Indo Ayala Leasing. Mr. Padilla holds a Bachelor of Science degree in Business Management from the Ateneo de Manila University.

## Francis Giles B. Puno - 51, Filipino

Mr. Puno has been a Director of Rockwell Land since 2013 and is currently the President and Chief Operating Officer of FPH and First Gen Corporation. He was previously FPH's Chief Finance Officer and Treasurer and Executive Vice-President in September 2011. He is also a director in FPH, First Gen, Energy Development Corporation and First Philippine Industrial Park. Before joining FPHC, he worked with The Chase Manhattan Bank as Vice President for Global Power and Environment Group. He has a Bachelor of Science degree in Business Management from the Ateneo de Manila University and a Master in Business Administration degree from Northwestern University's Kellogg Graduate School of Management in Chicago, Illinois.

#### Ferdinand Edwin S. CoSeteng - 53, Filipino

Mr. CoSeteng has been a Director of Rockwell Land since 2013. He is the President of First Philippine Industrial Park since 2013 and both a Director and Executive Vice-President of FPH since 2015. His professional experience includes being a Tax Consultant at Arthur Andersen & Company, New York USA from 1988-1990; Engagement Manager at McKinsey & Company, Hong Kong from 1990-1993; President of Mariwasa Manufacturing, Inc. from 1993-2006 and Chairman of the Board & President of Mariwasa Siam Ceramics, Inc. from 1996-2006. In 2007, Mr. CoSeteng joined LF Logistics in Hong Kong as Executive Vice-President and headed the international logistics and freight forwarding business. He is a BS Electrical Engineering graduate from the University of the Philippines and holds a Master of Business Administration with Distinction from the Johnson Graduate School of Management, Cornell University, New York USA.

# Oscar J. Hilado - 78, Filipino

Mr. Hilado has been a Director of Rockwell Land since 2015. He is also an independent director of FPH since 1996. He is the Chairman of the Philippine Investment Management (PHINMA), Inc. and Holcim Phils., Inc. He is currently Chairman of the Board and Chairman of the Executive Committee of Phinma Corporation, Vice Chairman of Trans Asia Power Generation Corp.; Chairman of Trans Asia Oil & Energy Development Corp. and Chairman of Union Galvasteel Corp. He graduated with Highest Honors and with a Gold Medal for General Excellence and a Bachelor of Science in Commerce Degree from De La Salle College (Bacolod). He pursued his Degree of Masters in Business Administration at the Harvard Graduate School of Business Administration from 1960-1962. Mr. Hilado is a Certified Public Accountant. He has been part of the Lopez Group in a directorship capacity within the last five (5) years. Mr. Hilado is likewise an independent director of A. Soriano Corporation and Philex Mining Corporation. He is also a Director of Manila Cordage Company, Seven Seas Resorts & Leisure, Inc.; and Beacon Property Ventures, Inc.

#### Vicente R. Ayllón - 84, Filipino

Mr. Ayllón was an Independent Director of Rockwell Land from May 2, 2012 to April 6, 2016. He currently serves as Chairman of the Board & CEO of The Insular Life Assurance Co., Ltd., Chairman of the Board and President of Insular Life Property Holdings, Inc., Chairman of the Board of Insular Investment Corporation, Insular Health Care, Insular Foundation, Insular Management and Development Corporation, and Home Credit Mutual Building and Loan Association, He is the Vice-Chairman of the Board of Union Bank of the Philippines and Mapfre Insular Insurance Corporation. Mr. Ayllón also serves as a regular Director of Pilipinas Shell Petroleum Corporation and Shell Co. of the Philippines, Ltd.. He serves as an independent Director of The Palms Country Club. Mr. Ayllón holds a Bachelor of Science degree in Commerce from the University of the East.

#### Monico V. Jacob - 70, Filipino

Mr. Jacob was elected as an independent director of Rockwell Land on April 6, 2016. He received his Bachelor of Laws degree from the Ateneo de Manila University in 1971. He has been an independent director of Lopez Holdings Corporation (publicly listed) since 2013. He has been the chairman of Total Consolidated Asset Management, Inc. since 1999, of Global Resource for Outsourced Workers, Inc. since 2000, of Republic Surety & Insurance Co., Inc. since 2008, and of Philplans First, Inc. and Philhealthcare, Inc. since 2013. He has been the president and CEO of STI Education Services Group, Inc. since 2003, of STI Education Systems Holdings, Inc. (publicly listed) since 2012, of Insurance Builders, Inc. since 2010, and of Philippine Life Finance Assurance Corp. since 2012. He has been an independent director of 2GO Group, Inc. (publicly listed) and Negros Navigation Co., Inc., both since 2009. He has been a director of De Los Santos-STI College and De Los Santos-STI Medical Center since 2004, of Jollibee Foods Corp. (publicly listed) since 2000, of Asian Terminals, Inc. (publicly listed)

since 2010, of Phoenix Petroleum Philippines, Inc. (publicly listed) since 2010, and of Century Properties Group, Inc. (publicly listed) since 2012, among others. He was a director of Meralco Industrial Engineering Services Corporation and Clark Electric Distribution Corp. from 2007 to 2010. He was the chairman of Meralco Financial Services Corporation from 2007 to 2012

## Valerie Jane L. Soliven - 47, Filipino

Ms. Soliven served the Company for 19 years and is currently Senior Vice-President for Residential Development. She previously headed Rockwell's Sales and Marketing team for 20 years. Before joining Rockwell Land, she worked at the Manila Garden Suites, EDSA Shangri-La Hotel and the Shangri-La Hotel in Singapore. Ms. Soliven, a licensed broker, holds a Bachelor of Science degree in Hotel and Restaurant Administration from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006.

#### Maria Lourdes L. Pineda - 46, Filipino

Ms. Pineda has been with the Company for 15 years and is currently Senior Vice-President of Rockwell Primaries Development Corporation. She previously served as Vice-President for Retail, and General Manager of the Power Plant Mall as well as Membership Relations Manager for Rockwell Club. Prior to joining Rockwell Land, she worked for four years at Jewelmer International, a French-Filipino company specializing on exquisite jewelry. Ms. Pineda holds a Bachelor of Science degree in Hotel and Restaurant Management from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006.

## Ellen V. Almodiel - 42, Filipino

Ms. Almodiel has been Senior Vice-President for Finance since 2014. She started as Finance Manager in 2004 and briefly served as Manager of the Business Development Team. Prior to joining Rockwell Land, she was a Financial Analyst and later an Assistant to the Group Chief Finance Officer of the Alcantara Group of Companies and Finance Manager of NextStage, Inc.. Ms. Almodiel, a Certified Public Accountant, holds a Bachelor of Science degree in Business Administration and Accountancy from the University of the Philippines, where she graduated cum laude.

## Estela Y. Dasmariñas - 55, Filipino

Ms. Dasmarinas is currently Vice-President for Human Resources of the Company and its subsidiaries. Prior to joining Rockwell Land in 2000, she was Vice-President for Human Resources of AMA-DDB Needham Worldwide, Inc., a multinational advertising and communications organization. She was also Director for Human Resources of property development firm Metro Asia Resources Corporation and Manager for Human Resources of Mitsubishi Motor Corporation Philippines, Inc. Ms. Dasmarinas holds a Bachelor of Science degree in Political Science and a Master of Arts degree in Industrial Relations specializing in Human Resource from the University of the Philippines.

#### Adela D. Flores - 62, Filipino

Ms. Flores is currently Vice President – Property Management. She rejoined Rockwell Land Corporation as Vice-President – Retail and General Manager of the Power Plant Mall in 2012 after 8 years in Malaysia managing The Curver shopping mall. Prior to her stint abroad, she was with Rockwell Land - Retail for almost a decade, following her work at CMG as Brand Manager and at Araneta Center as Marketing Manager. Ms. Flores is a graduate of the University of the Philippines with a Bachelor's Degree in Mass Communications. She is also a certified Associate Coach.

#### Abel C. Roxas - 52, Filipino

Mr. Roxas has been with Rockwell Land for 7 years and is currently Vice President for Project Development. Prior to joining the company, Mr. Roxas served SKI Construction Group Incorporated as Department Head of Planning and Formworks, and CitramegahKaryaGemilang (CKG) as Engineering Manager. Mr. Roxas first joined Rockwell Land as a Senior Manager for Project Development. Mr. Roxas, a Licensed Civil Engineer, holds a Bachelor of Science degree in Civil Engineering from Mapua Institute of Technology.

## Davy T. Tan - 42, Filipino

Mr. Tan joined Rockwell Land in 2007 as Financial Analyst and Budget Manager and in 2012 became Vice-President for Business Development. Prior to joining Rockwell Land, he spent six years with Filinvest Alabang, Inc., a subsidiary of Filinvest Development Corporation, as Proof and Control Officer of the Festival Supermall and later as Finance Analyst. He was also an Accounting Officer at D.M. Consunji, Inc. and Junior Auditor at Punongbayan and Araullo. Mr. Tan, a Certified Public Accountant, holds a Bachelor of Science degree in Accountancy from the University of the East.

#### Divino M. Villanueva, Jr. - 61, Filipino

Mr. Villanueva joined Rockwell Land as a consultant in 2009 and, in 2015, became the Vice-President of Provincial Development. He is also the President of Terra Prime, Inc. a position he has held since 2012. Prior to joining Rockwell, Mr. Villanueva was the Executive Vice President and Chief Operating Officer for Red Ribbon Foods Corp. and a Vice President of McDonalds Philippines. He has also worked for Sara Lee in the Philippines and Indonesia as a Vice President and Marketing director, respectively. Mr. Villanueva holds a Bachelor of Science degree in Management from the Ateneo de Manila University.

#### Enrique I. Quiason - 55, Filipino

Mr. Quiason has been the Corporate Secretary at Rockwell Land since 1995. He is a Senior Partner of the Quiason Makalintal Barot Torres Ibarra Sison & Damaso Law Firm. He is also the Corporate Secretary of FPH, Lopez Holdings and ABS-CBN and various subsidiaries and affiliates of FPH and Lopez Holdings. Mr. Quiason, a Member of the Integrated Bar of the Philippines, graduated with a B.S. Business Economics (Cum Laude) degree in 1981 and with a Bachelor of Laws degree in 1985 from the University of the Philippines. He received his LL.M. in Securities Regulation from Georgetown University in 1991.

#### Esmeraldo C. Amistad - 49, Filipino

Mr. Amistad has been with First Philippine Holdings (FPH) as corporate legal counsel since 1997. He is the Assistant Corporate Secretary of FPH and acts as Corporate Secretary or Assistant Corporate Secretary of various FPH subsidiaries and affiliates. He holds a Bachelor of Arts in English (1987) and a Bachelor of Laws (1992) degree both from the University of the Philippines. He has completed the Managerial Leadership Program (2003) and attended the Executive Master's in Business Administration (2011) both at the Asian Institute of Management. He has authored books on contracts, e-laws and has been published in the Philippine Law Journal (Disclosures: The Corporate Striptease, 2004).

Attached as Annex A and B are the Certification on the Qualifications and Disqualifications of Independent Directors and Certification that none of the named directors and officers works in the government.

#### Significant Employees

The Board of Directors and members of the senior management of Rockwell Land have been an integral part of its success. Their knowledge, experience, business relationships and expertise greatly contribute to Rockwell Land's operating efficiency and financial performance.

Rockwell Land maintains that it considers the collective efforts of the Board of Directors and all of the Company's employees as instrumental to its overall success. The business of Rockwell Land is not dependent on any individual person. No employee is indispensable in the organization. Rockwell Land has institutionalized through documentation, its processes, procedures and training to ensure continuity and scalability of the business without relying on any particular employee.

## Family Relationships

Other than the following family relationships, there are no other family relationships within the Board of Directors and executive officers of the Company:

- Chairman Manuel M. Lopez and Chairman Emeritus Oscar M. Lopez are brothers.
- Treasurer Miguel Ernesto L. Lopez and Manuel L. Lopez Jr. are brothers, sons of the Chairman Manuel M. Lopez and nephews of Chairman Emeritus Oscar M. Lopez.
- Vice-Chairman Federico R. Lopez is the son of Chairman Emeritus Oscar M. Lopez and nephew of Chairman Manuel M. Lopez.
- Eugenio Lopez III is the nephew of the Chairman, Manuel L. Lopez and Chairman Emeritus, Oscar M. Lopez.
- Vice-Chairman Federico R. Lopez, Eugenio Lopez III, and Miguel Ernesto L. Lopez and Manuel L. Lopez, Jr. are cousins.
- Vice-Chairman Federico R. Lopez is the brother in law of Francis Giles B. Puno.

## **Involvement in Certain Legal Proceedings**

To the best of the Company's knowledge, there has been no occurrence during the past five years and as of the date of this information statement of any of the following events which are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, or control person of the Company:

- Any insolvency or bankruptcy petition filed by or against any business of which such person was
  a general partner or executive officer either at the time of the insolvency or within two (2) years
  prior to that time;
- Any conviction by final judgment in a criminal proceeding, domestic or foreign, or any pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- Any final and executory order, judgment, or decree or any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending, or otherwise limiting involvement in any type of business, securities, commodities, or banking activities; and

 Any final and executory judgment by a domestic or foreign court or competent jurisdiction (in a civil action), the SEC, or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, for violation of a securities or commodities law.

#### Certain Relationships and Related Transactions

The Company, in the ordinary course of business, engages in transactions with Meralco and its subsidiaries, FPHC, its subsidiaries and affiliates, and directors and officers and their close family members.

Except as disclosed in Note 25 of the Company's audited consolidated financial statements, there is no material transaction or proposed transaction to which the Company was or is to be a party, in which any of its directors or executive officers, or any individual owning, directly or indirectly, significant voting power of the Company, or any close family members or individuals, had or is to have a direct or indirect material interest.

#### Resignation of Directors Arising from Disagreement

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of security holders of the Company because of disagreement with the Company on matters relating to the Company's operations, policies and practices.

#### Nominees for Election of Directors

The Company received nominations for the following as members of the Board of Directors for the ensuing year (2016-2017):

Manuel M. Lopez
Oscar M. Lopez
Federico R. Lopez
Eugenio L. Lopez III
Nestor J. Padilla
Miguel Ernesto L. Lopez
Manuel L. Lopez, Jr.
Francis Giles B. Puno
Ferdinand Edwin S. CoSeteng
Oscar J. Hilado (Independent Director)
Monico V. Jacob (Independent Director)

# Independent Directors of the Board

Messrs. Hilado and Jacob are nominated as independent directors. The Company's two independent directors have at least one (1) share of the stock of the Company each in their respective names, are both college graduates and possess integrity, probity and assiduousness. They are persons who, apart from their fees as directors of the Company, are independent of management and free from any business or other relationship which could, or could reasonably, be perceived to materially interfere with their exercise of independent judgment in carrying out their responsibilities as directors of the Company. Messrs. Hilado and Jacob: (i) are not directors or officers or substantial stockholders of the Company or its related companies or any of its substantial shareholders (other than as independent directors of any of the foregoing); (ii) are not relatives of any director, officer or

substantial shareholder of the Company, or any of its related companies or any of its substantial shareholders; (iii) are not acting as nominees or representatives of a substantial shareholder of the Company, or any of its related companies or any of its substantial shareholders; (iv) have not been employed in any executive capacity by the Company, or any of its related companies or by any of its substantial shareholders within the last five (5) years; (v) are not retained as professional advisers by the Company, any of its related companies or any of its substantial shareholders within the last five (5) years, either personally or through their firms; and (vi) have not engaged and do not engage in any transaction with the Company or with any of its related companies or with any of its substantial shareholders, whether by themselves or with other persons or through a firm of which they are partners or companies of which they are directors or substantial shareholders, other than transactions which are conducted at arm's length and are immaterial or insignificant. They do not possess any of the disqualifications enumerated under Article 3E of the Revised Code of Corporate Governance and SEC Memorandum Circular No. 6, Series of 2009.

All the directors, excluding the independent directors, were nominated by FPH. The independent directors were nominated by Mr. Jonathan P. Co, who has no relationship with the nominees nor the Company.

The independent directors are independent of management and free from any business or other relationship with Rockwell Land Corporation.

#### Nomination and Election Committee

The Board created a Nomination and Election Committee who reviews the qualifications of all persons nominated to the Board and other appointments that require Board approval and assesses the effectiveness of the Board's processes and procedures in the election or replacement of directors. The Chairman of the Nominations and Elections Committee is Mr. Manuel M. Lopez, and its other members are Messrs. Oscar M. Lopez, Mr. Eugenio Lopez III and Mr. Vicente R. Ayllón. The Nominations and Elections Committee passed upon the qualifications of the directors.

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of the stockholders of the Company because of a disagreement with the Company on matters relating to the Company's operations, policies and practices.

#### 6. COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

The Company's amended by-laws provide that the Board of Directors shall not receive any salary for their services as director other than an honorarium not exceeding P15, 000.00 for their attendance in each regular or special meeting of the Board of Directors, or Executive Committee but this provision shall not preclude any director from serving the Company in any other capacity and receiving compensation therefore.

The Company's amended by-laws also provide that the Board of Directors, officers and employees may participate in the unrestricted profits or earnings from the operations of the Company, after taxes, to be distributed in the manner, amounts and proportions as the Board of Directors may determine.

(a) Name and Principal Position	(b) Year	(c) Salary	(d) Bonus	(e) Other annual compensa tion
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO) Lopez, Miguel Ernesto L. (Treasurer and SVP, Property Management)  Padilla, Nestor J. (President and CEO) Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries)  Soliven, Valerie Jane L. (SVP, Residential Development)	2014	P51.8 million	P 4.2 million	P111.8 thousand
All other Officers and Directors	2014	P11.6 million	P 0.9 million	P0.6 million
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO) Lopez, Miguel Ernesto L. (Treasurer and SVP, Property Management)  Padilla, Nestor J. (President and CEO) Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries) Soliven, Valerie Jane L. (SVP, Residential Development)	2015	P53.2 million	P 4.3 million	P230.0 thousand
All other Officers and Directors	2015	P12.2 million	P 1.1 million	P1.2 million
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO) Lopez, Miguel Ernesto L. (Treasurer and SVP, Property Management)  Padilla, Nestor J. (President and CEO) Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries)  Soliven, Valerie Jane L. (SVP - Residential Development)	2016 (estimate)	P57.0 million	P 4.6 million	P230.0 thousand
All other Officers and Directors	2016 (estimate)	P13.1 million	P 1.2 million	P1.2 million

\*Alphabetically arranged

## **Employment Contracts between the Company and Executive Officers**

There are no existing employment contracts with executive officers. There are no arrangements for compensation to be received from the Company in the event of a resignation, retirement or termination of the executive officer's employment or a change of control of the Company.

## **Options Outstanding**

On May 2, 2012 and August 3, 2012, the BOD and the stockholders, respectively, approved the implementation of the ESOP to be offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock of the Company on a fully diluted basis. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable

anytime within the Option Term once vested. On December 6, 2012, the SEC authorized the ESOP. The ESOP was implemented in January 3, 2013.

The outstanding options as of 31 March 2016 are as follows:

Name	No. of Shares	Date of Grant	Exercise Price	Market Price at the Date of Grant
CEO + 4 most highly compensated executive officers*  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO)  Lopez, Miguel Ernesto L. (Treasurer and SVP, Property Management)  Padilla, Nestor J. (President and CEO)  Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries)	32,127,000	various	P1.46	various
Soliven, Valerie Jane L. (SVP – Residential Development)				
All Other Officers & directors	10,280,000	various	P1.46	various
Total	42,407,000			

<sup>\*</sup>Alphabetically arranged

#### Other Arrangements

Except as described above, there are no other arrangements pursuant to which any of the Company's directors and officers are compensated, or are to be compensated, directly or indirectly.

#### 7. Independent Public Accountants

The external auditor of the Company is the accounting firm of Sycip, Gorres, and Velayo and Company (SGV & Co.). The accounting firm of SGV & Co. has been the Company's Independent Public Accountants for the last 5 years. There was no event in the past 5 years where SGV & Co. and the Company had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

The Company has engaged SGV & Co., with Mr. Roel E. Lucas as the engagement partner, for the audit of the Company's book in 2015. The Company has complied with SRC Rule 68, paragraph 3(b)(iv) re: five year rotation requirement for the signing partner.

SGV & Co. is being recommended for re-election at the scheduled Annual Stockholders' Meeting on 2 June 2016.

Representatives of SGV & Co. for the current year and for the most recently completed fiscal year are expected to be present at the Annual Stockholder's Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

#### Audit and Audit-Related Fees

The following table sets out the aggregate fees billed for each of the last two fiscal years for professional services rendered by SGV & Co.

Year ended 31 December	2014	2015

Audit and Audit-related Php 3.0 million Php 3.0 million fees

The Audit Committee is composed of Mr. Vicente R. Ayllón as Chairman and Mr. Manuel L. Lopez, Mr. Oscar J. Hilado and Mr. Francis Giles B. Puno as members.

## 8. Compensation Plans

There are no matters or actions to be taken up in the meeting with respect to any compensation plan.

#### C. ISSUANCE AND EXCHANGE OF SECURITIES

#### 9. Authorization or Issuance of Securities other than for Exchange

No action is to be taken with respect to the authorization or issuance of securities other than for exchange.

## 10. Modification or Exchange of Securities

No action is to be taken with respect to the modification or exchange of the Company's securities

#### 11. Financial and other information

The Company's consolidated financial statements were prepared in accordance with the Philippine Financial Reporting Standards and were audited by SGV & Co., in accordance with Philippine Standards on Auditing.

The Management Discussion and Analysis of the Financial Condition and Results of Operation for the last three fiscal years required under Part IV (c) of Rule 48 are attached hereto as Annex C.

The Statement of Management's Responsibility for Financial Statements as of 31 December 2015 as well as the Audited Financial Statements prepared in accordance with SRC rule 68, as amended, and Rule 68.1 are attached hereto as Annex D.

The schedule of the gross and net proceeds of the debt security, Php 5.0 billion unsecured fixed rate retail peso bonds issued on November 15, 2013, is attached hereto as Annex E.

# 12. Mergers, Consolidations, Acquisitions and Similar Measures

No action is to be taken with respect to the acquisition or disposition of any property.

# 13. Acquisition or Disposition of Property

No action is to be taken with respect to the acquisition or disposition of any property

#### 14. Restatement of Accounts

No action is to be taken with respect to the restatement of any asset, capital or surplus account of the Company.

#### D. Other Matters

#### 15. Action with Respect to Reports

The following will be submitted for approval by the stockholders Approval of the Minutes of the Annual Meeting of the Stockholders to be held on 2 June 2016:

- (a) Approval of the Minutes of the Annual Stockholders' Meeting held on May 27, 2015
- (b) Approval/Ratification of the December 31, 2015 Reports and the Audited Financial Statements

#### 16. Matters not required to be submitted

No action is to be taken with respect to any matter that is not required to be submitted to a vote of security holders.

#### 17. Amendment of Charter, Bylaws or Other Documents

No action is to be taken with respect to Amendment of Charter, Bylaws or Other Documents to a vote of security holders.

## 18. Other Proposed Action

(a) Ratification of the Acts of the Board of Directors, of the Executive Committee and of Management for the period covering January 1, 2015 through December 31, 2015 adopted in the ordinary course of business.

The resolutions of the Board were duly adopted in the normal course of trade or business and involve –

- Approval of contracts, projects, investments, and other acts which have been covered by disclosures to the PSE and the SEC;
- Treasury matters, including borrowings, opening of accounts and bank transactions;
   and
- iii) Housekeeping matters, including the appointment of signatories and amendments thereof.
- (b) Election of the members of the Board, including the independent directors, for the ensuing year.
- (c) Election of the external auditor and fixing its remuneration.

#### 19. Voting Procedures

A quorum for any meeting of stockholders shall consist of the majority of the outstanding capital stock of the Corporation, and a majority of such quorum shall decide any question in the meeting except those matters which the Corporation Code requires a greater proportion of affirmative vote.

At each meeting of the stockholders, every stockholder entitled to vote on a particular question or matter involved shall be entitled to vote for each share of stock standing in his name in the books of the Company at the time of the closing of the stock and transfer books for such meeting.

Regarding the election of members of the Board of Directors, nominees who receive the highest number of votes shall be declared elected pursuant to Section 24 of the Corporation Code of the Philippines. Likewise, the nominee – for the Company's external auditor – who receives the highest number of votes shall be declared elected.

The manner of voting is non-cumulative, except as to the election of directors and each stockholder shall have one vote for each share entitled to vote and registered in his name. Unless a motion is duly made and seconded, voting shall be made viva voce and counted manually by the Corporate Secretary. Voting shall be done by balloting upon motion duly made and seconded and the transfer agent shall count and canvass the ballots.

In accordance with Section 23 of the Corporation Code, at each election of directors, every stockholder entitled to vote at such election have the right to vote, in person or by proxy, the number of shares owned by him as of the relevant record date for as many persons as there are directors to be elected and for whose election he has a right to vote, or to cumulate his votes by giving one candidate the number of votes equal to the number of directors to be elected multiplied by the number of his shares shall be equal or by distributing such votes on the same principle among any number of candidates as the stockholder shall see fit.

In the election of directors, the top eleven (11) nominees with the most number of votes will be elected as directors. If the number of nominees does not exceed the number of directors to be elected all the shares present or represented at the meeting will be cast in favor of the nominees.

Unless a motion is duly made and seconded, voting shall be made viva voce and counted manually by the Corporate Secretary. Voting shall be done by balloting upon motion duly made and seconded and the transfer agent shall count and canvass the ballots.

Other than the nominees' election as directors, no director, executive officer, nominee or associate of the nominees has any substantial interest, direct or indirect by security holdings or otherwise in any way of the matters to be taken upon during the meeting.

## 20. Corporate Governance

Rockwell Land adopted its Manual on Corporate Governance (the "Manual") on May 2, 2012. The Company, its directors, officers and employees complied with the leading practices and principles on good governance as embodied in the Manual of Corporate Governance.

Rockwell Land continues to abide by all the governance regulatory requirements. Rockwell Land submitted to the Philippine Stock Exchange its responses to the Disclosure Template on Corporate Governance Guidelines for Listed Companies last March 31, 2015, and submitted as an attachment to the 17-A to SEC the company's Annual Corporate Governance Report last April 15, 2015.

Rockwell Land's current board composition serves to ensure independent, impartial and fair discussions having two independents, seven non-executive and two executive members. The Board shall hold regular meetings and may convene for special meetings as may be required by business exigencies in accordance with the provisions of the By-Laws.

Pursuant to the Manual for Corporate Governance, the Board has formed committees: Audit Committee, Nomination and Election Committee and Risk Management Committee.

It bears mention that the Audit Committee is chaired by an independent director. The Nomination and Election Committee and Risk Management Committee are composed of four members of the board, one of which is an independent director.

Rockwell Land also has an Internal Audit Group ("IAG") composed of Certified Public Accountants. The IAG reports to the Board through the Audit Committee. The IAG provides assurance and consulting functions for Rockwell Land in the areas of internal control, corporate governance and risk management. It conducts its internal audit activities in accordance with the International Standards for Professional Practice of Internal Auditing (ISPPIA) under the International Professional Practices Framework

Apart from mandated Manual, Rockwell Land has also adopted a Corporate Code of Discipline. The Code embodies the principles and guidelines for the conduct of the business of the company and in dealing with its stakeholders.

Rockwell Land has sought to keep communications open with its stockholders and encourages them to participate in the meeting of shareholders either in person or by proxy. Shareholders are free to write to the Nomination and Election Committee should they have recommendations and/or nominations for board directorship.

# 21. Brief description of the general nature and scope of the business of the registrant and its subsidiaries

Rockwell Land is a premier property developer for residential and commercial projects that cater to the high-end and upper-mid markets in Metro Manila. It is primarily engaged in the residential development of high-rise condominiums as well as in retail and office leasing.

The Company was incorporated on August 11, 1975 as First Philippine Realty and Development Corporation, which was later on changed to Rockwell Land Corporation in February 23, 1995. On September 27, 1996, the SEC approved the increase in capital stock of the Company from P1.0 million to P6.0 billion with three major shareholders subscribing to the increase, namely: Manila Electric Company (Meralco), First Philippine Holdings Corporation (FPHC) and Benpres Holdings Corporation (now Lopez Holdings Corporation or LPZ). During the increase, the Company also amended its articles of incorporation to include the increase in capital stock and the increase in number of directors from 5 to 11. On May 4, 2000, the SEC approved the articles of merger of the Company with Hubbard Realty Holdings Inc., Farragut Realty Holdings Inc., Mc Pherson Square, Inc., and Foggy Bottom, Inc., with the Company as the surviving entity. In July 2008, the SEC approved the Company's increase in authorized capital stock from P6.0 billion divided into 6,000,000,000 Common Shares with P1 par value each to P9.0 billion divided into 8,890,000,000 Common Shares with the same par value and 11,000,000,000 Preferred Shares with a P0.01 par value each with existing shareholders subscribing to the increase in capital. In August 2009, LPZ sold its share in the Company to FPHC therefore leaving the Company with only two (2) major shareholders, namely Meralco and FPHC.

On February 28, 2012, the SEC approved the amendment to the First Article of the Articles of Incorporation of the Company changing its name from "Rockwell Land Corporation" to: "ROCKWELL LAND CORPORATION doing business under the name and style of Powerplant Mall; Powerplant Cinemas; and Edades Serviced Apartments".

On February 27, 2012, the Board of Directors of Meralco approved the declaration of its 51% ownership in the Company as property dividend in favor of common stockholders of record as of

March 23, 2012, except for foreign common shareholders who were paid the cash equivalent of the property dividend. Consequently the Company became a public company having more than 200 shareholders. The property dividend was paid on May 11, 2012 wherein FPHC received property dividends from Meralco in the form of 125,079,016 common shares of the Company. On the same date, the Company acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from the property dividend distribution, at P1.4637 per share. The Company was listed in the Philippine Stock Exchange (PSE) on May 11, 2012.

On June 28, 2012 and July 27, 2012, FPHC purchased additional shares of the Company from Beacon Electric Asset Holdings, Inc. and San Miguel Corporation, respectively.

As of March 31, 2016, FPHC owns 86.58% of the Company.

#### Subsidiaries and Affiliates

Rockwell Integrated Property Services, Inc. (RIPSI), a wholly owned subsidiary of the Company, was incorporated in February 19, 1999 to establish, own, manage, operate and carry on the business of maintaining and cleaning buildings and other facilities. To date, RIPSI manages 8 properties. These properties are in Rockwell Center as well in The Grove in Ortigas.

Rockwell Primaries Development Corporation ("Primaries", formerly Rockwell Homes Inc., and Primaries Development Corporation) a wholly owned subsidiary of the Company, was incorporated in September 2012 to primarily cater to the broader market under a 2nd brand "Primaries". The subsidiary envisions itself to be the preferred developer in terms of providing exceptional and quality living at a more affordable price. Primaries commenced operations in mid- 2013 with the launch of its first project, 53 Benitez, located in Quezon City.

Stonewell Property Development Corporation (SPDC), a wholly owned subsidiary of the Company, was incorporated in September 2012 to develop socialized housing for the Parent Company. Another wholly owned subsidiary, Primaries Properties Sales Specialist Inc. (PPSSI), was incorporated in November 2012 primarily to act as the sales and marketing arm of Primaries.

Rockwell Hotels & Leisure Management Corporation (RHLMC), a wholly owned subsidiary of the Company, was incorporated in June 2013 for the management of hotel and resort operations.

Retailscapes Inc., a wholly owned subsidiary of the Company, was incorporated in November 2014 to develop and operate pocket retail projects of the Company.

The financial statements of these wholly-owned subsidiaries were consolidated in the Company's attached Audited Financial Statements.

The Company also has ownership in Rockwell Leisure Club Inc. (RLCI), owning 1,500 ordinary shares and 765 proprietary shares. RLCI is a non-profit premier leisure club created to complement Rockwell Land's exclusive lifestyle concept. Opened in December 1999, the Rockwell Club offers its resident members and proprietary shareholders a first-class social, sports and recreational facility within the Rockwell Center.

#### 22. Market Price and Dividends

- (1) Market Information
- (a) The registrant's common equity is being traded at the Philippine Stock Exchange under the ticker "ROCK".

# (b) STOCK PRICES

	Com	mon
	High	Low
2014		
First Quarter	1.84	1.53
Second Quarter	2.06	1.64
Third Quarter	1.94	1.75
Fourth Quarter	2.29	1.68
2015		
First Quarter	1.95	1.72
Second Quarter	1.79	1.65
Third Quarter	1.72	1.50
Fourth Quarter	1.67	1.38
2016		
First Quarter	1.53	1.35

ROCK closed at P1.60 per share as of April 18, 2016.

# 23. Holders

- (a) There are 48,303 Common Stockholders as of 31 March 2016.
- (b) Top 20 Stockholders of Common Shares as of 31 March 2016.

	Name	No. of Shares	% to Total
1	FIRST PHILIPPINE HOLDINGS CORPORATION	5,296,015,375	86.5820%
2	PCD NOMINEE CORPORATION (FILIPINO)	563,361,512	9.2101%
3	PCD NOMINEE CORPORATION (FOREIGN)	91,613,870	1.4978%
4	PADILLA,NESTOR J.	15,000,001	0.2452%
5	LOPEZ, MANUEL M., &/OR MA. TERESA L. LOPEZ	8,869,411	0.1450%
6	MANUEL MORENO LOPEZ OR MARIA TERESA	3,960,000	0.0647%
	LAGDAMEO LOPEZ		
7	LOPEZ,MANUEL MORENO	2,805,387	0.0459%
8	YAN, LUCIO W.	1,136,324	0.0186%
9	CHENG, CHARLOTTE CUA	886,422	0.0145%
10	AVESCO MARKETING CORPORATION	801,574	0.0131%
11	B. P. INSURANCE AGENCY, INC.	792,139	0.0130%
12	MAKATI SUPERMARKET CORPORATION	677,238	0.0111%
13	CROSLO HOLDINGS CORPORATION	584,297	0.0096%
14	TAN, SIMEON Y.	458,804	0.0075%
15	CARLOS, JOSE IGNACIO A.	455,667	0.0074%
16	TAN, LOZANO A.	422,730	0.0069%
17	FLORDELIZA, VIRGILIO CACHERO	398,550	0.0065%
18	AQUINO, ANTONINO T., & /OR EVELINA S. AQUINO	377,231	0.0062%
19	BP INSURANCE AGENCY, INC.	328,969	0.0054%
20	CONCEPCION, RAUL JOSEPH	316,854	0.0052%

Top 10 holders of PCD Nominee Corporation as of 31 March 2016.

	Name	No. of Shares Held	% to Total
1	First Orient Securities, Inc.	165,038,292	2.6981%
2	The HongKong and Shanghai Banking Corp. Ltd. – Clients' Acct.	67,606,000	1.1053%
3	Summit Securities, Inc.	46,833,739	0.7657%
4	COL Financial Group, Inc.	37,458,598	0.6124%
5	Banco De Oro – Trust Banking Group	30,000,000	0.4905%
6	Abacus Securities Corporation	28,998,661	0.4741%
7	PCCI Securities Brokers Corp.	24,520,294	0.4009%
8	BPI Securities Corporation	22,970,846	0.3755%
9	CLSA Philippines, Inc.	20,000,000	0.3270%
10	SB Equities, Inc.	14,670,735	0.2398%

# Stockholders of Preferred Shares as of March 31, 2016:

Name	No. of Shares Held	% to Total
First Philippine Holdings Corporation	2,750,000,000	100%

Equity Ownership of Foreigners on a per class basis as of March 31, 2016:

Type of Share	Number of Foreign Shares	Foreign Ownership Level
Common Shares	91,630,766	1.5000%
Preferred Shares	0	0%

## 24. Dividends

# (a) Dividend History

Yea	ır	Common	Preferred
201	L5	₽ 0.0511 per share	₽ 0.0006 per share
201	14	₽ 0.0459 per share	₽ 0.0013 per share
201	13	₽ 0.0368 per share	
201	12	· 🖷	₱ 0.0015 per share
201	<b>l</b> 1	-	249
200	)9	P 0.032 per share	

# (b) Dividend Policy

Subject to the preferential dividend right of the Preferred Shares, each holder of a Common Share is entitled to such dividends.

The Board of Directors during the organizational meeting on May 29, 2013 have adopted a dividend policy of declaring as dividends 20% of prior year's Net Income after Tax (NIAT).

The Company's amended by-laws provide that the Board of Directors shall have the power and authority to fix and determine and from time to time vary, the amount to be reserved as working capital, to meet contingencies, to provide for the utilization of dividends and/or for other purposes, to such extent, in such manner and upon such terms as the Board of Directors shall deem expedient in order to determine the part of the nets profits or surplus which shall be declared and paid as dividends; and generally to fix and determine the use and disposition of any net profits or surplus.

The Preferred Shares currently outstanding will earn a cumulative dividend of 6% per annum. The Preferred Shares do not participate in dividends declared in relation to Common Shares.

## (c) Restriction on the Payment of Dividends under the Notes Facility Agreement

Under the Fixed Rate Corporate Notes Facility Agreement dated November 27, 2012 among Rockwell Land, First Metro Investment Corporation and PNB Capital & Investment Corporation as Joint Lead Arrangers, Metropolitan Bank & Trust Company – Trust Banking Group as Facility Agent and the Philippine National Bank – Trust Banking Group as the Paying Agents (the "Notes Facility Agreement"), the Company, without the written consent of the Majority Noteholders (as this term is defined in the Notes Facility Agreement), shall not declare, pay or distribute dividends to its stockholders (other than dividends payable solely in shares of its capital stock) if payment of any sum due is in arrears or such declaration, payment or distribution shall result in a violation of the Current Ratio (as this term is defined in the Notes Facility Agreement) of 1:1 and the consolidated Debt-to-Equity Ratio (as this term is defined in the Notes Facility Agreement) not exceeding 2.0x.

# 25. Recent Sales of Unregistered or Exempt Securities including Recent Issuance of Securities Constituting an Exempt Transaction

(a) Recent Sales of Unregistered Securities

There were no sales of unregistered securities during the past three years.

(b) Exempt Transactions and Securities

There were no exempt transactions and securities issued during the past three years.

#### CERTIFICATION

Upon written request of a stockholder, the Company undertakes to furnish said stockholder with a copy of the Company's Annual Report on SEC Form 17-A free of charge. Any written request for a copy shall be addressed to the following:

Ellen V. Almodiel, Chief Finance Officer Rockwell Land Corporation Rockwell Information Center Rockwell Center, Makati City 1200

At the discretion of management, a charge may be made for exhibits, provided that such charge is limited to reasonable expenses incurred by the Company in furnishing such exhibits.

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on 6 April 2016.

By:

Enrique I. Quiason Corporate Secretary



ANNEX A

# **COVER SHEET**

																						SE	C Re	gistn	ation	Numt	er		
																			8	1	2 8	3 9	3	3					
												1	Con	ıpar	ıv N	ame	ż												
R	0	¢	K	W	E	L	L		L	Α	N	D		C	0	R	Ρ	0	R	Α	Т	1	0	N		Α	N	D	
s	U	В	S	ī	D	ī	A	R	ı	E	s														Ī				
=																								T		Ì			
=							H															Ħ				1			_
																										1			
							Pr	incij	oal (	Offic	e (f		Stre			nga		ty/To				ce)							
Ţ	h	e		G	a	r	а	g	е		а	t		R	0	С	k	W	9	1			C	e	n	t	е	r	1
	E	S	t	r	е	1	1	a		S	t		,		R	0	С	k	W	е	t	1		C	e	n	t	e	r
,		M	a	k	a	t	i		С	i	t	У		1	2	0	0											Ш	
С	erti	fica		of rect			ende	ent									]							N	1	A		J	
											C	IMC	PAN	ΥP	(FO	RM	ATI	ON											
			Com	pany	s Em	ail Ad	ddres	5		1		Comp	_	s Tele	_		mben	ls	7	_			Mob	ile N	umbe	¥ſ			1
														793-	800	8			]										
			N	lo. of	Stock	khold	ers						A	nnual Moni	Mee th/Da									scal ' lonthy					
				_	9,0	_								_	y 27							I	Эес	eml	ber	31			
	Į.	Nar		Cont			_	The	e des	ignal	ed co	ntact E	perso mail	_	<u>/57</u> t	e an	Office		TON	eleph	one!	Numb				Mot	oile N	umbe	<del>т</del> ()
								e at	Roc	-		c	onled	at Per	son's	Addi	ess	ocks	well	Ce	nte	r. M	aka	ti C	ity				

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

#### CERTIFICATION OF INDEPENDENT DIRECTOR

I, VICENTE R. AYLLON, of legal age and a resident of 1299 Gladiola Street, Dasmariñas Village, Makati City, after having been duly sworn in accordance with law, hereby depose and state:

I am an Independent Director of Rockwell Land Corporation; 1.

2. I am affiliated with the following companies or organizations:

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
The Insular Life Assurance Co., Ltd.	Chairman of the Board	January 1995 to Present
The Insular Life Assurance Co., Ltd.	Chief Executive Officer	January 2004 to Present
The Insular Life Assurance Co., Ltd.	Chairman of the EXCOM	August 1987 to Present
Rockwell Land Corporation	Independent Director	August 2012 to Present
Insular Life Property Holdings, Inc.	Chairman of the Board & CEO	Year to Present
Insular Investment Corporation	Chairman of the Board & CEO	Year to Present
Insular Health Care, Inc.	Chairman of the Board	Year to Present
Insular Foundation	Chairman of the Board	Year to Present
Insular Life Management & Development Corp.	Chairman of the Board	Year to Present
Home Credit Mutual Building & Loan Association	Chairman of the Board	Year to Present
Unionbank of the Philippines	Vice Chairman of the Board	Year to Present
Mapfre Insular Insurance Corporation	Vice Chairman of the Board	Year to Present
Pilipinas Shell Petroleum Corporation	Director	Year to Present
Shell Co. of the Philippines, Ltd.	Director	Year to Present
The Palms Country Club	Director	Year to Present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Rockwell Land Corporation, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations;
- I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code;
- I shall inform the corporate secretary of Rockwell Land Corporation of any changes in the abovementioned information within five days from its occurrence.

IN WITNESS WHEREOF, I have hereunto set my hand this 25 day of June, 2015 at PASIG CITY , Metro Manila.

Subscribed and sworn to before me on this \_\_\_\_ day of Jun affiant exhibiting to me his P. day of June, 2015 at Manila affiant exhibiting to me his Passport No. EB6270950 issued on 06 September 2012 at DFA-Manila, Metro Manila.

Doc. No. 24;

Page No. \_\_\_\_; Book No. IT;

Series of 2015.

PASIG CITY





المستحدد



# SECURITIES AND EXCHANGE COMMISSION

SECBuilding, EDSA, Greenhills, Mandaluyong City, Metro Manila, Philippines Tel: (632) 726-0931 to 39 Fax: (632) 725-5293 Email: mis@sec.gov.ph

Barcode Page

The following document has been received:

Receiving Officer/Encoder : Jojit Licudine

Receiving Branch : SEC Head Office

Receipt Date and Time: June 24, 2015 02:21:43 PM

Received From : Head Office

Company Representative

Doc Source

Company Information

SEC Registration No.

Company Name

0000062893

ROCKWELL LAND CORPORATION DOING BUSINESS UNDERTHE NAME AND STYLE OF POWERPLANT MALL; POWERPLANT C

Industry Classification

Company Type

Stock Corporation

## **Document Information**

Document ID

106242015001447

Document Type

**LETTER/MISC** 

Document Code

LTR

Period Covered

June 15, 2015

No. of Days Late

0

Department

CED/CFD/CRMD/MRD/NTD

Remarks

CERTIFICATION OF INDEPENDENT DIRECTORS

# **COVER SHEET**

												102				SEC	Regis	tratio	n Nu	mber		0/70/28	
													6	2	8	9	3						
						30	Com	nan	v N:	ame	à												
ROCKWE	LL	L	TL	A	N	D			0	R	P	0	R	A	Т	1	0	N		Α	N	D	
			1							-			1					14		1	14		L
SUBSID	1 4	A F	1   1	E	S			_	_														L
			<u> </u>																				
	F	Princ	cipal	Offic	e (1	Vo./	Stree	et/Ba	aran	ıdav	//Ci	lv/T	own	/Pro	vin	ce)							
The Ga		a g	T		а	t		R	0	C	k	w	е	1	I	,,	С	e	n	t	е	r	,
Estre	11	1 8	+	s	t	Ī.	,	1	R	0	С	k	w	е	1	1		С	e	n	ŧ	е	1
, Maka	t i	i	С	i	t	У		-	2	0	0										_		
,	1,1,	+	<u> </u>	1		9		<u>'</u>	-	0	0							_					-
						L,															77.7		-
Company's En	aail Addre	Iress					PAN'										Mobi	le Nu	mber			ŀ	
							7	93-0	880	3													
The same of the sa							25	V100									F	8000	5				
No. of Stoc	kholders	S						nual N Vionth										cal Y nth/[					
No. of Stoc 49,0		S					٨		/Day	-						Dec		nth/[	ay	201	4		- mounts
49,0  Name of Contact P	08 erson	т	ne des	ignate	ed cor	ntact E	May PEF person mail A	RSO MUS	/Day , 20 N II ST be	NFC	Office		he Co	rpora lepho	ation one N	umbe	emt	nth/[	31,	201	<u> </u>	mber	
49,0	08 erson	т	ne des	ignate	ed cor	ntact E	May PEF person	RSO MUS	/Day , 20 N II ST be	NFC	Office		he Co	rpora lepho	ation	umbe	emt	nth/[	31,		<u> </u>	mber	

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

# **CERTIFICATION OF INDEPENDENT DIRECTORS**

- I, OSCAR J. HILADO, Filipino, of legal age and a resident of 112 Mariposa Loop, Cubao, Quezon City, Philippines, after having duly sworn to in accordance with law do hereby declare that:
  - 1. I am an independent director of Rockwell Land Corporation
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
PHINMA, Inc.	Chairman	Aug. 2005 - Present
Phinma Corporation	Chairman	Dec. 2003 – Present
Trans Asia Oil & Energy Devt. Corp	Chairman	Apr. 2008 - Present
Phinma Property Holdings Corp.	Chairman	August 2005 - Present
Union Galvasteel Corporation	Chairman	May 2001 - Present
Trans Asia Power Generation Corp.	Vice Chairman	1996 – Present
Trans Asia Petroleum Corporation	Vice Chairman	April 2015 - Present
A. Soriano Corporation	Independent Director	April 1998 - Present
Philex Mining Corporation	Independent Director	December 2009 - Present
Smart Communications, Inc.	Independent Director	May 2013 - Present
Digital Telecommunications, Inc. (DIGITEL)	Independent Director	May 2013 - Present
Manila Cordage Company	Director	1986 - Present
Asian Eye Institute	Director	Aug. 2005 - Present
United Pulp and Paper Company	Director	December 1969 - Present
Beacon Property Ventures, Inc.	Director	December 1994 - Present
Pueblo de Oro Dev't. Corp.	Director	February 1996 - Present
Seven Seas Resorts and Leisure, Inc.	Director	1996 - Present
Araullo University	Director	April 2004 - Present
Cagayan de Oro College	Director	June 2005 - Present
University of Pangasinan	Director	August 2009 - Present
University of Iloilo	Director	August 2009 - Present
First Philippine Holdings Corporation	Independent Director	1996 - Present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of <u>Rockwell Land Corporation</u>, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
- I shall inform the corporate secretary of <u>Rockwell Land Corporation</u> of any changes in the abovementioned information within five days from its occurrence.

Done this	day of	_2015 at	
		OSCA	AR J. HILADO Affiant
2015 at	ED AND SWORN to be affiant extended Community Tax Certification	hibiting to me his (	Competent Evidence
<u>Name</u> Oscar J. Hilado	<u>Details of CEI/CTC</u> PP# EC0407396 CTC#28759387		Issued On Feb. 25, 2014 March 19, 2015
Doc. No; Page No; Book No; Series of 2015.			



# ACKNOWLEDGEMENT

Before me, CARLYN A. MONASTRIAL, Vice Consul of the Republic of the Philippines for rn California, Alaska, Colorado, Idaho, Montana, Northern Nevada, Oregon, Utah, gton and Wyoming, duly commissioned and qualified, personally appeared on 15 JUNE

#### OSCAR JOCSON HILADO

own and known to me to be the same person/s who executed the attached instrument, and ormed of its contents, acknowledged that the same is of his/her/their own free will and deed.

is Consulate General assumes no responsibility for the contents of said document.

WITNESS WHEREOF, I have set my hand and affixed the seal of the Consulate General 15, 2015.

CARLYN A. MONASTRIAL

Vice Consul

Annexed document is a/an CERTIFICATION OF INDEPENDENT DIRECTORS

## Paic : \$25.00

ervice I : 21128

R. No. : 1215

bc. No. : 8996

age N : 18

book : XXXV

eri 2015

This Certificate is not valid if altered in any way Validity of this Certification shall follow the validity of the attached/underlying document.

# CERTIFICATION OF INDEPENDENT DIRECTORS

I, MONICO V. JACOB Filipino, of legal age and with postal address at the 7th Floor, STI Holdings Center, 6764 Ayala Avenue, Makati City, after having duly sworn to in accordance with law do hereby declare that:

- 1. I am an independent director of ROCKWELL LAND CORPORATION.
- 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
1. Jollibee Foods, Inc.	Independent Director	2002 - Present
2. Phoenix Petroleum Philippines, Inc.	Independent Director	2009 - Present
3. 2GO Group, Inc.	Independent Director	2011 - Present
4. Asian Terminals, Inc.	Director	2012 - Present
5. Lopez Holdings, Inc.	Independent Director	2013 - Present
6. STI Education Systems Holdings, Inc.	President and CEO	2009 - Present
7. STI Education Services Group, Inc.	President and CEO	2003 - Present
8. Total Consolidated Asset Mgmt., Inc.	Chairman	2009 - Present
9. Maestro Holdings, Inc. (Formerly STI Investments, Inc.)	President	2007 - Present
10. PhilPlans First, Inc.	Chairman	2013 - Present
11. PhilhealthCare, Inc.	Director	2013 - Present
12. Phil. Life Financial Assurance, Inc.	Chairman	2013 - Present
13. STI -West Negros University Corp.	President	2013 - Present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Rockwell Land Corporation, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
- 4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
- 5. I shall inform the corporate secretary of Rockwell Land Corporation of any changes in the abovementioned information within five days from its occurrence.

Done this 15th day of April 2016 at Makati City.

Affiant

SUBSCRIBED AND SWORN to before me this \_\_gth\_ day of April 2016 at Makati City, affiant exhibiting to me his Competent Evidence of Identity ("CEI") and Community Tax Certificate ("CTC") as follows:

Name

Details of CEI/CTC

Issued On

Monico V. Jacob

TIN: 123-030-879 CTC: 05074381

7 Jan 2016 Makati City

Issued at

Doc. No. Page No. Book No. Series of 2016.

CHR. TAMANO FREDZ Notary Public for Makati City until December 31, 2016 Roll of Attorneys No. 46115

ITTP No. 1025873 / 01.18.16 / Bulacan PTR No. 5330879 / 01.11.16 / Makati City MCLE Compliance No. V-0012372

#### SECRETARY'S CERTIFICATE

I, ENRIQUE I. QUIASON, Filipino, of legal age, the duly elected and incumbent Corporate Secretary of ROCKWELL LAND CORPORATION (the "Corporation"), a corporation duly organized and existing under the laws of the Republic of the Philippines, DO HEREBY CERTIFY, That:

I am familiar with the facts herein certified and duly authorized to certify the same;

None of the Directors and Independent Directors are elected Public Servants;

To the best of the Corporation's knowledge, information and belief, none of the Directors and Independent Directors and/or Officers of the Corporation are appointed and/or employees in any government agency except as follows:

Mr. Manuel M. Lopez is currently the Philippine Ambassador to Japan

To the best of the Corporation's knowledge, information and belief, "a public officer may generally be allowed to hold an office or employment in a private enterprise" (DOJ Opinion No. 40, Series of 2002). Hence, there is no bar for the aforementioned individual from holding office as director or officer. In any event, with respect to Mr. Manuel M. Lopez, attached is the consent from the Secretary of the Dept. of Foreign Affairs.

WITNESS THE SIGNATURE of the undersigned this 15th day of April, 2016 at Pasig City.

> **ENRIQUE I. QUIASON** Corporate Secretary

SUBSCRIBED AND SWORN to before me this 15th day of April, 2016, affiant exhibiting to me his Community Tax Certificate No. 02338313 issued on January 9, 2016 at Pasig City with SSS No. 03-8352363-1 as his competent evidence of identity.

Doc. No. 242; Page No. \_\mathcal{n}: Book No. Series of 2016.

MIA. KUBY AININ K. REAS

NOTARY PUBLIC

FOR AND IN THE GITY OF PASIG, TAGUIG AND
SAN JUAN AND IN THE MURCIPALITY OF PATEROS

UNTIL DECEMBER 31, 2017

PIR NO. 138335; 1/7/16; PASIG CITY

IBP NO. 1019721; 1/4/16; RSM

MCJE COMPLIANCE NO. V-0011959; 4/14/19

ROLL NO. 63312/ APPOINTMENT NO. 26 (2016-2017)

21/F Robinsons-Equitable Tower, 4 ADB Ave. cor. Povede Sc.

1605 Ortiges Center, Pasig City



## Ragawaran ng Ugnapang Panlabas

## Department of Foreign Affairs

April 11, 2014

Ambassador Manuel M. Lopez 1-1-1 Fujimi, Chiyoda-ku, Tokyo, 102-0071 Japan

Dear Amb. Lopez,

This is to formally re-confirm that the undersigned has no objection and hereby reiterates his permission allowing you to confinue with your princetorship(s) with and/or corporate positions in Philippine companies for as long as this does not impede the effective discharge of your duties as Ambassador.

Very truly yours,

ALBERT F. DEL ROSARIO Secretary of Foreign Affairs REPUBLIC OF THE PHILIPPINES)
PASIG CITY ) S.S.

## UNDERTAKING

I, ENRIQUE I. QUIASON, of legal age, Filipino, the Corporate Secretary of ROCKWELL LAND CORPORATION (the "Corporation"), a corporation organized and existing under and by virtue of the laws of the Republic of the Philippines, with principal office and place of business at the Garage at Rockwell, Estrella Street, Rockwell Center, Makati City, after having been sworn to in accordance with law hereby depose and state:

That I, in behalf of the said corporation, hereby undertake to file the updated Consent from the Secretary of Department of Affairs with respect to Mr. Manuel M. Lopez as Philippine Ambassador to Japan after the annual stockholders meeting to be held on June 2, 2016.

In witness whereof, I have hereunto set my hand this 18<sup>th</sup> day of April, 2016 at Pasig City.

ENRIQUE I. QUIASON
Corporate Secretary

Subscribed and sworn to before me this 18<sup>th</sup> day of April 2016, affiant exhibiting to me his Community Tax Certificate No. 02338313 issued at Pasig City on January 9, 2016 and his SSS ID No. 03-8352363-1 as competent evidence of his identity.

Doc. No. 246; Page No. 41;

Book No. T;

Series of 2016.

MA. RUBYANN P. REAS

NOTIFY PUBLIC
FOR AND IN THE CITY OF PASIG, TAGUIG AND
SAN JUAN AND IN THE MUNICIPALITY OF PATEROS
UNTIL DECEMBER 31, 2017
PTR NO. 1388353: 1/7/16: PASIG CITY

UNTIL DELEMBER 33, 2017
PTR NO. 1388353; 1/7/16; PASTG CITY
15P NO. 1019721; 1/4/16; RSM
MCLE COMPLIANCE NO. V-0011959; 4/14/19
ROLL NO. 63312/ APPOINTMENT NO. 26 (2016-2017)
21/F Robinsons-Equitable Towar, 4 ADB Ave. ox. Poweda St.
1605 Ortigas Center, Pasig City

## ANNEX C - MANAGEMENT DISCUSSION and ANALYSIS of FINANCIAL CONDITION and RESULTS of OPERATIONS

The following management's discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with the Company's audited consolidated financial statements, including the related notes thereto, annexed to this Annual Report.

## INTRODUCTION

Rockwell Land Corporation's net income after tax in 2015 amounted to \$\mathbb{P}\$1.6 billion. The Company's net income grew by 8% compounded annually since 2013. As a percentage to revenues, this year's net income was 18% for 2015 and 2014.

Total revenues grew to ₱8.9 billion in 2015, growing at a compounded annual rate of 7% since 2013. Residential development accounts for 73% of the total revenues in 2015, which is lower from its 84% share in 2014. On the other hand, Commercial development accounts for 24% of the total revenues, higher compared to 15% in 2014 mainly due the sale of office units from 8 Rockwell. The contribution of Hotel Operations likewise grew from 1% of total revenues in 2014 to 3% in 2015.

EBITDA in 2015 amounted to \$\mathbb{P}3.1\$ billion representing 35% of total revenues. EBITDA is derived by adding interest expense, depreciation and amortization and provision for income tax to Net Income. EBITDA has grown annually by 9% since 2013. While EBITDA from Residential development declined by 26% in 2015, the Commercial Development increased its EBITDA by 49%, mainly from the Sale of 8 Rockwell units. On the other hand, the Hotel Operations grew its EBITDA by 974% to \$\mathbb{P}61.8\$ million upon being fully operational in 2015.

The ratio of cost of real estate to total revenues registered at 50% vs. the previous year's ratio of 54% primarily due lower construction completion for The Grove Towers C-F projects, corresponding to lower cost based on completion.

Besides the recent acquisitions, the Company is not aware of any event that could materially affect the statement of comprehensive income reported in this Annual Report.

By the end of 2015, Net debt level was at \$\frac{1}{2}\$11.6 billion and stands at 0.82 of total equity. The debt is composed of P10.0 billion corporate notes drawn in portion from January to August 2013, P5.0 billion proceeds from bond issuance, and P0.5 billion short-term bridge loans. Below is a table showing the key performance indicators of the Company for 2013-2015.

KPI	2015	2014	2013
EBITDA (P)	3.1 billion	3.1 billion	2.6 billion
Current Ratio (x)	2.92	2.47	4.13
Net DE Ratio (x)	0.82	0.70	0.52
Asset to Equity Ratio (x)	2.54	3.04	3.03
Interest coverage ratio (x)	6.25	5.60	8.03
ROA	4.4%	4.2%	5.1%
ROE	12.1%	12.9%	13.1%
EPS (P)	0.27	0.26	0.23

Notes:

- (1) EBITDA [Net Income + (Interest Expense, Provision for Income Tax, Depreciation & Amortization)]
- (2) Current ratio [Current assets/Current liabilities]
- (3) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]
- (4) Assets to Equity Ratio [Total Assets/Total Equity]
- (5) Interest coverage ratio [EBITDA/ Total interest payments]
- (6) ROA [Net Income/Average Total Assets]
- (7) ROE [Net Income/ Average Total Equity]
- (8) EPS [Net Income/number of common shares outstanding]

## RESULTS OF OPERATIONS

The following section provides information on the results of operations and financial condition for the periods 2013-2015.

## Review of 2015 versus 2014

The following table shows the breakdown of the revenues by business segment for the periods 2013-2015.

	2015	% to Total	2014	% to Total	2013	% to Total
Residential Development (1)	6,515	73%	7,408	84%	6,815	87%
Commercial Development (2)	2,147	24%	1,355	15%	1,015	13%
Hotel Operations <sup>(3)</sup>	260	3%	90	1%	-	-
Total Consolidated Revenues	8,922	100%	8,853	100%	7,830	100%
Share in Net Income (Losses)	20					
in $JV^{(4)}$	171		103		93	

## Note:

- 1. Revenues from this segment consist of the following projects in the years indicated: 205 Santolan (2013 to 2014), Alvendia (2013 to 2014), Edades (2013 to 2014), The Grove (2013 to 2015), The Proscenium Towers (2013 to 2015), 53 Benitez (2013 to 2015),32 Sanson (2014 to 2015).
- Revenues from this segment include leasing income, cinema revenues and revenue from sale of
  office units from 8 Rockwell project, formerly "Lopez Tower. The amounts exclude revenues from
  RBC. Under the Accounting policy for a jointly controlled entity, results of operations of RBC is
  not consolidated line by line.
- 3. Revenues from Hotel Operations comes from the operations of Aruga Serviced Apartments in Edades Tower.
- 4. These amounts represent the Company's share in the net income after tax of RBC.

Below is another table showing the breakdown of revenues by type of revenue for the periods 2013-2015.

	2015	% to Total	2014	% to Total	2013	% to Total
Residential Sales <sup>(1)</sup>	6,170	69%	7,092	80%	6,573	84%
Commercial Leasing	793	9%	735	8%	727	9%

Total Consolidated Revenues	8,922	100%	8,853	100%	7,830	100%
Others <sup>(3)</sup>	656	7%	600	7%	530	7%
Hotel Revenues	260	3%	90	1%		
Office Sales <sup>(2)</sup>	1,043	12%	336	4%		

#### Note:

- 1. Pertains only to sales of condominium units (at present value) and related interest income.
- 2. Pertains to sale of office units (at present value) and related interest income.
- 3. Includes income from Cinema, parking and other income.

Total revenues for 2015 amounted to P8.9 billion where about 81% came from sale of residential and commercial condominium units, including accretion of interest income. Reservation sales reached \$\mathbb{P}7.3\$ billion mainly coming from the Proscenium towers.

Total EBITDA amounted to ₱3.1 billion, which is about the same level as last year's. Total EBITDA margin registered at 35% of total revenues for both 2015 and 2014. Contributions to total EBITDA from residential development, commercial development and hotel operations are currently at 51%, 47% and 2%, respectively.

Resulting net income after tax amounts to \$\mathbb{P}1.64\$ billion, up by 5% from previous year's net income of \$\mathbb{P}1.56\$ billion. The net income after tax margin remained at 18% of total revenues. The effective income tax rate is lower than the statutory rate of 30% in 2015 due to the Company's share in the income of RBC, which is no longer subject to income tax.

## **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are discussed as follows:

**Residential Development** contributed 73% of the total revenues of 2015. Total revenues reported from the sale of condominium units, including accretion of interest income, amounted to  $\clubsuit6.5$  billion. The 12% decrease in this segment's revenue was primarily due to the lower completion of The Grove, Edades, and Alvendia, which were substantially complete already in 2014. EBITDA from this segment amounted to  $\clubsuit1.6$  billion and contributed 51% to the total EBITDA of  $\clubsuit3.1$  billion.

Commercial Development revenues amounted to ₽2.1 billion, which is 58% higher than last year's revenues of ₽1.4 billion mainly due to sale of some units in 8 Rockwell. This segment contributes 24% to total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

Revenues from Retail operations amount to \$\text{P885.4}\$ million and accounts for 10% of total revenues. It grew by 7% vs. last year's revenues of \$\text{P825.0}\$ million. This mainly resulted from rental escalation and the replacement of underperforming stores with new and better performing tenants.

- Cinema Operations amounted to ₱ 217.1 million and accounting for 2% of the total revenues. It grew by 12% from last year's ₱194.4 million due to higher ticket sales and higher ticket price.
- Revenue from sale of office units amount to ₱1,043 million. This revenue pertains to revenue recognized based on completion and related interest income recognized from sale of office units of 8 Rockwell project.
- Office Leasing, operated under the Rockwell-Meralco BPO Venture, generated gross revenues of ₱517.9 million, which is higher by 60% than last year's ₱324.4 million due to higher occupancy of the third tower, which is 100% occupied as of end of the year. At its 80% share, the Company generated revenues of ₱414.3 million and share in net income of ₱170.8 million. To reiterate, only the ₱170.8 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".

The segment's EBITDA amounted to \$\text{P1.5}\$ billion, which accounts for 47% of the total EBITDA of \$\text{P3.1}\$ billion. EBITDA grew by 49% from last year's \$\text{P980.7}million mainly resulting from sale of office units and improved performance of Retail and Office operations.

**Hotel Operations** contributed 3% of the total revenues for 2015. Revenues grew by 190% from ₽89.6 to ₽260.0 million, while EBITDA grew by 974% from ₽ 5.8 million to ₽ 61.8 million in 2015, since the serviced apartments has become fully operational.

## Costs and Expenses

Cost of real estate amounted to  $\pm 4.5$  billion in 2015. This is 5% lower than the  $\pm 4.7$  billion that was recorded in 2014 due to the lower construction completion for projects completed in 2014 and 2015.

General and administrative expenses (G&A) amounted to ₽1.4 billion and represents 16% of the total revenues. The level of expenses grew by 26% vs. last year's ₽1.1 billion. This is mainly attributable to expenses incurred by serviced apartments operations, which only started on the 2nd half of last year, and higher manpower costs.

*Interest Expense* amounted to ₱471.2 million, which is 22% lower than last year's ₱603.8 million. The decreases is primarily due to lower debt level of Php13.8 billion as of December 2015 vs December 2014's P15.0 billion. By end of 2015, average interest rate of 5.0%, slightly higher from last year's 4.8%.

Share in Net Losses (Income) of JV recorded a net income of  $\mathbb{P}170.8$  million. This is a 66% increase from last year's net income of  $\mathbb{P}102.8$  million. At 80% share, the gross revenues increased by 60% to  $\mathbb{P}$  414.3 million due to higher average occupancy rate of RBC's 3<sup>rd</sup> tower. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### **Provision for Income Tax**

Provision for income tax amounted to \$\mathbb{P}633.4\$ million, which is 3% higher than last year's provision of \$\mathbb{P}613.4\$ million. The effective tax rate for 2014 and 2015 is 28%, which is lower than the statutory tax rate of 30% due to the Company's share in the income of RBC, which is no longer subject to income tax.

#### Project and capital expenditures

The Company spent a total of ₽7.4billion for project and capital expenditures in 2015, which is 15% lower than same period last year. The decrease was primarily due lower disbursements for projects already completed in 2014 and early 2015.

#### FINANCIAL CONDITION

Total Assets as of December 31, 2015 amounted to \$\mathbb{P}36.0\$ billion, which decreased by 8% from last year's amount of \$\mathbb{P}39.2\$ billion mainly due to lower Cash balance.

Total Liabilities as of December 31, 2015 amounted to ₱21.9 billion, lower than 2014's ₱26.3 billion. The decrease in liabilities was primarily attributable to payment of trade and other liabilities and partial principal loan payment.

Total Equity as of December 31, 2015 amounted to ₱14.2 billion. The 10% increase in equity is mainly attributable to the ₱ 1.6 billion Net Income in 2015.

Current ratio as of December 31, 2015 is 2.92x from 2.47x the previous year while Net debt to equity ratio increased to 0.82x in 2015 from 0.70x in 2014.

## Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items – 2015 vs. 2014

8% increase in Lease income

Mainly due to rental rate escalation, and opening of new retail spaces in Edades Tower and 8 Rockwell.

12% decrease in Interest Income

Lower interest income from The Grove CD because of its substantial completion and start of turnover last year.

11% increase in Cinema revenues

Mainly due to higher ticket sales and ticket price increase.

190% increase in Hotel revenues

Primarily due to revenues derived from the full year operations of Aruga serviced apartments.

8% increase in Other revenues

Primarily due to other hotel segment-related revenues.

5% decrease in Cost of Real Estate

Primarily due to lower construction completion from substantially complete projects, namely, The Grove, Edades, and Alvendia.

26% increase in General and Administrative Expenses

Mainly attributable to expenses incurred by serviced apartments operations, from its full year of operations.

41% increase in Selling Expenses

Primarily due to higher sales commission expenses.

22% decrease in Interest Expense

Primarily due to lower debt level and higher capitalization of interest.

66% increase in Share in Net Income of Joint Venture

Mainly due to additional rental revenue from higher occupancy of RBC Tower 3.

127% increase in Foreign Exchange Gain

Due to increase in U.S. dollar collections mainly from Proscenium project.

440% increase in Comprehensive Income

Mainly due to remeasurement of gains (loss) on employee benefits based on Revised PAS 19 in 2013

## Balance Sheet items – 2015 vs. 2014

62% decrease in Cash and Cash Equivalents

Primarily due to capital expenditures for the construction of ongoing projects and loan principal payments

9% decrease in Trade and Other Receivable

Mainly due to higher collections from The Grove, and Edades Tower, and Alvendia.

28% increase in Advances to Contractors

Primarily due to down payment to contractors for Proscenium project.

6% increase in Other Current Assets

Mainly due to higher prepaid sales & marketing costs for Proscenium and input vat.

63% decrease in Non-current Trade Receivables

Due to reclassification to current year for accounts receivable due within one year.

8% increase in Investment Properties

Mainly due to from the completion of 8 Rockwell, and construction in progress of RBC Sheridan and Santolan Town Plaza

6% increase in Investment in Joint Venture

Mainly due to recognized income from RBC operations.

16% increase in Property, Plant & Equipment

Due to acquisition of additional property & equipment.

88% increase in Land Held for Future Development

Due to land acquisitions in 2015

134% increase in Deferred Tax Asset

Due to increase of advanced rental income and pension cost

30% decrease in Other Non-Current Assets

Due to decrease in deferred input vat.

35% decrease in Trade and Other Payables

Mainly attributable to payment of trade and other project-related payables.

30% increase in Current Portion of Interest Bearing Loan and Borrowings
Due to additional P0.5 billion short term borrowing in 2015

100% decrease in Current Portion of Installment Payable Due to its payment in 2015.

357% increase in Income Tax Payable

Due to application of creditable withholding tax in 2015.

13% decrease in Non-current Portion of Interest Bearing Loan and Borrowings Due to reclassification to current portion of loan amortization.

8% increase in Deferred Tax Liabilities

Primarily due to increase in revenue recognition for The Grove EF, Proscenium, Lincoln, Sakura and 32 Sanson

77% increase in Accrued Pension Costs

Due to provision for retirement benefits for the year 2015.

55% increase in Deposits and other liabilities
Primarily due to increase in retention payable for The Grove CD, 8 Rockwell and Edades.

9% increase in Unrealized Gain in Available-for-Sale Investments
Due to market appreciation of the investments

21% increase in Retained Earnings

Due to net income after tax of P1.6 billion for 2015, net of dividends paid.

## Review of 2014 versus 2013

Total revenues amounting to ₱8.9 billion grew by 13% vs. last year's ₱7.9 billion. About 80% of the revenues came from sale of condominium units and accretion of interest income. Reservation sales reached ₱12.9 billion achieving a growth of 2% from previous year's ₱ 12.6 billion where more than half came from Proscenium with its towers Sakura & Kirov (November 2012), Lincoln (February 2013), Lorraine and Garden Villa (April 2014) and Proscenium Tower (September 2014).

Total EBITDA amounted to ₱3.1 billion, which is 19% higher than last year's ₱2.6 billion driven by the growth of both Residential and Commercial Development Total EBITDA margin registered at 35% of total revenues in 2014, slightly higher than 2013's 33% due to accretion on interest income of Proscenium in 2014 and higher margins on other ongoing residential projects. Contributions to total EBITDA from residential development and commercial leasing are at 68% and 32%, respectively.

Resulting net income after tax amounts to \$\mathbb{P}\$1.6 billion, up by 11% from previous year's net income of \$\mathbb{P}\$1.4 billion. The net income after tax margin remained at 18% of total revenues. The effective income tax rate is lower than the statutory rate of 30% in 2014 due to the Company's share in the income of RBC, which is no longer subject to income tax.

#### **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are discussed as follows:

Residential Development revenues amounted to \$\frac{1}{2}7.4\$ billion comprising 84% of the total revenues of 2014. The 9% growth in this segment's revenue was primarily attributable to the full year construction completion of Alvendia, start of revenue recognition from completion for Proscenium Lincoln, and higher accretion of interest income mainly from newly launched projects, Proscenium Tower, Lorraine and Garden Villa.

EBITDA from this segment amounted to \$\frac{1}{2}\$.1 billion and contributed 68% to the total EBITDA of \$\frac{1}{2}\$.1 billion. The 19% EBITDA growth from last year is due mainly from higher accretion of interest income and cost savings recognition for the projects nearing completion.

Commercial Development revenues amounted to \$\mathbb{P}\$1.4 billion comprising 15% of the total revenues of 2014 and is 34% higher than last year's revenues of \$\mathbb{P}\$1.0 billion mainly due to sale of some units in 8 Rockwell. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amounted to ₱825.0 million and accounted for 9% of total revenues. The 4% growth vs. last year's revenues of ₱794.5 million is mainly from rental escalation and the replacement of underperforming stores with new and better performing tenants.
- Cinema Operations amounted to ₱ 194.4 million and accounted for 2% of the total revenues. It dropped by 12% from last year's ₱220.5 million due to lower ticket sales and renovation of two cinemas on the 4<sup>th</sup> quarter of 2014.
- Revenue from sale of office units amounting to \$\text{P335.5}\$ million pertains to revenue recognized based on completion and related interest income recognized from sale of office units of 8 Rockwell project.
- Office Leasing, operated under the Rockwell-Meralco BPO Venture, generated gross revenues of ₱324.4 million, which is higher by 10% than last year's ₱295.3 million due to higher average occupancy of the first two towers and the start of leasing income recognition for the 3<sup>rd</sup> tower. At its 80% share, the Company generated revenues of ₱259.5 million and share in net income of ₱102.8 million.

The segment's EBITDA amounted to ₱980.7million, which accounted for 32% of the total EBITDA of ₱3.1 billion. The 18% EBITDA growth from last 2013's ₱830.5 million is mainly from sale of office units and improved performance of Retail and Office operations.

*Hotel Operations* has commenced for Aruga by Rockwell in Edades Tower by 2014. The segment contributed ₽89.6 million in revenues and ₽5.6 million in EBITDA.

#### Costs and Expenses

Cost of real estate and selling amounted to \$\pm\$5.1 billion in 2014 and is 57% of total revenues. This is slightly down from last year's 58% ratio due to higher income from interest accretion in 2014 and recognition of cost savings for the projects nearing completion.

General and administrative expenses (G&A) amounted to \$\text{P1.1}\$ billion and represents 13% of the total revenues. The 6% growth vs. last year's \$\text{P1.0}\$ billion is due to higher depreciation & amortization expenses from new property and equipment and higher business permit incurred arising from higher collection for The Grove towers C-F, Proscenium Lincoln, Kirov, Lorraine and Edades projects.

Interest Expense amounted to ₽603.8 million, which is 75% higher than last year's ₽345.2 million. The increase was mainly due to full year recognition of interest expense for P10.0 billion corporate notes drawn in tranches in 2013 and issuance of P5.0 billion bonds on November 2013. The P10.0 billion corporate notes was secured to partially fund development costs of the ongoing projects and land acquisition while the P5.0 billion bonds issuance was to partially finance the capital expenditures of the Proscenium project. By end of 2014, total debt amounting to P15.0 billion has an average interest rate of 4.8%, same from last year's average interest rate.

Share in Net Losses (Income) of JV recorded a net income of  $\mathbb{P}102.8$  million with a 10% increase from last year's net income of  $\mathbb{P}93.3$  million. At 80% share, the gross revenues increased by 10% to P259.5 million due to higher average occupancy rate of the first two towers and the start of leasing income recognition for the  $3^{rd}$  tower. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### **Provision for Income Tax**

Provision for income tax amounted to ₱613.4 million, which is 5% higher than last year's provision of ₱582.2 million. The decrease in effective tax rate is attributable to non-grant of ESOP expenses which is a non-deductible expense.

#### Project and capital expenditures

The Company spent a total of \$\mathbb{P}8.7\$ billion for project and capital expenditures in 2014, which is 16% lower than same period last year. The increase was primarily due on development costs of ongoing projects.

#### FINANCIAL CONDITION

Total Assets as of December 31, 2014 amounted to ₱39.2 billion, which grew by 14% from last year's ₱34.4 billion. The increase is mainly from land acquisitions, recognition of receivables from ongoing projects and higher development costs.

Total Liabilities as of December 31, 2014 amounted to P26.3 billion, which is 14% higher than 2013's \$\text{P23.1}\$ billion. The increase in liabilities is primarily attributable to additional payables for construction costs of the ongoing projects and increase in cash received from buyers of Proscenium and 32 Sanson pending recognition of revenue to be applied against receivable from sale of condominium units the following year.

Current ratio as of December 31, 2014 is 2.47x from 4.13x the previous year while net debt to equity ratio increased to 0.70x in 2014 from 0.52x in 2013.

#### Other Matters

The Company's subsidiary Rockwell Primaries acquired 60% ownership in ATR KimEng Land, Inc (now Rockwell Primaries South) in December 2014.

Retailscapes, a new wholly owned subsidiary of the Company, was incorporated in November 2014 to develop and operate pocket retail projects of the Company.

## Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items – 2014 vs. 2013

14% increase in Sale of Condominium Units

Mainly due to full year construction completion of Alvendia and start of revenue recognition from completion for Proscenium Lincoln

14% increase in Interest Income

Mainly due to higher interest income accretion arising from The Grove C-F, Alvendia, 53 Benitez and Proscenium residential towers.

13% decrease in Cinema revenues

Due to lower occupancy rate and renovation of two cinemas in December 2014

100% increase in Hotel revenues

Due to start of hotel operations by Aruga Serviced Apartments in Edades Tower

19% increase in Other revenues

Primarily due to Other income from residential business.

13% increase in Cost of Real Estate

Mainly due to corresponding increase from construction completion from The Grove C-F and Alvendia projects, as well as 53 Benitez and Proscenium Lincoln which started recognition for completion on February 2014 and December 2014, respectively.

6% increase in General and Administrative Expenses

Primarily attributable to higher depreciation & amortization expenses and taxes & licenses

12% decrease in Selling Expenses

Mainly due to lower amortization of prepaid marketing costs and commission expenses.

75% increase in Interest Expense

Due to full year recognition of interest expense for P10.0 billion corporate notes drawn in tranches in 2013 and P5.0 bonds issued in November 2013

10% increase in Share in Net Income of Joint Venture

Due to higher average occupancy rate of the first two towers and the start of leasing income recognition for the  $3^{rd}$  tower on the  $4^{th}$  quarter of the year.

6% increase in Foreign Exchange Gain

Due to higher dollar assets and peso depreciation in 2014

85% decrease in Comprehensive Loss

Mainly due to remeasurement of gains (loss) on employee benefits based on Revised PAS 19 in 2013

Balance Sheet items – 2014 vs. 2013

33% decrease in Cash and Cash Equivalents

Primarily due to capital expenditures for the construction of ongoing projects and investment properties.

61% increase in Trade and Other Receivable

Mainly due to recognition of receivables of The Grove C-F, Alvendia, 8 Rockwell and 53 Benitez projects as it follows % completion, partially offset by substantial collection from Edades and 205 Santolan projects.

28% decrease in Advances to Contractors

Primarily due to recoupment and recognition as part of development costs as it follows % completion.

180% increase in Condominium Units for Sale

Due to completion of 205 Santolan which resulted to reclassification from land & development costs to condominium units for sale.

30% increase in Land and development costs

Due to additional construction costs incurred for The Grove Towers C&D and E & F, Proscenium, 53 Benitez and 32 Sanson projects.

30% increase in Other Current Assets

Mainly due to higher prepaid sales & marketing costs for Proscenium and 32 Sanson projects.

44% decrease in Non-current Trade Receivables

Due to reclassification to current year for accounts receivable due within one year.

25% increase in Investment Properties

Mainly attributable to the increase in construction of 8 Rockwell.

25% increase in Investment in Joint Venture

Mainly due to construction costs of RBC Tower 3 and the Company's share in net income of joint venture.

15% increase in Property, Plant & Equipment

Due to increase in construction costs incurred for Edades and The Grove Serviced Apartments and acquisition of additional property & equipment.

28% decrease in Deferred Tax Asset

Decrease in DTA balance of advanced rental income and unamortized past service cost.

8% increase in Other Non-Current Assets

Due to advance payment for land acquisition.

79% increase in Trade and Other Payables

Mainly attributable to additional payables for the construction costs of the ongoing projects and increase in deposit from preselling of Proscenium and 32 Sanson units.

83% decrease in Income Tax Payable

Due to payment of income tax for the year 2014.

319% increase in Current Portion of Interest Bearing Loan and Borrowings Due to additional P1.2 billion loan amortization due within one year.

8% decrease in Non-current Portion of Interest Bearing Loan and Borrowings Due to reclassification to current portion of loan amortization.

60% decrease in Non-current Portion of Installment Payable

Payment of installment in 2014 and reclassification to current portion of the amount payable in June 2015.

128% increase in Deferred Tax Liabilities

Primarily due to unrealized gain on real estate for The Grove towers A-D, 8 Rockwell, Alvendia and Proscenium Lincoln

20% increase in Pension Liability and other employee benefits

Due to provision for retirement benefits for the year 2014. Additional contribution to the Plan was made during the second half of the year.

52% decrease in Deposits and other liabilities

Due to reclassification to current portion of the deposit from preselling of Proscenium and 32 Sanson units

26% increase in Retained Earnings

Due to net income after tax of P1.6 billion, net of dividends paid to preferred and common shares amounting to P284.4 million.

#### Review of 2013 versus 2012

Total revenues amounting to ₱7.8 billion grew by 14% vs. last year's ₱6.8 billion. About 84% of the revenues came from sale of condominium units, including accretion of interest income, amounting to ₱6.6 billion. Reservation sales reached ₱12.6 billion achieving a growth of 37% from previous year's ₱ 9.2 billion. More than half of the Reservation Sales came from new project Proscenium with its towers Sakura & Kirov which were launched on November 2012 and Lincoln which was launched on February 2013.

Total EBITDA amounted to ₱2.6 billion, which is 24% higher than last year's ₱2.1 billion. This year's growth was driven by Residential Development with growth of 38% vs. last year. Total EBITDA margin registered at 33% of total revenues in 2013, slightly higher than 2012's 31%. This is due to accretion on interest income of Proscenium in 2013 and higher margins on other ongoing residential projects. Contributions to total EBITDA from residential development and commercial leasing are currently at 68% and 32%, respectively.

Resulting net income after tax amounts to 21.4 billion, up by 25% from previous year's net income of 1.1 billion.

The net income after tax margin is at 18% of total revenues vs. previous year's 16%. This is caused by the impact of lower cost of real estate and selling ratio compared to 2012. The effective income tax rate is lower than the statutory rate of 30% in 2013 due to the Company's share in the income of RBC, which is no longer subject to income tax.

#### **Business Segments**

The details of the individual performance of each business segment, in terms of revenues and EBITDA, are discussed as follows:

**Residential Development** contributed 87% of the total revenues of 2013. Total revenues reported from the sale of condominium units, including accretion of interest income, amounted to ₱6.6 billion. The 16% growth in this segment's revenue was primarily attributable to the full year construction completion of 205 Santolan and The Grove Phase 2, start of recognition of Alvendia in August 2013, and accretion of interest income from new project Proscenium.

Sales take up grew substantially by 37% to ₱12.6 billion from last year's ₱9.2 billion; with more than half of the sales coming from newly launched projects Kirov, Sakura and Lincoln Towers of Proscenium. The Company expects strong reservation sales to continue in 2014 with the launch of the fourth tower of Proscenium and the launch of 32 Sanson project in Cebu.

EBITDA from this segment amounted to ₽1.8 billion and contributed 68% to the total EBITDA of ₽2.6 billion. EBITDA grew 38% due mainly from higher sales and construction completion of the ongoing projects and cost savings recognition for Edades and 205 Santolan as it nears completion.

Commercial Leasing revenues amount to  $\clubsuit 1.02$  billion, which is 5% higher than last year's revenues of  $\clubsuit 965.7$  million. This segment contributes 13% to total revenues. This excludes the share in the joint venture (RBC) as this is reported as "Share in Net Losses (Income) of JV" under Other Income (Expenses) and not consolidated line by line in the consolidated financial statements.

The details of the performances per source of revenue stream are explained as follows:

- Revenues from Retail operations amount to \$\mathbb{P}794.5\$ million and accounts for 10% of total revenues. It grew by 5% vs. last year's revenues of \$\mathbb{P}760.3\$ million. This mainly resulted from rental escalation and the replacement of underperforming stores with new and better performing tenants.
- Cinema Operations amounted to P220.5 million and accounting for 3% of the total revenues. It grew by 7% from last year's ₱205.5 million. This was driven by higher occupancy in 3D and 2D titles compared to last year and increase in ticket price effective last quarter of 2012.
- Office Leasing, operated under the Rockwell-Meralco BPO Venture, generated gross revenues of ₱295.3 million, which is slightly higher by 2% than last year's ₱289.7 million due to higher average occupancy of the buildings from 97% to 99%. At its 80% share, the Company generated revenues of ₱234.0 million and share in net income of ₱93.3 million. To reiterate, only the ₱93.3 million share in net income of RBC is reflected in the Company's consolidated statements of comprehensive income as "Share in Net Losses (Income) of JV".

The segment's EBITDA amounted to ₱830.5 million, which accounts for 32% of the total EBITDA of ₱2.6 billion. EBITDA grew by 2% from last year's ₱810.8 million mainly resulting from improved performance of Retail operations.

#### **Costs and Expenses**

Cost of real estate and selling amounted to \$\frac{P4}{2}\$.6 billion in 2013. The percentage to total revenues is at 58%, down from last year's 62% ratio. The lower cost of real estate and selling ratio was due to higher income from interest accretion in 2013.

General and administrative expenses (G&A) amounted to ₱1.04 billion and represents 13% of the total revenues. The level of expenses grew by 19% vs. last year's ₱871.7 million. Higher G&A expenses were reported for manpower costs and professional fees. Manpower costs increased mainly due to cost of employee stock option plan (ESOP) granted in January 2013. The increase in professional fees is mainly due to expenses related the issuance of P5.0 billion bonds.

Interest Expense amounted to ₱345.2 million, which is 30% higher than last year's ₱266.2 million. The increase was mainly due to additional ₱6.0 billion corporate notes secured to partially fund development costs of the ongoing projects and land acquisition. The Company also issued P5.0 billion bonds on November 2013 to partially finance the capital expenditures of the Proscenium project. By end of 2013, total debt amounting to P14.9 billion has an average interest rate of 4.9% which improved from last year's 6.6%.

Share in Net Losses (Income) of JV recorded a net income of  $\clubsuit 93.3$  million. This is a 5% decrease from last year's net income of  $\clubsuit 98.5$  million. At 80% share, the gross revenues slightly increased by 1% to P236.2 million due to higher average occupancy rate, however, it recognized higher depreciation expense and lower other income for 2013, thus resulting to a slight decrease in share in net income. The share in net income is reported net of taxes and represents the Company's share in the operations generated by RBC.

#### **Provision for Income Tax**

Provision for income tax amounted to \$\frac{1}{2}\$582.2 million, which is 33% higher than last year's provision of \$\frac{1}{2}\$437.6 million. The increase in effective tax rate is primarily attributable to higher taxable income from residential development in 2013 and the ESOP expenses which is a non-deductible expense.

#### Project and capital expenditures

The Company spent a total of ₽6.7 billion, net of VAT, for project and capital expenditures in 2013, which is 15% lower than same period last year. The decrease was primarily due to lower land acquisition on 2013.

#### FINANCIAL CONDITION

Total Assets as of December 31, 2013 amounted to ₱34.4 billion, which increased by ₱13.7 billion from last year's amount of ₱20.7 billion. Assets mainly grew from the cash proceeds from additional loans, recognition of receivables from ongoing projects and higher development costs.

Total Liabilities as of December 31, 2013 amounted to P23.1 billion, higher than 2012's ₱10.6 billion. The increase in liabilities mainly came from the ₱11 billion additional debt issued in 2013. By the end of 2013, Net debt level was at ₱5.9 billion and stands at 0.52 of total equity. Deposits from pre-selling of condominium units also increased from 2012's ₱3.2 million to ₱1.5 billion mainly from pre-selling of the first three towers of Proscenium.

Current ratio as of December 31, 2013 improved to 4.06x from 2.88x the previous year. Likewise, Net debt to equity ratio increased to 0.52x in 2013 from 0.39x in 2012.

#### Other Matters

The Company launched its first midrise development project called 53 Benitez (under the Company's 2nd brand, "Primaries by Rockwell") last July 2013, which had sales take up amounted to  $\frac{1}{2}$  936.3 million by end of 2013.

The Company also acquired 2,000 sqm property beside the Rockwell Center on June 2013 in addition to its landbank.

#### Causes for any material changes (+/- 5% or more) in the financial statements

Statement of Comprehensive Income Items – 2013 vs. 2012

13% increase in Sale of Condominium Units

Mainly due to full year construction completion from The Grove Phase 2 and 205 Santolan and start of revenue recognition for Alvendia project in San Juan.

53% increase in Interest Income

Mainly due to higher interest income accretion arising from The Grove Phases 2 and 3 as well as interest accretion from Proscenium which started on December 2012.

6% increase in Lease Income

Mainly resulted from rental escalation and the replacement of underperforming stores with new and better performing tenants

8% increase in Cinema revenues

Due to higher occupancy in 3D and 2D titles compared to 2012 and increase in ticket price effective last quarter of 2012

13% decrease in Other revenues

Primarily attributable to lower cancellation charges.

5% increase in Cost of Real Estate

Mainly due to recognition of higher completion from The Grove Phase 2 and 205 Santolan projects, as well as Alvendia which started recognition for completion on August 2013.

19% increase in General and Administrative Expenses

Mainly due to ESOP expenses and professional fees related to bond issuance.

38% increase in Selling Expenses

Mainly due to higher marketing expenses coming from ad placements, sales commissions and prepaid cost amortization for The Grove Phase 2 and recognition of expenses from Proscenium project.

30% increase in Interest Expense

Primarily due to borrowing costs of additional  $\cancel{P}$  6.0 billion corporate notes and  $\cancel{P}$ 5.0 billion bonds to fund land acquisitions and capital expenditures of ongoing projects.

5% decrease in Share in Net Income of Joint Venture

Due to higher depreciation caused by increase in capital expenditures and recognition of lower other income.

33% decrease in Foreign Exchange Gain

Due to lower dollar assets.

78% decrease in Gain on sale of property and equipment

Due to sale of a condominium asset in 2012 which was not present in 2013.

254% decrease in Comprehensive Loss

Mainly due to remeasurement of gains (loss) on employee benefits based on Revised PAS 19, as restated in 2012.

Balance Sheet items – 2013 vs. 2012

₽8.4 billion increase in Cash and Cash Equivalents

Primarily due to proceeds from corporate notes and bonds issued in 2013.

76% increase in Trade and Other Receivable

Mainly due to recognition of receivables of Edades, 205 Santolan and The Grove Phases 2 & 3 projects as it follows % completion, partially offset by substantial collection from The Grove Phase 1 project.

61% increase in Advances to Contractors

Primarily due to downpayment to contractors for The Grove Phases 2 & 3 and Lopez Tower projects.

23% increase in Condominium Units for Sale

Mainly due to completion of The Grove Phase 1 which resulted to reclassification from land & development costs to condominium units for sale.

85% increase in Other Current Assets

Mainly due to higher prepaid sales & marketing costs and deferred Input VAT arising from arising from the construction of The Grove, Proscenium and Lopez Tower.

16% increase in Non-current Trade Receivables

Due to higher sales with payment terms extending to more than 1 year.

122% increase in Property, Plant & Equipment

Mainly due to construction in progress of Edades and The Grove serviced apartments.

100% increase in Land held for future development

Due to acquisition of lot located in Sto. Tomas, Batangas and near Rockwell center which were acquired in April and June 2013, respectively.

100% decrease in Pension Asset

Due to remeasurement of employee benefits based on PAS 19 – Revised.

23% decrease in Other Non-Current Assets

Due to decrease in deferred input vat.

51% increase in Trade and Other Payables

Primarily due to increase in accrued development costs and VAT payable for deferred sales.

93% increase in Income Tax Payable

Mainly due to higher taxable income in 2013.

259% increase in Non-current Portion of Interest Bearing Loan and Borrowings

The increase due to drawdown of additional P6.0 billion corporate notes and P5.0 billion from bond issuance.

37% decrease in Non-current Portion of Installment Payable

Mainly due to the reclassification to current liability of the installment payment relating to the acquisition of Proscenium, due in June 2014.

100% increase in Non-current Deposits from pre-selling of condominium units

Mainly coming from collection of receivables from Proscenium towers.

103% increase in Deferred Tax Liabilities

Primarily due to increase in revenue recognition from 205 Santolan and The Grove Phases 2 and Alvendia projects.

385% increase in Pension Liability and other employee benefits

Mainly due to remeasurement of gains (loss) on employee benefits based on Revised PAS 19.

323% increase in Deposits and other liabilities

Primarily due to increase in deposit from preselling of Proscenium units and retention payable for Edades, 205 Santolan and Lopez Tower projects.

100% increase in Additional paid-in capital
Mainly due to exercise of ESOP at purchase price above par.

100% increase in Share-based payments
Due to recognition of ESOP related expenses.

#### 31% increase in Retained Earnings

Due to net income after tax of P1.4 billion, net of dividends paid to preferred shares of P224.5 million and P52.8 million adjustment from the remeasurements loss on employee benefits based on Revised PAS 19.

#### Item 7 FINANCIAL STATEMENTS

The consolidated financial statements as of December 2015 and 2014 and for each of the three years in the period ended December 31,2015 and the Supplementary Schedules per SRC Rule 68, as amended are hereto attached as Exhibit A and Exhibit B, respectively.

## Item 8 CHANGES in and DISAGREEMENTS with ACCOUNTANTS on ACCOUNTING and FINANCIAL DISCLOSURE

The external auditor of the Company is the accounting firm of Sycip, Gorres, and Velayo and Company (SGV & Co.). The accounting firm of SGV & Co. has been the Company's Independent Public Accountants for the last 5 years. There was no event in the past 5 years where SGV & Co. and the Company had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

The Company has engaged SGV & Co., with Mr. Roel E. Lucas as the engagement partner, for the audit of the Company's books starting 2015. The Company has complied with SRC Rule 68, paragraph 3(b)(ix) re: five year rotation requirement for the signing partner.

Representatives of SGV & Co. for the current year and for the most recently completed fiscal year are expected to be present at the Annual Stockholder's Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

#### **Audit and Audit-Related Fees**

The following table sets out the aggregate fees billed for each of the last two fiscal years for professional services rendered by SGV & Co.

Year ended 31 December	2014	2015
Audit and Audit-related fees	Php 3.0 million	Php 3.0 million

The Audit Committee is composed of Mr. Vicente R. Ayllón as Chairman and Mr. Oscar J. Hilado, Mr. Francis Giles B. Puno and Mr. Manuel L. Lopez, Jr. as members.

#### PART IV - MANAGEMENT AND CERTAIN SECURITY HOLDERS

#### Item 9 DIRECTORS and EXECUTIVE OFFICERS of the ISSUER

The overall management and supervision of the Company is undertaken by the Board of Directors. There are 11 members of the Board of Directors. The regular directors were elected during the annual meeting of the stockholders held on May 27, 2015, to serve for a term of one year and until their successors are elected and qualified. The composition of the Company's Board of Directors is as follows:

Manuel M. Lopez
Oscar M. Lopez
Federico R. Lopez
Eugenio L. Lopez III
Nestor J. Padilla
Miguel Ernesto L. Lopez
Manuel L. Lopez, Jr.
Francis Giles B. Puno
Ferdinand Edwin S. CoSeteng
Oscar J. Hilado (Independent Director)
Vicente R. Ayllón (Independent Director)
Monico V. Jacob \*\*

Divino M. Villanueva, Jr

The Company's key executive officers as of December 31, 2015 are as follows:

Nestor J. Padilla	President & Chief Executive Officer			
Miguel Ernesto L. Lopez	Senior Vice-President - Property Management &			
	Treasurer			
Valerie Jane L. Soliven	Senior Vice-President – Rockwell Residential			
	Development			
Maria Lourdes L. Pineda	Senior Vice-President – Rockwell Primaries			
	Development Corporation			
Ellen V. Almodiel	Senior Vice-President - Finance & Accounting &			
	CFO			
Estela Y. Dasmarinas	Vice-President - Human Resources			
Adela D. Flores	Vice President – Property Management			
Julius A. Marzona	Vice-President - Project Development			
Davy T. Tan	Vice-President – Business Development			
Abel L. Roxas	Vice-President – Project Development			

Vice-President – Provincial Development

Enrique I. Quiason Corporate Secretary

Esmeraldo C. Amistad Assistant Corporate Secretary

The following discussion presents a brief description of the business experience of each of the Company's Directors and key executive officers for the last five years:

<sup>\*</sup> resigned as of April 6, 2016

<sup>\*\*</sup> elected as of April 6, 2016

Mr. Lopez has served as the Chairman of Rockwell Land since 1995. He is currently the Chairman and CEO of Lopez Holdings Corporation. Concurrently, he is the Chairman of the Board of Indra Philippines Inc., Bayan Telecommunications Holdings Corporation and Rockwell Leisure Club. He is the Vice Chairman of FPH and Lopez Inc. He is a Director of ABS-CBN Corp., Manila Electric Company (MERALCO), Sky Cable Corp., among others. He is also the current Philippine Ambassador to Japan. He served as the Chairman of the Board of MERALCO from July 2010 to June 2012 after his retirement as Chairman and CEO for nearly 10 years since 2001. Mr. Lopez holds a Bachelor of Science degree in Business Administration from the University of the East and attended the Program for Management Development at the Harvard Business School.

## Oscar M. Lopez - 86, Filipino

Mr. Lopez has served as Vice-Chairman of Rockwell Land from 1995 to 2012 until he became Chariman Emeritus in 2012. He is currently the Chairman Emeritus of FPH, Lopez Holdings and Energy Development Corporation (EDC). Prior to this, he was the Chairman of FPH from 1986 to 2010. Mr. Lopez is also the Chairman of Asian Eye Institute, ABS-CBN Corporation and Lopez Group Foundation and Knowledge Channel Foundation, Inc. He is a member of Management Association of the Philippines and Trustee to Asia Society Philippines Foundation and Philippine Business for Education. He was the President of Lopez Holdings Corp. (formerly Benpres Holdings Corp.) from 1973 to 1986. He studied at the Harvard College and graduated cum laude (Bachelor of Arts) in 1951. He finished his Masters of Public Administration at the Littauer School of Public Administration, also at Harvard in 1955.

## *Federico R. Lopez* – 54, Filipino

Mr. Lopez is the Vice-Chairman of Rockwell Land since August 2012. He is also the Chairman and Chief Executive Officer of FPH, First Gen Corporation and Energy Development Corporation. He is also Chairman of First Philippine Industrial Park, First Philippine Electric Corporation, First Balfour, Inc., and First Philippine Industrial Corporation. He is also the Treasurer of Lopez Holdings Corporation, and is a Director of ABS-CBN Corporation. He is Chairman of the Board of Trustees of the Oscar M. Lopez Center for Climate Change Adaptation and Disaster Risk Management Foundation (OML Center) and the Sikat Solar Challenge Foundation. He is also a Trustee of the Philippine Tropical Forest Conservation Foundation, the World Wildlife Fund Philippines, and the Philippine Disasters Recovery Foundation. Mr. Lopez graduated with a Bachelor of Arts Degree with a Double Major in Economics & International Relations (Cum Laude) from the University of Pennsylvania in 1983.

#### Eugenio L. Lopez III - 63, Filipino

Mr. Lopez has been a Director at Rockwell Land since 1995. He is the Chairman of the Board and CEO of ABS-CBN Corporation since 1997 and its President from 1993-1997. He is also the Vice Chairman and Director of Lopez Holdings Corporation. He is also the Chairman of Sky Cable Corporation, President of Sky Vision Corporation and Director of FPH and First Gen Corporation. Mr. Lopez holds a Bachelor of Arts degree in Political Science from Bowdoin College and a Master's degree in Business Administration from the Harvard Business School.

#### Miguel Ernesto L. Lopez - 47, Filipino

Mr. Lopez has been a Director at Rockwell Land since 2009 and was also elected as Treasurer since 2009. He also serves as Senior Vice President for Property Management of Rockwell Land. He is currently the Senior Vice President and Head of Corporate Affairs of Lopez Holdings Corporation. He is also a Director of Philippine Commercial Capital, Inc. (PCCI) and Rockwell Leisure Club, Inc. He is a trustee of Eugenio Lopez Foundation, Inc. He was previously part of the Board of Directors for

Indra, Outsourced Telleserve Corporation and Meralco Millenium Foundation, Inc. and Trustee of Lopez Group Foundation, Inc. He held several executive and management positions at Meralco from 2002-2010. Mr. Lopez holds a Bachelor of Science degree in Business Administration from Menlo College of California, USA and attended the Executive Development Program of the Asian Institute of Management.

## Manuel L. Lopez, Jr. - 48, Filipino

Mr. Lopez has been a Director at Rockwell Land since 2011. He is currently the Chairman and CEO of PacificHub Corporation, serves as a Director of Lopez Inc., Philippine Trade Foundation, Inc., Stargate Media, and Philippine Commercial Capital, Inc. He is also presently the Executive Vice President of Benpres Insurance Agency, Inc. He has served as a Director of ABS-CBN Broadcasting Corporation, ABS-CBN Holdings Corporation, Sky Cable Corporation, and Pilipino Cable Corporation, Call Center Association of the Philippines (CCAP), among others. Mr. Lopez holds a Bachelor of Science degree in Business Administration from De La Salle University.

#### Nestor J. Padilla - 61, Filipino

Mr. Padilla has been a Director at Rockwell Land since 1997, and has been the President and Chief Executive Officer since 1995. He is also serving as a Director of First Philippine Realty Corporation and First Batangas Hotel Corporation. He has also served as a Director in Rockwell Club and has served as a Trustee of the Rockwell Residential Towers Condominium Corporation. Prior to 1995, he held the position of Chief Executive Officer in Lippo Land in Indonesia and was the Executive Director of Indo Ayala Leasing. Mr. Padilla holds a Bachelor of Science degree in Business Management from the Ateneo de Manila University.

#### Francis Giles B. Puno - 52, Filipino

Mr. Puno has been a Director of Rockwell Land since 2013. He was appointed Chief Finance Officer and Treasurer of FPH in October 2007 and was promoted to Executive Vice-President in September 2011. He is currently the President and Chief Operating Officer of FPH and First Gen Corporation. He is also a director and officer in the various subsidiaries and affiliates of FPH and First Gen including, among others, Rockwell Land Corporation, Energy Development Corporation, First Balfour, Inc., First Philippine Electric Corporation and First Philippine Industrial Park, Inc. Before joining FPH, he worked with The Chase Manhattan Bank as Vice President for Global Power and Environment Group. He has a Bachelor of Science degree in Business Management from the Ateneo de Manila University and a Master in Business Administration degree from Northwestern University's Kellogg Graduate School of Management in Chicago, Illinois.

#### Ferdinand Edwin S. CoSeteng - 53, Filipino

Mr. CoSeteng has been a Director of Rockwell Land since 2013. He is the President of First Philippine Industrial Park since 2013 and both a Director and Executive Vice-President of FPH since November 2015. His professional experience includes being a Tax Consultant at Arthur Andersen & Company, New York USA from 1988-1990; Engagement Manager at McKinsey & Company, Hong Kong from 1990-1993; President of Mariwasa Manufacturing, Inc. from 1993-2006 and Chairman of the Board & President of Mariwasa Siam Ceramics, Inc. from 1996-2006. In 2007, Mr. CoSeteng joined LF Logistics in Hong Kong as Executive Vice-President and headed the international logistics and freight forwarding business. He is a BS Electrical Engineering graduate from the University of the Philippines and holds a Master of Business Administration with Distinction from the Johnson Graduate School of Management, Cornell University, New York USA.

Mr. Hilado has been a Director of Rockwell Land since 2015. He is also an independent director of FPH since 1996. He is the Chairman of the Philippine Investment Management (PHINMA), Inc. and Holcim Phils., Inc. He is currently Chairman of the Board and Chairman of the Executive Committee of Phinma Corporation, Vice Chairman of Trans Asia Power Generation Corp.; Chairman of Trans Asia Oil & Energy Development Corp. and Chairman of Union Galvasteel Corp. He graduated with Highest Honors and with a Gold Medal for General Excellence and a Bachelor of Science in Commerce Degree from De La Salle College (Bacolod). He pursued his Degree of Masters in Business Administration at the Harvard Graduate School of Business Administration from 1960-1962. Mr. Hilado is a Certified Public Accountant. He has been part of the Lopez Group in a directorship capacity within the last five (5) years. Mr. Hilado is likewise an independent director of A. Soriano Corporation and Philex Mining Corporation. He is also a Director of Manila Cordage Company, Seven Seas Resorts & Leisure, Inc.; and Beacon Property Ventures, Inc.

## Vicente R. Ayllón - 84, Filipino

Mr. Ayllón has been an Independent Director of Rockwell Land since May of 2012. He currently serves as Chairman of the Board & CEO of The Insular Life Assurance Co., Ltd., Chairman of the Board and President of Insular Life Property Holdings, Inc., Chairman of the Board of Insular Investment Corporation, Insular Health Care, Insular Foundation, Insular Management and Development Corporation, and Home Credit Mutual Building and Loan Association, He is the Vice-Chairman of the Board of Union Bank of the Philippines and Mapfre Insular Insurance Corporation. Mr. Ayllón also serves as a regular Director of Pilipinas Shell Petroleum Corporation and Shell Co. of the Philippines, Ltd.. He serves as an independent Director of The Palms Country Club. Mr. Ayllón holds a Bachelor of Science degree in Commerce from the University of the East.

# *Monico V. Jacob* - 70, Filipino (Elected on April 06, 2016)

Mr. Jacob received his Bachelor of Laws degree from the Ateneo de Manila University in 1971. He has been an independent director of Lopez Holdings Corporation (publicly listed) since 2013. He has been the chairman of Total Consolidated Asset Management, Inc. since 1999, of Global Resource for Outsourced Workers, Inc. since 2000, of Republic Surety & Insurance Co., Inc. since 2008, and of Philplans First, Inc. and Philhealthcare, Inc. since 2013. He has been the president and CEO of STI Education Services Group, Inc. since 2003, of STI Education Systems Holdings, Inc. (publicly listed) since 2012, of Insurance Builders, Inc. since 2010, and of Philippine Life Finance Assurance Corp. since 2012. He has been an independent director of 2GO Group, Inc. (publicly listed) and Negros Navigation Co., Inc., both since 2009. He has been a director of De Los Santos-STI College and De Los Santos-STI Medical Center since 2004, of Jollibee Foods Corp. (publicly listed) since 2000, of Asian Terminals, Inc. (publicly listed) since 2010, of Phoenix Petroleum Philippines, Inc. (publicly listed) since 2010, and of Century Properties Group, Inc. (publicly listed) since 2012, among others. He was a director of Meralco Industrial Engineering Services Corporation and Clark Electric Distribution Corp. from 2007 to 2010. He was the chairman of Meralco Financial Services Corporation from 2007 to 2012. He graduated with a Bachelor of Laws degree from the Ateneo de Manila University in 1971.

#### *Valerie Jane L. Soliven* – 47, Filipino

Ms. Soliven served the Company for 19 years and is currently Senior Vice-President for Rockwell Residential Development. She previously served as Head of Sales and Marketing for Rockwell Land. Before joining Rockwell Land, she worked at the Manila Garden Suites, EDSA Shangri-La Hotel and the Shangri-La Hotel in Singapore. Ms. Soliven, a licensed broker, holds a Bachelor of Science degree

in Hotel and Restaurant Administration from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006.

## Maria Lourdes L. Pineda - 46, Filipino

Ms. Pineda has been with the Company for 15 years and is currently Senior Vice-President of Rockwell Primaries Development Corporation. She previously served as Vice-President for Retail, and General Manager of the Power Plant Mall as well as Membership Relations Manager for Rockwell Club. Prior to joining Rockwell Land, she worked for four years at Jewelmer International, a French-Filipino company specializing on exquisite jewellery. Ms. Pineda holds a Bachelor of Science degree in Hotel and Restaurant Management from the University of the Philippines. She completed a Management Development Program from the Asian Institute of Management in 2006.

## Ellen V. Almodiel - 42, Filipino

Ms. Almodiel has been Senior Vice-President for Finance since 2014. She started as Finance Manager in 2004 and briefly served as Manager of the Business Development Team. Prior to joining Rockwell Land, she was a Financial Analyst and later an Assistant to the Group Chief Finance Officer of the Alcantara Group of Companies and Finance Manager of NextStage, Inc.. Ms. Almodiel, a Certified Public Accountant, holds a Bachelor of Science degree in Business Administration and Accountancy from the University of the Philippines, where she graduated cum laude.

#### Estela Y. Dasmariñas – 55, Filipino

Ms. Dasmarinas is currently Vice-President for Human Resources of the Company and its subsidiaries. Prior to joining Rockwell Land in 2000, she was Vice-President for Human Resources of AMA-DDB Needham Worldwide, Inc., a multinational advertising and communications organization. She was also Director for Human Resources of property development firm Metro Asia Resources Corporation and Manager for Human Resources of Mitsubishi Motor Corporation Philippines, Inc. Ms. Dasmarinas holds a Bachelor of Science degree in Political Science and a Master of Arts degree in Industrial Relations specializing in Human Resource from the University of the Philippines.

## Adela D. Flores - 62, Filipino

Ms. Flores is currently Vice President – Property Management. She rejoined Rockwell Land Corporation as Vice-President – Retail and General Manager of the Power Plant Mall in 2012 after 8 years in Malaysia managing The Curver shopping mall. Prior to her stint abroad, she was with Rockwell Land - Retail for almost a decade, following her work at CMG as Brand Manager and at Araneta Center as Marketing Manager. Ms. Flores is a graduate of the University of the Philippines with a Bachelor's Degree in Mass Communications. She is also a certified Associate Coach.

#### *Julius A. Marzoña* – 54, Filipino

Mr. Marzona has been with the company for 10 and a half years and is currently Vice-President for Project Development. From 1994 to 1996, he served as Project Management Officer for project management consulting company SPCastro and Associates Sdn. Berhad and later became Project Manager in the Philippines for the same company in 1997 until 2005. Mr. Marzona, a Licensed Civil Engineer, holds a Bachelor of Science degree in Civil Engineering from the Central Philippine University. He is a Certified Project Manager by the Construction Manpower Development Foundation.

## Abel C. Roxas – 52, Filipino

Mr. Roxas has been with Rockwell Land for 7 years and is currently Vice President for Project Development. Prior to joining the company, Mr. Roxas served SKI Construction Group Incorporated as Department Head of Planning and Formworks, and CitramegahKaryaGemilang (CKG) as Engineering Manager. Mr. Roxas first joined Rockwell Land as a Senior Manager for Project Development. Mr. Roxas, a Licensed Civil Engineer, holds a Bachelor of Science degree in Civil Engineering from Mapua Institute of Technology.

#### Davy T. Tan – 42, Filipino

Mr. Tan joined Rockwell Land in 2007 as Financial Analyst and Budget Manager and in 2012 became Vice-President for Business Development. Prior to joining Rockwell Land, he spent six years with Filinvest Alabang, Inc., a subsidiary of Filinvest Development Corporation, as Proof and Control Officer of the Festival Supermall and later as Finance Analyst. He was also an Accounting Officer at D.M. Consunji, Inc. and Junior Auditor at Punongbayan and Araullo. Mr. Tan, a Certified Public Accountant, holds a Bachelor of Science degree in Accountancy from the University of the East.

## *Divino M. Villanueva, Jr.* – 61, Filipino

Mr. Villanueva joined Rockwell Land as a consultant in 2009 and, in 2014, became the Vice-President of Provincial Development. He is also the President of Terra Prime, Inc. a position he has held since 2012. Prior to joining Rockwell, Mr. Villanueva was the Executive Vice President and Chief Operating Officer for Red Ribbon Foods Corp. and a Vice President of McDonalds Philippines. He has also worked for Sara Lee in the Philippines and Indonesia as a Vice President and Marketing director, respectively. Mr. Villanueva holds a Bachelor of Science degree in Management from the Ateneo de Manila University.

## Enrique I. Quiason - 55, Filipino

Mr. Quiason has been the Corporate Secretary at Rockwell Land since 1995. He is a Senior Partner of the Quiason Makalintal Barot Torres Ibarra Sison & Damaso Law Firm. He is also the Corporate Secretary of FPH,Lopez Holdings, and ABS-CBN and various subsidiaries and affiliates of FPH and Lopez Holdings. Mr. Quiason, a Member of the Integrated Bar of the Philippines, graduated with a B.S. Business Economics (Cum Laude) degree in 1981 and with a Bachelor of Laws degree in 1985 from the University of the Philippines. He received his LL.M. in Securities Regulation from Georgetown University in 1991.

## Esmeraldo C. Amistad - 49, Filipino

Mr. Amistad has been with First Philippine Holdings (FPH) as corporate legal counsel since 1997. He is the Assistant Corporate Secretary of FPH and acts as Corporate Secretary or Assistant Corporate Secretary of various FPH subsidiaries and affiliates. He holds a Bachelor of Arts in English (1987) and a Bachelor of Laws (1992) degree both from the University of the Philippines. He has completed the Managerial Leadership Program (2003) and attended the Executive Master's in Business Administration (2011) both at the Asian Institute of Management. He has authored books on contracts, e-laws and has been published in the Philippine Law Journal (Disclosures: The Corporate Striptease, 2004).

### **Significant Employees**

The Board of Directors and members of the senior management of Rockwell Land have been an integral part of its success. Their knowledge, experience, business relationships and expertise greatly contribute to Rockwell Land's operating efficiency and financial performance.

Rockwell Land maintains that it considers the collective efforts of the Board of Directors and all of the Company's employees as instrumental to its overall success. The business of Rockwell Land is not dependent on any individual person. No employee is indispensable in the organization. Rockwell Land has institutionalized through documentation, its processes, procedures and training to ensure continuity and scalability of the business without relying on any particular employee.

#### Item 10 EXECUTIVE COMPENSATION

#### **Compensation of Directors and Executive Officers**

The Company's amended by-laws provide that the Board of Directors shall not receive any salary for their services as director other than an honorarium not exceeding P15, 000.00 for their attendance in each regular or special meeting of the Board of Directors, or Executive Committee but this provision shall not preclude any director from serving the Company in any other capacity and receiving compensation therefore.

The Company's amended by-laws also provide that the Board of Directors, officers and employees may participate in the unrestricted profits or earnings from the operations of the Company, after taxes, to be distributed in the manner, amounts and proportions as the Board of Directors may determine.

Summary of Compensation Table (Annual Compensation)

(a) Name and Principal Position	(b) Year	(c) Salary	(d) Bonu	(e) Other annual compens ation
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO)  Lopez, Miguel Ernesto L. (Treasurer and SVP, Property Management)  Padilla, Nestor J. (President and CEO)  Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries)  Soliven, Valerie Jane L. (SVP, Residential Development)	2014	P51.8 million	P 4.2 million	P111.8 thousand
All other Officers and Directors	2014	P11.6 million	P 0.9 million	P0.6 million
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO)  Lopez, Miguel Ernesto L. (Treasurer and SVP, Property Management)  Padilla, Nestor J. (President and CEO)  Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries)  Soliven, Valerie Jane L. (SVP, Residential Development)	2015	P53.2 million	P 4.3 million	P215.0 thousand
All other Officers and Directors	2015	P12.2 million	P 1.1 million	P1.3 million
CEO + 4 most highly compensated executive officers  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO)  Lopez, Miguel Ernesto L. (Treasurer and SVP,	2016 (estimate)	P57.0 million	P 4.6 million	P215.0 thousand

(a) Name and Principal Position	(b) Year	(c) Salary	(d) Bonu	(e) Other annual compens ation
Property Management) Padilla, Nestor J. (President and CEO) Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries) Soliven, Valerie Jane L. (SVP – Residential Development)				
All other Officers and Directors	2016 (estimate)	P13.1 million	P 1.2 million	P1.3 million

<sup>\*</sup>Alphabetically arranged

## **Employment Contracts between the Company and Executive Officers**

There are no existing employment contracts with executive officers. There are no arrangements for compensation to be received from the Company in the event of a resignation, retirement or termination of the executive officer's employment or a change of control of the Company.

## **Options Outstanding**

On May 2, 2012 and August 3, 2012, the BOD and the stockholders, respectively, approved the implementation of the ESOP to be offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock of the Company on a fully diluted basis. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. On December 6, 2012, the SEC authorized the ESOP. The ESOP was implemented in January 3, 2013.

The outstanding options as of 31 March 2016 are as follows:

Name	No. of Shares	Date of Grant	Exercise Price	Market Price at the Date of Grant
CEO + 4 most highly compensated executive officers*  Almodiel, Ellen V. (SVP, Finance and Accounting & CFO)  Lopez, Miguel Ernesto L. (Treasurer and SVP, Property Management)  Padilla, Nestor J. (President and CEO)  Pineda, Ma. Lourdes L. (SVP, Rockwell Primaries)  Soliven, Valerie Jane L. (SVP – Residential Development)	32,127,000	various	P1.46	various
All Other Officers & directors	10,280,000	various	P1.46	various
Total	42,407,000			

<sup>\*</sup>Alphabetically arranged

## **Other Arrangements**

Except as described above, there are no other arrangements pursuant to which any of the Company's directors and officers are compensated, or are to be compensated, directly or indirectly.

## PART IV - MANAGEMENT AND CERTAIN SECURITY HOLDERS

## Item 11 SECURITY and OWNERSHIP of CERTAIN BENEFICIAL OWNERS and MANAGEMENT

a) Security Ownership of Certain Record and Beneficial Owners and Management as of 31 December 2015

Title of Class	Name and Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	% of Total Outstanding Shares
Common Shares	First Philippine Holdings Corporation 4th Floor Benpres Bldg., Exchange Road, Ortigas Center, Pasig City Stockholder	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated	Filipino	5,296,015,375	86.5820%
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Filipino	538,299,628	8.8004%
Common Shares	PCD Nominee Corporation 37/F Enterprise Tower I, Ayala Ave., cor. Paseo de Roxas, Makati City Stockholder	PCD Nominee Corporation is the record owner but not the beneficial owner which are owned beneficially by the investing public	Foreign	116,280,635	1.9010%
TOTAL OU	TSTANDING COMN	MON SHARES		6,116,762,198	100.0%
Preferred Shares	First Philippine Holdings Corporation 4th Floor Benpres Bldg., Exchange Road, Ortigas Center, Pasig City, stockholder	First Philippine Holdings Corporation is the beneficial and record owner of the shares indicated	Filipino	2,750,000,000	100.0%
TOTAL OU	TSTANDING PREFI	ERRED SHARES		2,750,000,000	100.0%

## b) Security Ownership of Management as of 31 December 2015

To the best of knowledge of the Company, the following are the shareholdings of the directors and officers:

Title of	Name of Beneficial	Amount and	Citizenship	% of Total	
Class	Owner	Nature of Beneficial	•	Outstanding	
		Ownership		Shares	
Common	Manuel M. Lopez	15,636,680	Eilining	0.2556%	
Shares	Chairman	(direct/indirect)	Filipino	0.2330%	
Common	Oscar M. Lopez	174,898	Filipino	0.0029%	
Shares	Director	(direct/indirect)	Pilipilio	0.002970	
Common	Nestor J. Padilla	21,000,001	Filipino	0.3458%	
Shares	Director and President	(direct/indirect)	Tilipillo	0.343670	
	Miguel Ernesto L. Lopez				
Common	Director, Treasurer &	68,694	Filipino	0.0011%	
Shares	Senior Vice President,	(direct/indirect)	Tilipillo	0.001176	
	Property Management				
Common	Eugenio L. Lopez III	1 (indirect)	Filipino	0.0000%	
Shares	Director		ттрто	0.000076	
Common	Manuel L. Lopez, Jr.	75001	Filipino	0.0012%	
Shares	Director	(direct/indirect)	ттртю	0.001270	
Common	Federico R. Lopez	1 (indirect)	Filipino	0.0000%	
Shares	Vice Chairman	· ·	Ттіршо	0.000076	
Common	Francis Giles B. Puno	5,657	Filipino	0.0001%	
Shares	Director	(direct/indirect)	Ттіріно	0.000176	
Common	Ferdinand Edwin S.				
Shares	CoSeteng	1 (indirect)	Filipino	0.0000%	
	Director				
Common	Oscar J. Hilado	1 (indirect)	Filipino	0.0000%	
Shares	Director	T (mancet)	ттрто	0.000076	
Common	Vicente R. Ayllón	1 (indirect)	Filipino	0.0000%	
Shares	Independent Director	T (mancet)	ттрто	0.000076	
Common	Enrique I. Quiason	3,575 (direct) Filipino	3 575 (direct) Filipino	0.0001%	
Shares	Corporate Secretary	3,373 (direct)	ттрто	0.000176	
N.A.	Esmeraldo C. Amistad	None	Filipino	N.A.	
1 1.7 1.	Asst. Corporate Secretary	TVOILE	ттрто	14.74.	
	Valerie Jane L. Soliven				
N.A.	Senior Vice-President	None	Filipino	N.A.	
	Sales and Marketing				
Common	Ma. Lourdes L. Pineda	141,272			
Shares	Senior Vice-President,	(direct/indirect)	Filipino	0.0023%	
Silares	New Business				
	Ellen V. Almodiel				
N.A.	Senior Vice-President,	None	Filipino	N.A.	
1 1./ 1.	Finance and Accounting &		I	<del></del>	
	Chief Financial Officer				
Common	Estela Y. Dasmariñas	4.000 (#		0.00000	
Shares	Vice-President, Human	1,882 (direct)	Filipino	0.0000%	
	Resources				

Common Shares	Adela D. Flores Vice –President & General Manager, Retail	4,340 (direct)	Filipino	0.0001%
N.A.	Abel L. Roxas Vice-President, Construction	None	Filipino	N.A.
N.A.	Davy T. Tan Vice-President, Business Development	None	Filipino	N.A.
N.A.	Divino M. Villanueva, Jr. Vice-President – Sales and Marketings	None	Filipino	N.A.
N.A.	Belen C. Nones Senior Adviser- Estate	None	Filipino	N.A.

#### **Change in Control**

No change of control in the Company has occurred since the beginning of its last fiscal year.

The Company's amended articles of incorporation or amended by-laws do not contain provisions that would delay, defer or prevent a change in control of the Company. Under the Company's amended articles of incorporation and amended by-laws, holders of Preferred Shares are entitled to voting rights. Further, Preferred shares can only be transferred to (a) Philippine citizens and (b) to a corporation of which at least 60% of the total outstanding equity capital is beneficially owned by Philippine citizens and which is not in competition with Meralco, Benpres Holdings Corporation (now "Lopez Holdings Corporation"), FPH, or any of their affiliates. Upon completion of the Dividend Distribution and Listing, the Preferred Shares constitute 31.01% of the Company's outstanding capital stock. As of 31 December 2014, FPH's combined ownership of the Company's Preferred Shares and Common Shares was 90.74% of the total outstanding voting capital stock.

#### Item 12 CERTAIN RELATIONSHIPS and RELATED TRANSACTIONS

Other than the following family relationships, there are no other family relationships within the Board of Directors and executive officers of the Company:

- Chairman Manuel M. Lopez and Chairman Emeritus Oscar M. Lopez are brothers.
- Treasurer Miguel Ernesto L. Lopez and Manuel L. Lopez Jr. are brothers, sons of the Chairman Manuel M. Lopez and nephews of Chairman Emeritus Oscar M. Lopez.
- Vice-Chairman Federico R. Lopez is the son of Chairman Emeritus Oscar M. Lopez and nephew of Chairman Manuel M. Lopez.
- Eugenio Lopez III is the nephew of the Chairman, Manuel L. Lopez and Chairman Emeritus, Oscar M. Lopez.
- Vice-Chairman Federico R. Lopez, Eugenio Lopez III, and Miguel Ernesto L. Lopez and Manuel L. Lopez, Jr. are cousins.
- Vice-Chairman Federico R. Lopez is the brother in law of Francis Giles B. Puno.

#### PART V – CORPORATE GOVERNANCE

## Item 13 COMPLIANCE with LEADING PRACTICE on CORPORATE GOVERNANCE

Please refer to attached Annual Corporate Governance Report

#### PART VI - EXHIBITS AND SCHEDULES

#### Item 14. EXHIBITS and REPORTS on SEC FORM 17-C

#### (a) Exhibits

The following exhibits are filed as a separate section of this report:

Exhibit "A" - Audited Consolidated Financial Statements

for the Years Ended December 31, 2014 and 2013

Exhibit "B" - Supplementary Schedules as per SRC Rule 68, As Amended

The other exhibits, as indicated in the Index to Exhibits are either not applicable to the Company or require no answer.

## (b) Reports on SEC Form 17-C

The corporation disclosed the following matters on the dates indicated:

March 16, 2015 The Company's Board of Directors has, in its regular meeting held today, March 13, 2015, approved the following:

- 1. Company's Consolidated Audited Financial Statements for the year ended December 31, 2014.
- 2. The schedule of the Annual Stockholders' Meeting on May 27, 2015 at 9:00 a.m. in the Rockwell Tent.

April 1, 2015 Rockwell Land Corporation submitted their Corporate Governance Disclosure Survey covering the year 2014.

May 28, 2015 Rockwell Land Corporation had its annual stockholders' meeting and elected its Board of Directors for the ensuing year 2015 to 2016.

Mr. Vicente R. Ayllon

Mr. Ferdinand Edwin S. CoSeteng

Mr. Eugenio L Lopez III

Mr. Federico R. Lopez

Amb. Manuel M. Lopez

Mr. Manuel L Lopez, Jr.

Mr. Miguel L. Lopez

Mr. Oscar M. Lopez

Mr. Nestor J. Padilla

Mr. Francis Giles B. Puno

Mr. Oscar J. Hilado

Mr. Ayllon and Mr. Hilado were elected as independent directors.

The stockholders approved the minutes of the annual meeting of the stockholders held last May 28, 2014, approved annual report of management and the audited financial statements for 2014, ratified the acts and resolutions of the Board, its committees and management for 2014 and re-appointed the external auditors, Sycip Gorres Velayo & Co.

An organizational meeting was immediately held after the annual stockholders meeting for the election and appointment of the following as officers of the Company.

Name	Position
Manuel M. Lopez	Chairman of the Board
Oscar M. Lopez	Chairman Emeritus
Federico R. Lopez	Vice Chairman

Nestor J. Padilla President & Chief Executive Officer Miguel Ernesto L. Lopez Treasurer & Senior Vice President,

Property Management)

Senior Vice President, Residential Valerie Jane Lopez-Soliven

Development

Maria Lourdes Lacson-Pineda Senior Vice President, Primaries Ellen V. Almodiel

Senior Vice President, Finance & Accounting and Chief Financial

Officer

Vice President, Provincial Development Divino M. Villanueva, Jr. Davy T. Tan Vice President, Business Development Estela Y. Dasmariñas Vice President, Human Resources Adela D. Flores Vice President, Property Management Vice President, Project Development Engr. Julius A. Marzoña Abel L. Roxas Vice President, Project Development

Enrique I. Quiason Corporate Secretary

Esmeraldo C. Amistad Asst. Corporate Secretary

The Board also appointed the members of the following committees:

#### Audit Committee

Name Position Vicente R. Ayllon Chairman Oscar J. Hilado Member Manuel L. Lopez, Jr. Member Francis Giles B. Puno Member

#### Risk Management Committee

Name Position Eugenio L. Lopez III Chairman Ferdinand Edwin S. CoSeteng Member Nestor J. Padilla Member Oscar J. Hilado Member

#### Nominations and Elections Committee

Name	Position
Manuel M. Lopez	Chairman
Oscar M. Lopez	Member
Eugenio L. Lopez III	Member
Vicente R. Ayllon	Member

Projections disclosed during the press briefing are the following:

- 1. Net leasable area for retail and office will almost double by 2019 to 230,000 square meters.
- 2. Launching of about 560 units of the fifth tower, Proscenium Residences, in September of 2015.
- June 1, 2015 Rockwell Land Corporation confirmed its intention to widen its public float since it is a move seen to help boost the company's stock price which it feels is undervalued at present.
- June 3, 2015 Rockwell Land Corporation submitted the initial beneficial ownership (SEC Form 23-A) of Mr. Oscar J. Hilado, who was designated as an independent director during the Annual Stockholders' Meeting last May 28, 2015.
- June 8, 2015 Rockwell Land Corporation confirmed that it is on the look-out for opportunities to expand internationally but has no firm project yet. It will advise the Exchange and the investing public for any development on this matter.
- June 10, 2016 Rockwell Land Corporation confirmed its attendance on the pre-bid conference at the BCDA for the contract to develop Clark Green City's 288-hectare lot. It has still to evaluate the project and will advise the Exchange when it has decided to submit a formal bid.
- June 29, 2016 Rockwell Land Corporation confirmed its launching of two (2) residential projects namely "The Vantage" and "East Bay Residences" which are expected to drive revenues and further expand the company's residential portfolio.
- July 2, 2015 At the regular meeting of the Board of Directors (BoD) of the Corporation, the BoD approved the declaration of a regular cash dividend of P0.0511 per share to all common shareholders of record as of July 15, 2015, payable on or before August 10, 2015.
- October 13, 2015 Rockwell Land Corporation confirmed its acquisition of property in Mactan and are in discussions with Marriott for a possible Autograph Collection resort in that property. It will update the PSE as soon as it has finalized the plans.



## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **ROCKWELL LAND CORPORATION AND SUBSIDIARIES** is responsible for the preparation and fair presentation of the consolidated financial statements as of December 31, 2015 and 2014, and for each of the three years in the period ended December 31, 2015, including the additional components attached therein, in accordance with Philippine Financial Reporting Standards.

This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditors, appointed by the stockholders has examined the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing, and its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.

MANUEL M. LOPEZ
Chairman of the Board

NESTOR J. PADILLA Chief Executive Officer ELLEN V. ALMODIEL Chief Financial Officer

Signed this st day of April 2016.

NAME	PASSPORT NO.	DATE ISSUED	PLACE ISSUED
Manuel M. Lopez Nestor J. Padilla Ellen V. Almodiel	DE0003367 EB7323729 EC3260629	10 June 2013 07 February 2013 26 January 2015	PE TOKYO DFA MANILA DFA NCR CENTRAL
Doc No. 387; Page No. 79; Book No. XVII; Series of 2016.	BUREAU OF INTERNAL RE LARGE TAXPAYERS SEF LARGE TAXPAYERS ASSISTANCE  Date  APR 14 2016  RECEIVE	EVENUE COMPONENT PLANTS OF	er 31, 2016 P.313, Bk. 24) '18/16; Manite IV 91/11/16; May 11 No. V-00132Y1

ADRIAMA. ALTAMIRA

				_
Λ	N	NΠ	$-\mathbf{v}$	רו
$\boldsymbol{H}$	INI	N	$\Gamma_{\ell}\Lambda$	

Reput	f the Philippines	
	)	S.S.
EMBA	OF THE REPUBLIC OF THE PHILIPPINES ) Tokyo, Japan	
X	rokyo, vapan	

## **ACKNOWLEDGEMENT**

BEFORE, DOMINI N. FAÑGON-KITADE, VICE CONSUL of the Republic of Philippines, in and for Tokyo, Japan, duly commissioned and qualified to act as such, 13th day of APRIL 2016, personally appeared

#### MANUEL MORENO LOPEZ

of legal a holder of issued or 10 JUNE 2013

Passport No. DE0003367 in PHILIPPINE EMBASSY, TOKYO

to me known wn to me to be the same person who executed the annexed instrument,

# STA OF MANAGEMENT'S RESPONSIBILITY OR FINANCIAL STATEMENTS

and being informed f the contents of the said instruments, he / she / they acknowledged before the he/ she/ they executed the same of his/ her/ their own free will and deed.

The said party, with the two instrumental witnesses, signed at the foot of the instrument an left hand margin of the other pages thereof, this instrument together with a cknowledgement being composed of 3 pages.

IN WITNESS Where Edition have hereunto set my hand and affixed the seal of the Embassy of the put of the Philippines at the City of Tokyo, Japan, this 13th day of APRIL 5.

 Doc. No
 NT-10553

 Service No.
 - 

 Series of
 2016

 Fee Paid
 ¥ GRATIS

 O. R. No:
 -

DOMINI N. FANGON-KITADE

## COVER SHEET

# for **AUDITED FINANCIAL STATEMENTS**

																			SEC	Regi	stratio	on Nu	ımbe	ſ					
																			6	2	8	9	3						
R	О	С	N Y		E	L	L		L	A	N	D		C	0	R	P	0	R	A	Т	I	0	N		A	N	D	
		l	l I	•					L	l	l	ע			U	N	Г	U	N	A	1	1		11		A	11	ע	
S	U	В	S	I	D	I	A	R	I	E	S																		
	1	I	I	1	1	1	1	1	1	I	l	1		<u>I</u>	I			I	1	l	1		1	I			I	1	
			L OI				Stree			ay / C			/ Pro	vince	İ		_				_		~						
Т	h	e		G	a	r	a	g	e		a	t		R	0	С	k	W	е	l	l		C	е	n	t	е	r	,
	E	S	t	r	e	l	1	a		S	t	•	,		R	0	c	k	W	e	l	l		C	e	n	t	e	r
,		M	a	k	a	t	i		C	i	t	y																	
				Туре		G	1					Dep	artme	ent red	quiring	the r	eport 					Sed	conda		,	Тур	e, If A	oplica 	able
		A	A	C	F	S																		N	/	A		]	
										· •	M D	Δ.	<b>4 A</b>	1 1	l F (	) P	М 4	<b>T</b>		NI.									
			Com	pany'	s Em	ail Ac	ldres	3						's Tel									Mob	ile Nu	ımbe	r			
				]	N/A	<b>\</b>							7	93-	008	8								N/A	<b>\</b>				
			N	- of	Stock	اماماء				-		A	ual M	lootin	~ /\/^	nth /	Davi		_			Гіол	al Va	/NA	a == 4h	( Day)			_
			IN		8,4 <sup>4</sup>		#15					AIIII		Jur			Day)		]				ece			Day)	1		]
					-					ļ				-					]										]
										_		_		RSC															
		Nam	ne of i	Conta	act Pe	areon		The	desi	gnate	d cor			on <u>MU</u> ∆ddre		e an (	Office	er of t		•		umhe	ar/e			Mohi	ila Nu	ımhar	
	Ms				Alı		diel		]	Email Address ellena@rockwell.com.ph				]	Telephone Number/s Mobile Number  793-0088 N/A														
									<u>.</u>								-	j						j					
										С	ON.	TAC	T P	ERS	SON	's A	DD	RES	S										
														odi															
							28	Pla	za ]	Dri	ve,	Ro	ckv	vell	Ce	ntei	r, N	<b>I</b> ak	ati	Cit	y 12	200							

<sup>2:</sup> All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph

BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A) November 10, 2015, valid until November 9, 2018

### INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors Rockwell Land Corporation The Garage at Rockwell Center Estrella St., Rockwell Center Makati City

We have audited the accompanying consolidated financial statements of Rockwell Land Corporation and Subsidiaries, which comprise the consolidated statements of financial position as at December 31, 2015 and 2014, and the consolidated statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2015, and a summary of significant accounting policies and other explanatory information.

# Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overal appropriation of the consolidated financial statements.

LARGE TAXPAYERS SERVICE

LARGE TAXPAYERS ASSISTANCE OF THE CONSOLIDATION OF TH

We believe that the audit evidence we have obtained is sufficient and appropriate to provide asis for our audit opinion.





#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Rockwell Land Corporation and Subsidiaries as at December 31, 2015 and 2014, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2015 in accordance with Philippine Financial Reporting Standards.

SYCIP GORRES VELAYO & CO.

Roel E. Lucas

Partner

CPA Certificate No. 98200

Red E. lucas

SEC Accreditation No. 1079-AR-1 (Group A), March 4, 2014, valid until March 3, 2017

Tax Identification No. 191-180-015

BIR Accreditation No. 08-001998-95-2014,

January 22, 2014, valid until January 21, 2017

PTR No. 5321652, January 4, 2016, Makati City

April 6, 2016



# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Amounts in Thousands)

	December 31		
	2015	2014	
ASSETS			
Current Assets			
Cash and cash equivalents (Notes 7, 29 and 30)	₱2,249,211	₱5,995,706	
Trade and other receivables (Notes 8, 29 and 30)	9,024,026	9,869,935	
Land and development costs (Notes 6, 9, 12, 14, 15, 16, 18 and 28)	8,923,712	9,106,944	
Advances to contractors (Note 9)	1,558,677	1,219,82	
Condominium units for sale	112,103	110,859	
Other current assets (Notes 10, 16, 29 and 30)	1,307,998	1,237,624	
Total Current Assets	23,175,727	27,540,895	
Noncurrent Assets			
Investment properties (Notes 12 and 15)	6,613,858	6,147,124	
Investment in joint venture (Note 13)	3,030,463	2,859,619	
Property and equipment (Notes 14 and 15)	2,301,632	1,988,169	
Land held for future development (Note 9)	664,594	353,083	
Available-for-sale investments (Notes 11, 29 and 30)	15,808	15,308	
Noncurrent trade receivables (Notes 8, 29 and 30)	10,781	28,989	
Deferred tax assets - net (Note 25)	6,287	2,69	
Other noncurrent assets (Note 16)	210,700	300,835	
Total Noncurrent Assets	12,854,123	11,695,816	
Bleetronie Records Management Division	₽36,029,850	₽39,236,711	
APP 1 1 2816 /5	1		
LIABILITIES AND EQUITY  BY  RICHARD SUBJECT TO REVIEW OF FURNA AND CONTEMPS			
Trade and other payables (Notes 4, 9, 17, 18, 24, 29 and 30) Current portion of interest-bearing loans and borrowings	<b>₽5,693,701</b>	₽8,717,558	
(Notes 6, 9, 12, 14, 15, 29 and 30)	2,202,769	1,693,78	
Current portion of installment payable (Note 16)	30 <del>-3</del> 2	710,536	
income tax payable	38,764	8,485	
Total Current Liabilities	7,935,234	11,130,360	
Noncurrent Liabilities			
Interest-bearing loans and borrowings - net of current portion			
(Notes 9, 12, 14, 15, 29 and 30)	11,645,404	13,342,10	
(Installment payable - net of current portion (Note 16)	467,007	467,00	
Deferred tax liabilities - net (Note 25)	911,911	843,959	
Pension liability (Note 24)  Deposits and other liabilities (Notes 9, 17, 18, 18, 18, 18, 18, 18, 18, 18, 18, 18	REVENHA TO	105,64	
Deposits and other liabilities (Notes 9, 17, 18 TAXPAYERS ASSISTANT TOTAL Noncurrent Liabilities	ERVICE 103,153	455,970	
Total Noncurrent Liabilities Total Liabilities Total Liabilities	UE DAY 8 64 771	15,214,680	
	21,850,205	26,345,040	
(Forward)  RECEIVI	SCES		
CEIV	ED		
LADRIAN A. ALTAMI	I Charliff in 1111 has a series		

	December 31		
	2015	2014	
<b>Equity Attributable to Equity Holders of the</b>			
Parent Company			
Capital stock (Notes 19 and 20)	<b>₽</b> 6,270,882	₽6,270,882	
Additional paid-in capital (Notes 19 and 20)	28,350	28,350	
Unrealized gain on available-for-sale investments (Note 11)	5,193	4,743	
Other equity adjustments (Note 20)	291,162	291,162	
Share-based payments (Note 19)	69,700	69,700	
Retained earnings (Note 20)	7,379,082	6,089,792	
	14,044,369	12,754,629	
Less cost of treasury shares (Notes 1 and 20)	(185,334)	(185,334)	
Total Equity Attributable to Equity Holders			
of the Parent Company	13,859,035	12,569,295	
Non-Controlling Interests	320,610	322,376	
Total Equity	14,179,645	12,891,671	
	₽36,029,850	₽39,236,711	



## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands, Except Earnings Per Share Value)

	Ye	ears Ended Decem	iber 31
	2015	2014	2013
REVENUE			
Sale of condominium units	₽6,336,931	₽6,413,046	<b>₽</b> 5,642,149
Interest income (Note 21)	988,329	1,116,922	983,404
Lease income (Note 12)	793,368	734,864	727,017
Room revenue (Note 14)	260,002	89,572	-
Cinema revenue	210,421	188,847	216,712
Others (Note 13)	333,178	309,536	260,231
	8,922,229	8,852,787	7,829,513
EXPENSES			
Cost of real estate (Notes 9, 12, 22 and 27)	4,496,722	4,743,429	4,182,824
General and administrative expenses			
(Notes 8, 14, 19, 22, 23, 24 and 27)	1,394,957	1,107,406	1,040,881
Selling expenses (Notes 22 and 23)	460,931	327,134	372,896
	6,352,610	6,177,969	5,596,601
INCOME BEFORE OTHER INCOME (EXPENSES)	2,569,619	2,674,818	2,232,912
OTHER INCOME (EXPENSES)	2,000,010	<b>2</b> ,07.,010	=,===,> 1=
Interest expense (Notes 15 and 22)	(471,188)	(603,848)	(345,223)
Share in net income of joint venture (Note 13)	170,844	102,819	93,261
Foreign exchange gain - net (Note 29)	6,586	2,902	2,726
Gain (loss) on sale of property and equipment (Note 14)	(130)	2,902	2,436
Gain (1055) on sale of property and equipment (Note 14)	(293,888)	(498,127)	(246,800)
INCOME DEFODE INCOME TAV	\ / /	. , ,	
INCOME BEFORE INCOME TAX PROVISION FOR INCOME TAX (Note 25)	2,275,731	2,176,691	1,986,112
	633,386	613,391	582,156
NET INCOME	1,642,345	1,563,300	1,403,956
OTHER COMPREHENSIVE LOSS			
Other comprehensive income to be reclassified to profit or			
loss in subsequent periods:			
Unrealized gain on available-for-sale investments			
(Note 11)	500	_	_
Income tax effect	(50)	_	_
Other comprehensive loss not to be reclassified to profit or			
loss in subsequent periods:			
Remeasurement loss on employee benefits (Note 24)	(57,459)	(7,438)	(74,550)
Income tax effect	17,301	5	24,514
	(40,158)	(7,433)	(50,036)
TOTAL COMPREHENSIVE INCOME	₽1,602,187	₽1,555,867	₽1,353,920
Net Income (Loss) Attributable To			
Equity holders of the Parent Company	₽1,643,731	₽1,562,600	₽1,402,138
Non-controlling interests	(1,386)	700	1,818
	₽1,642,345	₽1,563,300	₽1,403,956
Total Comprehensive Income (Loss) Attributable To	,,	,,	,,
Equity holders of the Parent Company	₽1,603,953	₽1,555,456	₽1,351,455
Non-controlling interests	(1,766)	411	2,465
Non-controlling interests	<u>(1,700)</u> ₽1,602,187	₽1,555,867	₽1,353,920
E t B Cl Att B ( B t B t)	F1,002,107	£1,333,007	F1,333,940
Earnings Per Share Attributable to Equity Holders			
of the Parent Company (Note 31)	DC 4 405	DO 2552	D0 2202
Basic	₽0.2685	₱0.2552	₱0.2293
Diluted	₽0.2682	₽0.2548	₽0.2284



## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013

(Amounts in Thousands)

				<b>Equity Attribu</b>	table to Equity Ho	lders of the Pare	ent Company			
			Unrealized					_		
			Gain on							
			Available-for-						•	
		Additional	Sale	0.4 5 4	G1 1 1	D	Tr.		Non-	
	C:4-1 C41-	Paid-in Capital	Investments	Other Equity	Share-based	Retained	Treasury Shares		Controlling	
	Capital Stock (Note 20)	(Notes 18 and 19)	(Notes 5 and 11)	Adjustments (Notes 4 and 20)	Payments (Note 19)	Earnings (Note 20)	(Notes 1 and 20)	Total	Interests (Note 4)	Total Equity
Balance at December 31, 2014	₽6,270,882	₽28,350	₽4,743	₽291,162	₽69,700	₽6,089,792	(¥185,334)	₽12,569,295	₽322,376	₽12,891,671
Net income (loss)				¥291,102		1,643,731		1,643,731		1,642,345
Other comprehensive loss	-	_	- 450	_	_	(40,228)	_	(39,778)	(1,386) (380)	(40,158)
Total comprehensive income			450			1,603,503		1,603,953	(1,766)	1,602,187
Cash dividends (Note 20)			450			(314,213)		(314,213)	(1,/66)	
	P( 270 002	P20 250								(314,213)
Balance at December 31, 2015	₽6,270,882	₽28,350	₽5,193	₽291,162	₽69,700	₽7,379,082	( <del>P</del> 185,334)	₽13,859,035	₽320,610	₽14,179,645
D.1	D ( 270 002	P20 250	D4 742	P200 650	D (0.700	D4 010 757	(D105 224)	D11 205 757	P70 224	D11 266 001
Balance at December 31, 2013	₽6,270,882	₽28,350	₽4,743	₽288,659	₽69,700	₽4,818,757	(₱185,334)	₱11,295,757	₽70,324	₱11,366,081
Net income	_	_	_	_	_	1,562,600	_	1,562,600	700	1,563,300
Other comprehensive loss		_	_	_	_	(7,144)		(7,144)	(289)	(7,433)
Total comprehensive income						1,555,456		1,555,456	411	1,555,867
Non-controlling interests of an acquired										
subsidiary (Note 6)	_	_	_	-	_	_	_	-	251,212	251,212
Sale to non-controlling interests	_	_	_	2,503	_	- (204 424)	_	2,503	429	2,932
Cash dividends (Note 20)	_	_		_		(284,421)		(284,421)		(284,421)
Balance at December 31, 2014	₽6,270,882	₽28,350	₽4,743	₱291,162	₽69,700	₽6,089,792	(₱185,334)	₱12,569,295	₽322,787	₱12,891,671
Balance at December 31, 2012	₽6,255,882	₽-	₽4,743	₽286,850	₽–	₽3,691,847	(₱185,334)	₱10,053,988	₽67,217	₱10,121,205
Net income	_	_	_	_	_	1,402,138	_	1,402,138	1,818	1,403,956
Other comprehensive income (loss)						(50,683)	_	(50,683)	647	(50,036)
Total comprehensive income	_	_	_	_	_	1,351,455	_	1,351,455	2,465	1,353,920
Share-based payments (Note 19)	15,000	28,350	-	_	69,700	_	_	113,050	_	113,050
Sale to non-controlling interests	-	-	_	1,809	_	_	_	1,809	642	2,451
Cash dividends (Note 20)	_	_	_	_	_	(224,545)	_	(224,545)	_	(224,545)
Balance at December 31, 2013	₽6,270,882	₽28,350	₽4,743	₽288,659	₽69,700	₽4,818,757	(₱185,334)	₽11,295,757	₽70,324	₽11,366,081
C										



## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

	Yo	ears Ended Decen	nber 31
	2015	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₽2,275,731	₽2,176,691	₽1,986,112
Adjustments for:			
Interest income (Note 21)	(988,329)	(1,116,922)	(983,404)
Interest expense (Note 22)	471,188	603,848	345,223
Depreciation and amortization (Note 22)	335,687	307,491	265,206
Share in net income of joint venture (Note 13)	(170,844)	(102,819)	(93,261)
Share-based payment expense (Note 19)		_	91,150
Loss (gain) on sale of property and equipment			
(Note 14)	130	_	(2,436)
Unrealized foreign exchange loss (gain) - net	(6,586)	1,464	748
Operating income before working capital changes	1,916,977	1,869,753	1,609,338
Pension costs (Note 24)	44,396	34,041	26,827
Decrease (increase) in:			
Trade and other receivables	1,796,205	(2,715,344)	(1,709,446)
Land and development costs	436,596	(1,226,054)	(562,184)
Advances to contractors	(338,850)	476,771	(641,200)
Condominium units for sale	(1,244)	13,424	19,971
Other current assets	(70,374)	(283,615)	(438,166)
Contribution to plan assets	(20,000)	_	_
Increase in trade and other payables	(3,002,175)	3,838,441	1,553,934
Net cash generated from (used for) operations	761,531	2,007,417	(140,926)
Interest paid	(403,651)	(551,531)	(323,375)
Income taxes paid	(521,950)	(418,346)	(347,771)
Net cash provided by (used in) operating activities	(164,070)	1,037,540	(812,072)
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of:			
Investment properties (Note 12)	(493,485)	(1,277,718)	(840,090)
Property and equipment (Note 14)	(419,178)	(466,110)	(183,363)
Investment in joint venture (Note 13)	_	(474,648)	_
Land held for future use	(664,595)		
Interest received	56,241	106,521	41,726
Proceeds from sale of property and equipment	_	_	12,163
Net cash used in investing activities	(1,521,017)	(2,111,955)	(969,564)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from:			
Sale to non-controlling interests (Note 20)		2,932	2,451
Availments of loans and borrowings (Note 15)	500,000	_	14,861,807
Proceeds from exercise of stock options (Note 19)		_	21,900
Payments of:			
Interest-bearing loans and borrowings (Note 15)	(1,709,284)	(412,000)	(4,458,954)
Installment payable	(799,755)	(799,755)	(714,067)
Dividends (Note 20)	(306,588)	(284,421)	(221,797)
Increase (decrease) in deposits and other liabilities	247,633	(407,186)	729,905
Net cash provided by (used in) financing activities	(2,067,994)	(1,900,430)	10,221,245

(Forward)



**Years Ended December 31** 2015 2014 2013 EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS (₱1,464) (₱748) ₽6,586 NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (2,976,309)8,438,861 (3,746,495)CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR 5,995,706 8,972,015 533,154 CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 7) ₽2,249,211 ₽5,995,706 ₽8,972,015



#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in Thousands, Except Number of Shares, Earnings Per Share Value and Unless Otherwise Specified)

#### 1. Corporate Information

Rockwell Land Corporation (Rockwell Land or the Parent Company) is incorporated in the Philippines and is engaged in real estate development and sale or lease of condominium and commercial units and lots.

On October 8, 2014, the Securities and Exchange Commission (SEC) approved the amendment of the Articles of Incorporation of the Parent Company for the change in principal office address to The Garage at Rockwell Center, Estrella St., Rockwell Center, Makati City.

Rockwell Land became a public company in 2012 following the declaration of 51% ownership by Manila Electric Company (Meralco) as property dividend in favor of common stockholders, except for foreign common shareholders who were paid the cash equivalent of the property dividend (see Note 20).

As at December 31, 2015 and 2014, First Philippine Holdings Corporation owns 86.58% of Rockwell Land and the rest by public. Lopez, Inc. is the ultimate parent company.

The accompanying consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on April 6, 2016.

#### 2. Basis of Preparation and Statement of Compliance

#### **Basis of Preparation**

The accompanying consolidated financial statements have been prepared on a historical cost basis, except for available-for-sale investments that have been measured at fair value. The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency and all values are rounded to the nearest thousands, except when otherwise indicated.

#### Statement of Compliance

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS also includes Philippine Accounting Standards (PAS), including Interpretations issued by the Financial Reporting Standards Council (FRSC).

#### **Basis of Consolidation**

The consolidated financial statements comprise the financial statements of Rockwell Land and its subsidiaries (collectively referred to as the "Company"). Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Company controls an investee if, and only if, the Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.



When the Company has less than a majority of the voting or similar rights of an investee, the Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Company's voting rights and potential voting rights.

The Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Company gains control until the date the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Company's accounting policies. All intra-group assets and liabilities, equity, income and expenses and cash flows relating to transactions between members of the Company are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

Non-controlling interests represent the portion of profit or loss and net assets in the subsidiaries not held by the Parent Company and are presented in the profit or loss and within equity in the consolidated statement of financial position, separately from equity attributable to equity holders of the Parent Company.

The consolidated financial statements comprise the financial statements of Rockwell Land and the following subsidiaries it controls:

	_	Percenta	ige of Ow	nership
Subsidiaries	Nature of Business	2015	2014	2013
Rockwell Integrated Property Services, Inc.	Service provider	100.0	100.0	100.0
Rockwell Primaries Development Corporation				
(formerly, Rockwell Homes, Inc.)	Real estate development	100.0	100.0	100.0
Stonewell Property Development Corporation	Real estate development	100.0	100.0	100.0
Primaries Properties Sales Specialists Inc.	Marketing	100.0	100.0	100.0
Rockwell Hotels & Leisure Management Corp.	Hotel Management	100.0	100.0	100.0
Rockwell Leisure Club, Inc. ("Rockwell Club")	Leisure club	77.0	75.0	68.6
Retailscapes Inc. *	Commercial development	100.0	100.0	_
Rockwell Primaries South Development Corporation	1			
(Rockwell Primaries South, formerly, ATR				
KimEng Land, Inc.)**	Real estate development	60.0	60.0	_

<sup>\*</sup>Incorporated in November 2014



<sup>\*\*</sup>Indirect subsidiary acquired in 2014

All subsidiaries are incorporated in the Philippines.

The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company using consistent accounting policies.

#### 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those of the previous financial year, except for the adoption of the following amended PAS and PFRS which were adopted effective beginning January 1, 2015. Except as otherwise indicated, adoption of the new standards and amendments has no significant impact on the Company's consolidated financial statements.

■ PAS 19, *Employee Benefits* – Defined Benefit Plans: Employee Contributions (Amendments)

The improvements below are effective from January 1, 2015 and unless otherwise stated, these amendments have no significant impact on the Company's consolidated financial statements:

Annual Improvements to PFRS (2010-2012 cycle)

PFRS 2, Share-based Payment – Definition of Vesting Condition

This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:

- A performance condition must contain a service condition
- A performance target must be met while the counterparty is rendering service
- A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group
- A performance condition may be a market or non-market condition
- If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.

The Company shall consider this amendment for future share-based payment transactions.

 PFRS 3, Business Combinations – Accounting for Contingent Consideration in a Business Combination

The amendment is applied prospectively for business combinations for which the acquisition date is on or after January 1, 2015. It clarifies that a contingent consideration that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of PAS 39, *Financial Instruments: Recognition and Measurement* (or PFRS 9, *Financial Instruments*, if early adopted). The Company shall consider this amendment for future business combinations.

- PFRS 8, Operating Segments Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets
- PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets Revaluation Method – Proportionate Restatement of Accumulated Depreciation and Amortization



■ PAS 24, *Related Party Disclosures* – Key Management Personnel

Annual Improvements to PFRS (2011-2013 cycle)

- PFRS 3, Business Combinations Scope Exceptions for Joint Arrangements
- PFRS 13, Fair Value Measurement Portfolio Exception
- PAS 40, *Investment Property*

#### Standards, Amendments and Interpretations Issued But Not Yet Effective

The Company did not early adopt the following amendments to existing standards and interpretations that have been approved but are not yet effective as at December 31, 2015. Except as otherwise indicated, the Company does not expect the adoption of these amendments and interpretations to have a significant impact on its consolidated financial statements.

#### Effective January 1, 2016

- Amendments to PAS 16, *Property, Plant and Equipment* and PAS 38, *Intangible Assets* Clarification of Acceptable Methods of Depreciation and Amortization The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue—based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. These amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted.
- Amendments to PAS 16, *Property, Plant and Equipment* and PAS 41, *Agriculture* Bearer Plants The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under these amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). These amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20 *Accounting for Government Grants and Disclosure of Government Assistance* will apply. The amendments are retrospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted.
- Amendments to PAS 27, *Property, Plant and Equipment* Equity Method in Separate Financial Statements The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first–time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS. The amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted.



- PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures Investment Entities: Applying the Consolidation Exception The amendments address an acknowledged inconsistency between the requirements in PFRS 10 and those in PAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The Company shall consider the amendments in the future
- PFRS 11, *Joint Arrangements* Accounting for Acquisitions of Interest in Joint Operations The amendments to PFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party. The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. The amendments will not have any impact on the Company's financial statements.
- PFRS 14, Regulatory Deferral Accounts PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate—regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first—time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate—regulation and the effects of that rate—regulation on its financial statements. PFRS 14 is effective for annual periods beginning on or after January 1, 2016. Since the Company is an existing PFRS preparer, this standard would not apply.
- PAS 1, *Presentation of Financial Statements* Disclosure Initiative (Amendments) The amendments are intended to assist entities in applying judgment when meeting the presentation and disclosure requirements in PFRS. They clarify the following:
  - That entities shall not reduce the understandability of their financial statements by either obscuring material information with immaterial information; or aggregating material items that have different natures of functions
  - o That specific line items in the statement of income and OCI and the statement of financial position may be disaggregated
  - That entities have flexibility as to the order in which they represent the notes to financial statements
  - That the share of OCI of associate and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.



#### Annual Improvements to PFRSs (2012–2014 Cycle)

- PFRS 5, Non-current Assets Held for Sale and Discontinued Operations Changes in Methods of Disposal. The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice—versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification.
- PFRS 7, Financial Instruments: Disclosures Servicing Contracts. PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendment.
- PFRS 7 Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements. The amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual report.
- PAS 19, Employee Benefits Regional Market Issue Regarding Discount Rate. The amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used.
- PAS 34, Interim Financial Reporting Disclosure of Information 'Elsewhere in the Interim Financial Report'. The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross–reference between the interim financial statements and wherever they are included within the greater interim financial report (e.g., in the management commentary or risk report).

#### Effective January 1, 2018

PFRS 9, Financial Instruments (2014 or final version) — In July 2014, the final version of PFRS 9, Financial Instruments, was issued. PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, Financial Instruments: Recognition and Measurement, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. Early application of previous versions of PFRS 9 is permitted if the date of initial application is before February 1, 2015.



The adoption of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Company's financial liabilities. The adoption will also have an effect on the Company's application of hedge accounting. The Company is currently assessing the impact of adopting this standard.

The following new standards issued by the International Accounting Standards Board (IASB) have not yet been adopted by the FRSC:

#### ■ IFRS 15, Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 by the IASB and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018. Early adoption is permitted. The Company is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

#### IFRS 16, Leases

On January 13, 2016, the IASB issued its new standard, IFRS 16, which replaces International Accounting Standards (IAS) 17, the current leases standard, and the related Interpretations.

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with IAS 17. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under IAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

The new standard is effective for annual periods beginning on or after January 1, 2019. Entities may early adopt IFRS 16 but only if they have also adopted IFRS 15. When adopting IFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Company is currently assessing the impact of IFRS 16 and plans to adopt the new standard on the required effective date once adopted locally.



#### With Deferred Effective Date

Philippine Interpretation International Financial Reporting Interpretations Committee (IFRIC) 15, Agreements for the Construction of Real Estate — This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The SEC and the FRSC have deferred the effectivity of this interpretation until the final Revenue standard is issued by the IASB and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed.

The Company continues to assess the impact of the above new, amended and improved accounting standards and interpretations effective subsequent to December 31, 2015 on the consolidated financial statements in the period of initial application. Additional disclosures required by these amendments will be included in the consolidated financial statements when these amendments are adopted.

#### 4. Summary of Significant Accounting Policies

#### Current Versus Non-current Classification

The Company presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as noncurrent. Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash with original maturity of three months or less from date of acquisition and are subject to an insignificant risk of change in value.

#### Financial Assets and Financial Liabilities

Financial assets and financial liabilities are recognized initially at fair value. Transaction costs are included in the initial measurement of all financial assets and liabilities, except for financial instruments measured at fair value through profit or loss.



The Company recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using trade date accounting.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interests, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

Financial assets and financial liabilities are classified into the following categories: financial assets or financial liabilities at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets and other financial liabilities. The Company determines the classification of its financial instruments at initial recognition and, where allowed and appropriate, re-evaluates this classification at each financial year-end.

#### Financial Assets

Financial Assets at Fair Value through Profit or Loss. Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. Gains or losses on financial assets held for trading are recognized in the consolidated statement of comprehensive income.

Financial assets may be designated by management at initial recognition as at fair value through profit or loss when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis; or
- the assets are part of a group of financial assets, financial liabilities or both which are managed and their performance are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Derivative instruments are also classified under this category unless they are designated as effective hedges under hedge accounting. Assets classified under this category are carried at fair value in the consolidated statement of financial position.

Derivative Financial Instruments. Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently re-measured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.



Derivatives embedded in host contracts are accounted for as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contracts are not carried at fair value. These embedded derivatives are measured at fair value with gains or losses arising from changes in fair value recognized in the consolidated statement of comprehensive income. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

The Company has no bifurcated embedded derivatives as at December 31, 2015 and 2014.

Loans and Receivables. Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate (EIR) method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are integral part of the effective interest. Gains and losses are recognized in the consolidated statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process. The effective interest amortization is recorded in "Interest income" account in the consolidated statement of comprehensive income. Assets in this category are included in the current assets, except for maturities more than 12 months after the end of the reporting period, which are classified as noncurrent assets.

This category includes the Company's cash and cash equivalents, trade receivables from sale of condominium units and lease, advances to officers and employees, other receivables, refundable deposits and restricted cash (see Notes 7, 8 and 10).

Held-to-Maturity Investments. Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Company has the positive intention and ability to hold to maturity. After initial measurement, held-to-maturity investments are measured at amortized cost using the EIR method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in interest income in the consolidated statement of comprehensive income. The losses arising from impairment are recognized as interest expense in the consolidated statement of comprehensive income.

The Company has no held-to-maturity investments as at December 31, 2015 and 2014.

Available-for-sale Financial Assets. Available-for-sale financial assets include equity and debt securities. Equity investments classified as available-for-sale are those that are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs of liquidity or in response to changes in the market conditions.

After initial recognition, available-for-sale financial assets are measured at fair value with unrealized gains or losses being recognized as other comprehensive income in the consolidated statement of comprehensive income until the investment is derecognized or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in other comprehensive income section is transferred to expenses (income) section of the consolidated statement of comprehensive income. Investments in equity instruments that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are valued at cost. Assets under this category are classified as current assets if the Company intends to hold the assets within 12 months from financial reporting date and as noncurrent assets if it is more than a year from financial reporting date.



This category includes mainly the Parent Company's investment in Manila Polo Club shares and Meralco preferred shares (see Note 11).

#### Financial Liabilities

Financial Liabilities at Fair Value through Profit or Loss. Financial liabilities are classified in this category if these result from trading activities or derivatives transaction that are not accounted for as accounting hedges, or when the Company elects to designate a financial liability under this category.

The Company has no financial liabilities at fair value through profit or loss as at December 31, 2015 and 2014.

Other Financial Liabilities. The Company's financial liabilities classified under this category include mainly interest-bearing loans and borrowings. All loans and borrowings are initially recognized at the fair value of the consideration received less directly attributable transaction costs, if any.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the effective interest method.

Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the amortization process.

This category also includes the Company's trade and other payables, interest-bearing loans and borrowings, installment payable, retention payable and security deposits (see Notes 15, 16, 17 and 18).

#### Fair Value Measurement

The Company measures financial instruments at fair value at each financial reporting date. The fair value information of certain financial and nonfinancial assets and liabilities are also required to be disclosed in the consolidated financial statements.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.



The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

The Company uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Day 1 Profit. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the difference between the transaction price and fair value (a Day 1 profit) is recognized in the consolidated statement of comprehensive income unless it qualifies for recognition as some other type of asset. In cases where unobservable data is used, the difference between the transaction price and model value is only recognized in the consolidated statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the Day 1 profit amount. The Company has determined that the discounted cash flow analysis using credit-adjusted Philippine Dealing and Exchange Corporation (PDEx) interest rates is appropriate in determining the fair value of retention payable, with the Day 1 profit treated as a reduction from "Land and development costs" as these are directly related to project development (see Notes 9 and 18).

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts; and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.



#### Derecognition of Financial Assets and Liabilities

*Financial Assets*. A financial asset (or, when applicable, a part of a financial asset or part of a Company of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired; or
- the Company has transferred its right to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

*Financial Liabilities.* A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statement of comprehensive income.

#### Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as a liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity; or
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.



#### Impairment of Financial Assets

The Company assesses at each financial reporting date whether a financial asset or group of financial assets is impaired.

Assets Carried at Amortized Cost. If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of loss shall be recognized in the consolidated statement of comprehensive income.

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment. The Company considers breach of contract, such as default or delinquency in interest or principal payments as objective evidence that a financial asset or group of assets is impaired. For both specific and collective assessment, any collateral and credit enhancement are considered in determining the amount of impairment loss. The carrying amount of an impaired financial asset is reduced through an allowance account.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of comprehensive income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

Financial assets, particularly trade receivables, are written off to the extent of the amount determined by management to be uncollectible. Those with pending cases in court are recommended for write-off, subject to management's approval.

Assets Carried at Cost. If there is objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

Available-for-Sale Financial Assets. The Company treats available-for-sale financial assets as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. If an available-for-sale financial asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortization) and its current fair value, less any impairment loss previously recognized in the consolidated statement of comprehensive income, is transferred from other comprehensive income to profit or loss in the consolidated statement of comprehensive income. Reversals in respect of equity instruments classified as available-for-sale are not recognized as part of profit or loss but as part of other comprehensive income in the consolidated statement of comprehensive income. Reversals of impairment losses on debt instruments are generally reversed through the



consolidated statement of comprehensive income as part of profit or loss if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of comprehensive income.

#### Land and Development Costs and Condominium Units for Sale

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value (NRV).

#### Cost includes:

- Land cost
- Amounts paid to contractors for construction
- Borrowing costs, planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated specifically identifiable costs of completion and the estimated costs of sale. As at year-end, condominium units for sale are stated at cost.

#### Advances to Contractors

Advances to contractors represent advance payments on services to be incurred in connection with the Company's operations. These are capitalized to projects under "Land and development costs" account in the consolidated statement of financial position, upon actual receipt of services, which is normally within 12 months or within the normal operating cycle. These are considered as nonfinancial instruments as these will be applied against future billings from contractors normally within one year.

#### **Investment Properties**

Investment properties represent land, building, structures and improvements of the mall (the "Power Plant"), 8 Rockwell, other structures held for lease within the Rockwell Center and The Grove, and land held for appreciation. These, except land, are measured initially at cost, including transaction costs, less accumulated depreciation and any impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value. Depreciation is calculated on a straight-line basis over the estimated useful lives of investment properties, except for land. Investment properties are estimated to have a useful life of 5 to 35 years.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the consolidated statement of comprehensive income in the period of derecognition.

The investment properties' estimated useful lives and depreciation method are reviewed at each financial year end, and adjusted prospectively if appropriate, at each financial year-end to ensure that the periods and method of depreciation are consistent with the expected pattern of economic benefits from the items of investment properties.



When each major inspection is performed, its cost is recognized in the carrying amount of the investment property as a replacement if the recognition criteria are satisfied.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment property at the date of change in use.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Investment properties in progress pertain to projects under construction and are stated at cost which includes cost of construction and other direct costs. Investment properties in progress are not depreciated until such time that the relevant assets are completed and become available for operational use.

#### **Property Acquisition**

When property is acquired, through corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents an acquisition of a business.

When such an acquisition is not judged to be an acquisition of a business, it is not treated as a business combination. Rather, the cost to acquire the entity is allocated between the identifiable assets and liabilities of the entity based on their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred tax arises.

#### Investment in Joint Venture

The Parent Company recognizes its interest in a joint venture as an investment and accounts for the investment using the equity method. Under the equity method, the investment in joint venture is carried in the consolidated statement of financial position at cost adjusted for post-acquisition changes in the Parent Company's share in net assets of the joint venture, less any impairment in value. The consolidated statement of comprehensive income reflects the Parent Company's share in the results of operations of the joint venture. Distributions received from joint venture reduce the carrying amount of the investment. Unrealized gains arising from transactions with the joint venture are eliminated to the extent of the Parent Company's interest in the joint venture against the related investment. Unrealized losses are eliminated similarly but only to the extent that there is no evidence of impairment of the asset transferred. The financial statements of the joint venture are prepared for the same reporting period as the Parent Company, using consistent accounting policies.

Upon loss of joint control, the Parent Company measures and recognizes its remaining investment at its fair value. Any difference between the carrying amount of the former joint controlled entity upon loss of joint control and the fair value of the remaining investment and proceeds from disposal is recognized in the consolidated statement of comprehensive income. When the remaining investment constitutes significant influence, it is accounted for as an investment in an associate.



#### **Property and Equipment**

Property and equipment, except land, is stated at cost, excluding the costs of day-to-day servicing, net of accumulated depreciation and/or impairment in value, if any. Such cost includes the cost of replacing part of such property and equipment, if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the consolidated statement of comprehensive income as incurred.

Land is carried at cost (initial purchase price and other costs directly attributable in bringing such assets to its working condition) less any impairment in value.

Depreciation and amortization is calculated for each significant item or part of an item of property and equipment on a straight-line basis over the following estimated useful lives:

Buildings and improvements	15–40 years
Office furniture and other equipment	1–10 years
Transportation equipment	3–5 years

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation is charged to current operations.

An item of property and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income in the year the asset is derecognized.

The assets' residual values, estimated useful lives and depreciation and amortization method are reviewed at each financial year end, and adjusted prospectively if appropriate.

When each major inspection is performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if the recognition criteria are satisfied.

Construction in progress pertains to serviced apartments under construction and is stated at cost which includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and become available for operational use. Upon completion, it will be depreciated over a period of 25 years.

#### Impairment of Nonfinancial Assets

The Company assesses at each reporting date whether there is an indication that a nonfinancial asset (e.g., investment properties, investment in joint venture and property and equipment) may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset or CGU is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less cost to sell, recent market transactions are taken into account, if available. If no such



transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Company's CGU to which the individual assets are allocated. Those budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amounts, nor exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of comprehensive income.

#### Revenue and Cost Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment. The Company assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The Company has concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of Condominium Units. The Company assesses whether it is probable that the economic benefits will flow to the Company when the sales prices are collectible. Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectability is also assessed by considering factors such as the credit standing of the buyer, age and location of the property.

Revenue from sale of completed real estate projects is accounted for using the full accrual method.

For revenue from sales of uncompleted real estate projects, in accordance with Philippine Interpretation Committee Q&A No. 2006-01, the percentage-of-completion method is used to recognize income from sales of projects where the Company has material obligations under the sales contract to complete the project after the property is sold, the equitable interest has been transferred to the buyer, construction is beyond preliminary stage (i.e., engineering and design work, execution of construction contracts, site clearance and preparation, excavation, and completion of the building foundation are finished), and the costs incurred or to be incurred can be reliably measured. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work.



If any of the criteria under the full accrual or percentage-of-completion method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers is recognized as "Deposits from pre-selling of condominium units" account under "Trade and other payables" and "Deposits and other liabilities" accounts in the consolidated statement of financial position (see Notes 17 and 18).

Any excess of collections over the recognized receivables are presented as part of "Trade and other payables" account in the consolidated statement of financial position (see Note 17).

Cost of real estate sold is recognized consistent with the revenue recognition method applied. Cost of condominium units sold before completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by in-house technical staff.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the percentage of completion used for revenue recognition purposes.

Contract costs include all direct materials and labor costs and those direct costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions, and final contract settlements which may result in revisions to estimated costs and gross margins are recognized in the year in which the changes are determined.

Other costs incurred during the pre-selling stage to sell real estate are capitalized as prepaid costs and shown as part of "Other current assets" account in the consolidated statement of financial position if they are directly associated with and their recovery is reasonably expected from the sale of real estate that are initially being accounted for as deposits (see Note 10). Capitalized selling costs shall be charged to expense in the period in which the related revenue is recognized as earned.

*Interest.* Revenue is recognized using the effective interest, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

*Lease*. Lease income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms or based on the terms of the lease, as applicable.

Cinema, Mall and Other Revenues. Revenue is recognized when services are rendered.

*Room Revenue*. Room revenue is recognized when services are performed. Deposits received from customers in advance on rooms or other services are recorded as liabilities until services are provided to the customers.

*Membership Dues (presented under Other Revenue).* Membership dues are recognized as revenue in the applicable membership period. Membership dues received in advance are recorded as part of "Trade and other payables - others" under the current liabilities section of the consolidated statement of financial position.

*Income from Recreational Facilities (presented under Other Revenue).* Revenue is recognized as the services are provided to or the rights are used by the members.



#### Operating Leases

Leases in which the Company does not transfer substantially all the risks and benefits of ownership of an asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as lease income.

#### **Equity**

When the Company issues its par value shares, the proceeds shall be credited to the "Capital stock" account in the consolidated statement of financial position to the extent of the par value, with any excess being reflected as "Additional paid-in-capital" account in the consolidated statement of financial position. Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

Other equity adjustments represent the difference between the fair value of the consideration and the book value of the shares sold of the non-controlling interests.

Retained earnings represent the Company's accumulated earnings, net of dividends declared.

#### Treasury Shares

Acquisitions of treasury shares are recorded at cost. Own equity instruments which are reacquired are deducted from equity. No gain or loss is recognized in the consolidated statement of comprehensive income on the purchase, sale, issuance or the cancellation of the Parent Company's own equity instruments.

#### **Share-based Payment Transactions**

Employees (including directors) of the Parent Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions).

Equity-settled Transactions. The cost of equity-settled transactions with employees is measured by reference to the fair value of the stock options at the date the option is granted. The fair value is determined using Binomial Pricing Model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than the conditions linked to the price of the shares of the Parent Company ("market conditions"), if applicable.

The cost of equity-settled transactions is recognized in profit or loss with a corresponding increase in "Share-based payments" account in equity, over the period in which the performance and/or service conditions are fulfilled.

The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Parent Company's best estimate of the number of equity instruments that will ultimately vest at that date. The cost of share-based payment is recognized in the consolidated statement of comprehensive income as part of "Personnel expenses" account under "General and administrative expenses" account.

No expense is recognized for awards that do not ultimately vest.

When the terms of an equity-settled transaction award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.



When an equity-settled award is cancelled with payment, it is treated as if it vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the entity or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share (see Note 31).

#### Pension Costs and Other Employee Benefits

The Company has a funded, noncontributory defined benefit pension plan covering all regular and permanent employees. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method.

Defined Benefit Plans. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of general and administrative expenses in the consolidated statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit obligation or asset is recognized under general and administrative expenses in the consolidated statement of comprehensive income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).



The Company's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

*Employee Leave Entitlement*. Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before 12 months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. Employee entitlements beyond 12 months are recognized as part of the noncurrent portion of other employee benefits liability.

#### Income Tax

Current Income Tax. Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the financial reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

*Deferred Tax.* Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the financial reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carryforward benefit of unused net operating loss carryover (NOLCO) to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefit of unused NOLCO can be utilized. Deferred tax assets and liabilities, however, are not recognized when the deductible and taxable temporary differences arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the financial reporting date.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax on share-based payments is recognized directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.



#### Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of VAT except: where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from and payable to the tax authority is included as part of "Other current assets" and "Trade and other payables" accounts in the consolidated statement of financial position. Deferred output VAT, however, is shown separately under "Trade and other payables" account in the consolidated statement of financial position.

Deferred input VAT related to the unpaid portion of the acquisition cost of the asset expected to be settled beyond the succeeding year is recognized under "Other noncurrent assets" account in the consolidated statement of financial position.

#### Foreign Currency-Denominated Transactions

The consolidated financial statements are presented in Philippine peso, which is the Company's functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the financial reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition or construction of a qualifying asset are capitalized. To the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization on that asset shall be determined as the actual borrowing costs incurred on that borrowing during the period less any investment income on the temporary investment of those borrowings. To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization shall be determined by applying a capitalization rate to the expenditures on that asset. The capitalization rate shall be the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalized during a period shall not exceed the amount of borrowing costs incurred during that period.

Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalization of borrowing costs ceases when all the activities necessary to prepare the asset for its intended use or sale are substantially complete. If the resulting carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognized. All other borrowing costs are expensed in the period in which they occur.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying the economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects a provision to be reimbursed, such as under an insurance



contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in notes to the consolidated financial statements when an inflow of economic benefits is probable.

#### Events After the Reporting Period

Post-year-end events that provide additional information about the Company's financial position at the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

#### Basic/Diluted Earnings Per Share

Basic earnings per share is calculated by dividing the net income attributable to equity holders of the Parent Company by the weighted average number of common shares issued and outstanding.

Diluted earnings per share attributable to equity holders of the Parent Company is calculated in the same manner assuming that, the weighted average number of common shares outstanding is adjusted for potential common shares from the assumed exercise of convertible stock options. Outstanding convertible stock options will have a dilutive effect only when the average market price of the underlying common shares during the year exceeds the exercise price of the option. Where the outstanding convertible stock options have no dilutive effect, diluted earnings per share is the same as basic earnings per share attributable to equity holders of the Parent Company.

#### **Segment Reporting**

The Company's operating businesses are organized and managed separately into three business activities. Such business segments are the bases upon which the Company reports its operating segment information. The Company operates in one geographical area where it derives its revenue. Financial information on segment reporting is presented in Note 32.

#### 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the accompanying consolidated financial statements requires management to make judgments, estimates and assumptions that affect amounts reported in the consolidated financial statements and related notes at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset and liability affected in future periods.



#### **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Asset Acquisition. In 2014, Rockwell Primaries Development Corporation (Rockwell Primaries) acquired 60% ownership interest in Rockwell Primaries South Development Corporation (Rockwell Primaries South), formerly ATR KimEng Land, Inc.. Management considered the substance of the assets and activities of the acquired entity and assessed that the acquisition of a subsidiary does not represent a business, but rather an acquisition of the undeveloped land, the remaining asset of the subsidiary at the date of acquisition (see Notes 6 and 9). The cost of the acquisition is allocated to the assets and liabilities acquired based upon their relative fair values, and no goodwill or deferred tax is recognized.

The acquisition cost of 60% interest in Rockwell Primaries South substantially allocated to the land amounted to \$\frac{1}{2}\$591.1 million as at December 31, 2015 (see Note 6).

*Operating Lease Commitments*. The Company has entered into commercial property leases on its investment property portfolio. The Company has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties, which are leased out under operating lease arrangements.

Lease income earned from investment properties amounted to ₱793.4 million, ₱734.9 million and ₱727.0 million in 2015, 2014 and 2013, respectively (see Note 12).

Transfers of Investment Properties. The Company has made transfers to investment properties after determining that there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment properties when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. These transfers are recorded using the carrying amount of the investment properties at the date of change in use.

Transfers made from investment properties amounted to nil and ₱10.8 million in 2015 and 2014, respectively. Transfers made to investment properties amounted to ₱116.8 million and ₱73.3 million in 2015 and 2014, respectively (see Notes 9 and 12).

Interest in a Joint Venture. Management has assessed that it has joint control in its joint venture agreement and both parties have rights to the net assets of the arrangement. Under the Joint Venture Agreement, each party's share in any proceeds, profits, losses, and other economic value derived under the Joint Venture as well as any economic benefits and losses derived from the utilization of the access ways and open spaces of the joint venture property shall be proportional to the respective financial contributions made by each party (see Note 13).

Fair Value of Financial Assets and Financial Liabilities. Entities are required to disclose for each class of financial assets and liabilities the fair value of that class of assets and liabilities in a way that permits it to be compared with the corresponding carrying amount in the Company's consolidated statement of financial position, which requires the use of accounting judgment and estimates. While significant components of fair value measurement are determined using verifiable objective evidence (i.e., foreign exchange rates and interest rates), the timing and amount of changes in fair value would differ with the valuation methodology used. Any change in the fair value of these financial assets and liabilities would affect the disclosures made by management.



The fair values of the Company's financial assets and liabilities are set out in Note 30.

Contingencies. The Company is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Company currently does not believe these proceedings will have a material effect on the financial position and results of operations. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings (see Note 28).

No provision for contingencies was recognized in 2015, 2014 and 2013.

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Company based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

*Revenue and Cost Recognition.* The Company's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. This is generally driven by the buyer's commitment to pay and percentage of completion.

The Company has set a certain percentage of collection over the total selling price in demonstrating the buyer's commitment to pay. The percentage is representative of the buyer's substantial investment that gives the buyer a stake in the project sufficient that the risk of loss through default motivates the buyer to honor its obligation to the Company.

The Company's revenue from sale of real estate is recognized using the percentage-of-completion method. This is measured principally on the basis of the estimated completion of a physical proportion of the contract work, and by reference to the actual costs incurred to date over the estimated total costs of the project. There is no assurance that such use of estimates may not result to material adjustments in future periods.

Impairment of Financial Assets

#### a. Loans and Receivables

The Company maintains allowance for doubtful accounts at a level considered adequate to provide for potential uncollectible trade receivables. The level of this allowance is evaluated by management based on the results of the specific and collective assessments of impairment of financial assets, considering the Company's collection experience and other factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Company's relationship with the customers, the customers' payment behavior and known market factors. The amount and timing of recorded expenses for any period would therefore differ depending on the judgments and estimates made for each year.

Provision for doubtful accounts amounted to nil in 2015 and 2014 and ₱0.1 million in 2013 (see Note 22). Trade and other receivables, net of allowance for doubtful accounts, amounted to ₱9.0 billion and ₱9.9 billion as at December 31, 2015 and 2014, respectively (see Note 8).



### b. Available-for-sale Financial Assets

The Company considers available-for-sale financial assets as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgment. The Company treats "significant" generally as 20% or more and "prolonged" as period more than 12 months for quoted equity securities. In addition, the Company evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities.

Available-for-sale investments amounted to ₱15.8 million and ₱15.3 million as at December 31, 2015 and 2014, respectively (see Note 11). No impairment loss was recognized in 2015, 2014 and 2013.

Net Realizable Value of Condominium Units for Sale. Condominium units for sale are carried at the lower of cost or NRV. The carrying value of condominium units for sale is adjusted when the NRV becomes lower than cost due to changes in estimated selling prices less cost to sell. Condominium units for sale, stated at cost, amounted to ₱112.1 million and ₱110.9 million as at December 31, 2015 and 2014, respectively.

Estimated Useful Lives of Investment Properties and Property and Equipment. The useful life of each of the Company's investment properties and property and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any items of property and equipment, and investment properties would increase the recorded depreciation expense and decrease investment properties and property and equipment accounts.

There were no changes in the estimated useful lives of investment properties and property and equipment in 2015, 2014 and 2013.

Investment properties, net of accumulated depreciation, amounted to P6.6 billion and P6.1 billion as at December 31, 2015 and 2014, respectively (see Note 12).

Property and equipment, net of accumulated depreciation and amortization, amounted to ₱2.3 billion and ₱2.0 billion as at December 31, 2015 and 2014, respectively (see Note 14).

*Impairment of Nonfinancial Assets.* PFRS requires that an impairment review be performed when certain impairment indicators are present. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount.

Determining the recoverable amounts of investment properties, investment in joint venture and property and equipment, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the use of estimates and assumptions that can materially affect the consolidated financial statements. Future events could indicate that investment properties, investment in joint venture and property and equipment are impaired. Any resulting impairment loss could have a material adverse impact on the financial position and results of operations of the Company.



The preparation of estimated future cash flows involves significant judgment and estimations. While the Company believes that its assumptions are appropriate and reasonable, significant changes in these assumptions may materially affect its assessment of recoverable values and may lead to future additional impairment charges under PFRS.

Noncurrent assets that are subject to impairment testing when impairment indicators are present are as follows:

	2015	2014
Investment properties (see Note 12)	₽6,613,858	₽6,147,124
Investment in joint venture (see Note 13)	3,030,463	2,859,619
Property and equipment (see Note 14)	2,301,632	1,988,169

The fair value of the investment properties amounted to ₱14.4 billion and ₱12.7 billion as at December 31, 2015 and 2014, respectively (see Note 12).

No impairment loss was recognized in 2015, 2014 and 2013.

Deferred Tax Assets. Management uses judgment in reviewing the carrying amount of deferred tax assets. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of such deferred tax assets to be utilized. However, there is no assurance that sufficient taxable profit will be generated to allow all or part of the deferred tax assets to be utilized.

Deferred tax assets recognized in the consolidated statements of financial position amounted to ₱62.3 million and ₱81.6 million as at December 31, 2015 and 2014, respectively. Unrecognized deferred tax assets amounted to ₱13.7 million and ₱14.8 million as at December 31, 2015 and 2014, respectively (see Note 25).

Pension Costs and Other Employee Benefits. The determination of the Company's obligation and cost of pension and other employee benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 24 and include, among others, discount rate and expected rate of salary increase. Due to the complexity of the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions.

Pension liability and other employee benefits amounted to ₱187.5 million and ₱105.6 million as at December 31, 2015 and 2014, respectively. Since there is no minimum funding requirement, the resulting net asset or net liability recognized in the consolidated statement of financial position was determined as the lower of the surplus of the plan and the present value of the future service cost to the Company (see Note 24).

## 6. Acquisition of Majority Interest in Rockwell Primaries South

On December 22, 2014, Rockwell Primaries entered into a Memorandum of Agreement with ATR Holdings, Inc. and Dragon Eagle International Limited for the joint and collective investment in and acquisition of all of the outstanding common shares of Maybank ATR KimeEng Capital Partners, Inc. (Maybank ATR) in Rockwell Primaries South, the developer of East Bay Residences (East Bay) project. Rockwell Primaries acquired 1,860,000 common shares, equivalent to 60% ownership interest, through a Deed of Absolute Sale for a consideration of



₱591.1 million. Initial payment representing 25% of the purchase price was made at closing date and the remaining 75% shall be payable over five years with 5% interest per annum (see Notes 5 and 9). The unpaid purchase price of ₱345.0 million and ₱421.2 million as at December 31, 2015 and 2014, respectively, is presented as part of "Notes payable" under "Interest-bearing loans and borrowings" account in the consolidated statements of financial position (see Note 15). Noncontrolling interest in Rockwell Primaries South amounted to ₱251.9 and ₱251.6 million as at December 31, 2015 and 2014, respectively.

# 7. Cash and Cash Equivalents

This account consists of:

	2015	2014
Cash on hand and in banks	₽432,558	₽466,706
Short-term investments	1,816,653	5,529,000
	₽2,249,211	₽5,995,706

Cash in banks earn interest at the respective bank deposit rates. Short-term investments consist of peso and dollar-denominated placements made for varying periods of up to three months depending on the immediate cash requirements of the Company, and earn interest at the respective short-term investment rates.

Interest income earned from cash in banks and short-term investments amounted to ₱50.0 million, ₱98.4 million and ₱40.4 million in 2015, 2014 and 2013, respectively (see Note 21).

### 8. Trade and Other Receivables

This account consists of:

	2015	2014
Trade receivables from:		
Sale of condominium units - net of noncurrent		
portion of ₱10.8 million in 2015 and		
₱29.0 million in 2014	₽8,711,333	₽9,589,882
Lease	122,129	126,111
Advances to officers and employees (see Note 27)	27,724	43,454
Others - net of allowance for doubtful accounts of		
₱2.6 million in 2015 and ₱5.2 million in 2014	162,840	110,488
	₽9,024,026	₽9,869,935

Trade receivables from sale of condominium units are noninterest-bearing long-term receivables with terms ranging from 1 to 5 years. Unamortized unearned interest on these receivables amounted to ₱2.8 billion and ₱2.3 billion as at December 31, 2015 and 2014, respectively.



Movements of unearned interest on trade receivables from sale of condominium units are as follows:

	2015	2014
Trade receivables at nominal amount	₽11,534,781	₽11,961,260
Less unearned interest:		_
Balance at beginning of year	2,342,389	2,035,190
Unearned interest	1,403,551	1,321,181
Amortization (see Note 21)	(933,273)	(1,013,982)
Balance at end of year	2,812,667	2,342,389
Trade receivables at discounted amount	₽8,722,114	₽9,618,871

Trade receivables from lease represents short-term receivables from the "Power Plant" Mall tenants and from other commercial establishments on properties held for lease within the Rockwell Center and The Grove.

Advances to officers and employees mainly representing cash advances to be used for operations are noninterest-bearing and will be liquidated within one year.

Other receivables mainly consist of claims from contractors and receivable from various third parties.

The movements in the allowance for doubtful accounts of other receivables are as follows:

	2015	2014
Balance at beginning of year	₽5,181	₽5,181
Reversal of provision	(2,570)	_
Balance at end of year	₽2,611	₽5,181

# 9. Land and Development Costs

This account consists of land and development costs for the following projects:

	2015	2014
Proscenium (see Note 16)	₽4,752,137	₽5,231,947
The Grove Phases 2 & 3	1,158,548	1,359,263
East Bay Residences (see Note 6)	1,097,710	1,032,268
32 Sanson Phase 1 & 2	573,205	601,299
The Vantage	537,814	_
53 Benitez	131,586	341,454
Stonewell	82,997	_
8 Rockwell	_	298,460
Others	589,715	242,253
	₽8,923,712	₽9,106,944



A summary of the movements in land and development costs is set out below:

	2015	2014
Balance at beginning of year	₽9,106,944	₽6,992,692
Construction/development costs incurred	3,254,190	5,519,011
Cost of real estate sold (shown as part of cost of		
real estate)	(4,353,213)	(4,616,172)
Land acquired during the year	511,391	1,082,611
Borrowing costs capitalized		
(see Notes 15, 16 and 18)	254,860	205,115
Net transfers to investment properties (see Note 12)	(116,758)	(62,463)
Reclassifications from (to) property and equipment		
(see Note 14)	(86,783)	20,852
Reclassification from land held for future		
development	353,081	49,945
Reclassification to condominium units for sale	_	(84,647)
Balance at end of year	₽8,923,712	₽9,106,944

Details related to these on-going projects are as follows:

			_	Estimated Cost	to Complete
		Expected	_		
		Completion	Construction		
Project	Structure and Location	Date	Stage*	2015	2014
Proscenium:			-		
Kirov	Highrise condominium, Rockwell Center	2018	Substructure	₽3,355,142	₽4,786,202
Sakura	Highrise condominium, Rockwell Center	2018	Substructure	3,113,549	3,967,157
Lincoln	Highrise condominium, Rockwell Center	2017	Superstructure	2,681,174	3,303,946
Lorraine	Highrise condominium, Rockwell Center	2018	Substructure	2,481,210	3,464,097
Garden Villas	Office spaces, Rockwell Center	2018	Substructure	148,061	_
Residences	Highrise condominium, Rockwell Center	2018	Substructure	2,403,040	_
The Grove:					
Phase 2	Highrise condominium, Pasig City	2016	Superstructure	1,685	200,120
Phase 3	Highrise condominium, Pasig City	2016	Superstructure	104,684	654,461
32 Sanson					
Phase 1	Low rise residential buildings, Cebu City	2017	Superstructure	344,144	862,837
Phase 2	Low rise residential buildings, Cebu City	2019	Substructure	1,112,137	_
Stonewell	Low rise residential buildings, Batangas	2016	Superstructure	150,972	_
8 Rockwell	Office spaces, Rockwell Center	2016	Superstructure	57,366	371,034
53 Benitez	Midrise condominium, Quezon City	2016	Superstructure	62,409	336,220
			Development		
East Bay	Midrise condominium, Muntinlupa City	2021	Planning	5,181,135	_
The Vantage	Midrise condominium, Pasig City	2020	Substructure	₽2,232,413	₽-
Alvendia	Townhouse, San Juan City	2015	Superstructure	_	10,773
Edades	Highrise condominium, Rockwell Center	2015	Superstructure	_	13,105
			<del></del>	₽23,429,121	₽17,969,952

<sup>\*</sup> Construction stage as at December 31, 2015

Other land and development costs mainly pertain to land acquisitions for projects expected to be launched in 2016.

Other land acquisitions expected to be launched beyond the following year are presented as "Land held for future development" in the consolidated statements of financial position.

Advances to contractors, shown separately in the consolidated statements of financial position, mainly pertain to advances related to the development of "The Grove", "8 Rockwell", "32 Sanson", "53 Benitez" and "Proscenium" projects.



General borrowing costs from interest-bearing loans and borrowings capitalized as part of development costs amounted to \$\mathbb{P}\$154.2 million and \$\mathbb{P}\$67.7 million in 2015 and 2014, respectively. Average capitalization rate used is 4.9% and 4.6% in 2015 and 2014, respectively. Amortization of discount on retention payable, capitalized as part of development costs, amounted to \$\mathbb{P}\$11.5 million and \$\mathbb{P}\$14.8 million in 2015 and 2014, respectively (see Note 18).

Total cash received from pre-selling activities amounted to  $\cancel{P}0.3$  billion and  $\cancel{P}2.6$  billion as at December 31, 2015 and 2014, respectively (see Note 17).

### 10. Other Current Assets

This account consists of:

	2015	2014
Prepaid costs (see Notes 4, 16 and 22)	₽822,415	₽711,256
Refundable deposits	172,711	147,519
Input VAT (see Note 16)	151,239	213,404
Restricted cash	98,255	_
Creditable withholding tax	16,778	40,925
Supplies	7,764	18,525
Others (see Note 27)	38,836	105,995
	₽1,307,998	₽1,237,624

Refundable deposits mainly consist of deposits for various planned property acquisitions for future development.

Restricted cash represents funds with an escrow agent in compliance with Presidential Decree No. 957, as amended, in connection with the Parent Company's application for a Certificate of Registration and a License to Sell (LTS) with the Housing and Land Use Regulatory Board (HLURB). The proceeds from the pre-selling of residential development projects, received from the date of issuance of the temporary LTS by HLURB, are temporarily restricted until receipt by the Parent Company of its Certificate of Registration and permanent LTS. The escrow account shall only be disbursed for purposes of payment of refunds to buyers, cancellation charges to the developer, fees, charges and other expenses incurred in the management and administration of the escrow agent. The restricted cash in 2015 pertains to "The Vantage" project.

# 11. Available-for-sale Investments

As at December 31, 2015 and 2014, this account consists of:

	2015	2014
Quoted	₽12,500	₽12,000
Unquoted	3,308	3,308
	₽15,808	₽15,308



# **Quoted Equity Shares**

This consists of investment in Manila Polo Club shares. Movement in the balance in 2015 follows:

Balance at beginning of year	₽12,000
Unrealized gain on fair value adjustments	
(excluding tax effect of ₱50)	500
Balance at end of year	₽12,500

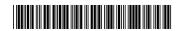
# **Unquoted Equity Shares**

Unquoted equity securities consist mainly of investments in Meralco preferred shares, which do not have a quoted market price, hence, valued at cost. These shares were issued to the Company when Meralco meters were connected and will only be disposed of upon termination of service. As at financial reporting date, the Company has no plans of disposing the unquoted equity securities.

# 12. Investment Properties

The rollforward analysis of this account follows:

	2015			
	Land	Buildings and Improvements	Investment Properties in Progress	Total
At January 1, 2015, net of accumulated		•	9	
depreciation	₽1,859,997	₽2,401,825	₽1,885,302	<b>₽</b> 6,147,124
Additions	, , , , <u> </u>	382,889	110,596	493,485
Transfers from land and development				
costs (see Note 9)	116,758	_	_	116,758
Depreciation (see Note 22)	_	(143,509)	_	(143,509)
At December 31, 2015, net of				_
accumulated depreciation	₽1,976,755	₽2,641,205	₽1,995,898	₽6,613,858
At January 1, 2015:				
Cost	<b>₽</b> 1,859,997	<b>₽</b> 4,117,991	<b>₽1,885,302</b>	<b>₽</b> 7,863,290
Accumulated depreciation	_	(1,716,166)		(1,716,166)
Net carrying amount	₽1,859,997	₽2,401,825	₽1,885,302	₽6,147,124
At December 31, 2015:				
Cost	₽1,976,755	<b>₽</b> 4,500,880	₽1,995,898	₽8,473,533
Accumulated depreciation		(1,859,675)		(1,859,675)
Net carrying amount	₽1,976,755	₽2,641,205	₽1,995,898	₽6,613,858



	2014				
	Investment				
		Buildings and	Properties in		
	Land	Improvements	Progress	Total	
At January 1, 2014, net of accumulated					
depreciation	₽1,870,844	₱2,444,516	₱618,840	₽4,934,200	
Additions	_	11,256	1,266,462	1,277,718	
Transfers (to) from land and					
development costs (see Note 9)	(10,847)	73,310	_	62,463	
Depreciation (see Note 22)		(127,257)	_	(127,257)	
At December 31, 2014, net of					
accumulated depreciation	₽1,859,997	₽2,401,825	₽1,885,302	₽6,147,124	
At January 1, 2014:					
Cost	₽1,870,844	₱4,033,425	<b>₽</b> 618,840	₽6,523,109	
Accumulated depreciation	_	(1,588,909)	´ <b>–</b>	(1,588,909)	
Net carrying amount	₽1,870,844	₽2,444,516	₽618,840	₽4,934,200	
At December 31, 2014:					
Cost	₽1,859,997	<del>₽</del> 4,117,991	₽1,885,302	₽7,863,290	
Accumulated depreciation	_	(1,716,166)	_	(1,716,166)	
Net carrying amount	₽1 859 997	₽2 401 825	₽1 885 302	₽6 147 124	

Investment properties are valued at cost. Investment properties consist of the "Power Plant" Mall (₱2.8 billion as at December 31, 2015 and ₱3.0 billion as at December 31, 2014), other investment properties held for lease within the Rockwell Center, The Grove, Santolan Town Plaza and The Rockwell Business Center - Sheridan (₱3.0 billion as at December 31, 2015 and ₱2.3 billion as at December 31, 2014) and land held for appreciation (₱800.6 million as at December 31, 2015 and 2014).

Investment properties in progress includes costs incurred for the construction of 8 Rockwell, Santolan Town Plaza and The Rockwell Business Center – Sheridan in 2015 and 8 Rockwell only in 2014. Borrowing costs capitalized as part of investment properties amounted to ₱88.8 million and ₱58.0 million in 2015 and 2014, respectively (see Note 15). Capitalization rates used are 4.9% and 4.6% in 2014 and 2013, respectively. As at December 31, 2015 and 2014, unamortized borrowing costs capitalized as part of investment properties amounted to ₱409.8 million and ₱322.0 million, respectively.

Lease income earned from investment properties amounted to ₱793.4 million, ₱734.9 million, and ₱727.0 million in 2015, 2014 and 2013, respectively. Direct operating expenses incurred amounted to ₱334.9 million, ₱384.4 million and ₱301.5 million in 2015, 2014 and 2013, respectively.

The aggregate fair value of the Company's mall amounted to ₱8.9 billion and ₱7.6 billion as at December 31, 2015 and 2014, respectively. The aggregate fair value of other investment properties held for lease within the Rockwell Center and The Grove, Rockwell Business Center Sheridan, 8 Rockwell, and land held for appreciation amounted to ₱5.5 billion and ₱5.1 billion as at December 31, 2015 and 2014, respectively. The investment property used

The fair value was determined by independent professionally qualified appraisers. The fair value represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and a knowledgeable willing seller in an arm's length transaction at the date of valuation.



The value of the mall was arrived at through the use of the "Income Approach," particularly the "Discounted Cash Flow Analysis" which is a financial modelling technique based on explicit assumptions regarding the prospective cash flow to a property. This analysis involves the projection of a series of periodic cash flows to an operating property. To this projected cash flow series, an appropriate discount rate is applied to establish an indication of the present value of the income stream associated with the property being valued. In an operating property, periodic cash flow is typically estimated as gross revenue less operating expenses and other outgoings. The series of periodic net operating incomes, along with an estimate of the terminal value, anticipated at the end of the projection period, is then discounted at the discount rate, being a cost of capital or a rate of return used to convert a monetary sum, payable or receivable in the future, into present value.

The value of other investment properties held for lease within the Rockwell Center and The Grove, and land held for appreciation was arrived at through the use of the "Market Data Approach." "Market Data Approach" is based on the assumption that no prudent purchaser will buy more than what it will cost him to acquire an equally desirable substitute parcel or site. This approach is primarily based on sales and listings, which are adjusted for time of sale, location, and general characteristics of comparable lots in the neighborhood where the subject lot is situated.

#### 13 Investment in Joint Venture

### JV Agreement

On March 25, 2008, the Parent Company entered into a 25-year JV Agreement with Meralco to form an unincorporated and registered JV (70% for the Parent Company and 30% for Meralco), referred to as "unincorporated JV." Under the JV Agreement, the parties agreed to pool their allocated areas in the first two towers of the BPO Building, including the right to use the land, and to operate and manage the combined properties for lease or any similar arrangements to third parties under a common property management and administration. Consequently, the Parent Company's contribution to the unincorporated JV is presented as "Investment in joint venture" account in the consolidated statements of financial position. The unincorporated JV started commercial operations in July 2009.

In accordance with the terms of the JV Agreement, the Parent Company acts as the Property Manager of the unincorporated JV. Management fees recognized by the Parent Company, which is shown as part of "Others" account in the consolidated statements of comprehensive income, amounted to ₱1.4 million, ₱1.3 million and ₱1.2 million in 2015, 2014 and 2013, respectively. The unincorporated JV will be managed and operated in accordance with the terms of the JV Agreement and with the Property Management Plan provided for in the JV Agreement. The principal place of business of the unincorporated JV is at Meralco Compound, Ortigas Center, Pasig City.

On November 25, 2009, Meralco and the Parent Company agreed to revise the sharing of earnings before depreciation and amortization to 80% for the Parent Company and 20% for Meralco until 2014 or until certain operational indicators are reached, whichever comes first. Sharing of depreciation and amortization is proportionate to their contribution.

On December 6, 2013, Meralco and the Parent Company entered into a Supplemental Agreement to the JV Agreement to include their respective additional rights and obligations, including the development and construction of the third tower of the BPO Building. Under the Supplemental



Agreement, Meralco shall contribute the corresponding use of the land where the third BPO Building will be constructed while the Parent Company shall provide the additional funds necessary to cover the construction costs.

The joint venture's statements of financial position include the following:

	2015	2014
Current assets	₽1,334,459	₽906,359
Noncurrent assets	3,321,461	3,503,517
Current liabilities	221,439	226,302
Noncurrent liabilities	105,248	132,624
Cash and cash equivalents	780,769	492,739
Current financial liabilities (excluding trade		
and other payables and provisions)	24,908	15,482
Noncurrent financial liabilities (excluding trade		
and other payables and provisions)	147,203	115,490

The joint venture's statements of comprehensive income include the following:

	2015	2014	2013
Revenue	₽519,759	₽320,748	₽288,863
General and administrative expenses	23,833	18,436	17,462
Depreciation and amortization expense	175,829	122,298	117,431
Interest income	9,291	3,655	6,471
Interest expense	-	3,732	2,116
Provision for income tax	85,325	66,701	56,805
Total comprehensive income/net income	244,063	113,236	101,520

The carrying value of the Parent Company's investment in joint venture consists of:

	2015	2014
Balance at beginning of year	₽2,536,691	₱2,062,043
Additions	_	474,648
Balance at end of year	2,536,691	2,536,691
Accumulated share in net income:		
Balance at beginning of year	322,928	220,109
Share in net income	170,844	102,819
Balance at end of year	493,772	322,928
Carrying value	₽3,030,463	₽2,859,619

In 2014, additional investment pertains to the construction cost of the third tower of the BPO Building. The construction was completed in December 2014.



Below is the reconciliation of the summarized financial information of the unincorporated JV to the carrying amount of the Parent Company's investment therein:

	2015	2014
Net asset of the unincorporated JV	₽4,329,233	₽4,050,950
Interest of the Parent Company in the net asset		
of the unincorporated JV	<b>70%</b>	70%
	3,030,463	2,835,665
Effect of difference between the Parent Company's		
percentage share in net income as previously		
discussed	-	23,954
Carrying amount of the investment in joint venture	₽3,030,463	₽2,859,619

# 14. Property and Equipment

The rollforward analysis of this account follows:

				2015		
	Land	Buildings and Improvements	Office Furniture and Other Equipment	Transportation Equipment	Construction in Progress	Total
Cost	P207 (20	D1 507 103	D1 200 554	D170 022	D27 712	P2 400 020
At January 1 Additions	₽306,628	₽1,586,102 374,631	₽1,309,554 25,910	₽170,932 18,897	₽27,713	₽3,400,929 419,438
Reclassifications from (to) land and development costs	_	374,031	25,910	10,097	_	419,438
(see Note 9)	(4,847)	91,630	_	_	_	86,783
Disposals	· ´ ´		_	(1,513)	_	(1,513)
At December 31	301,781	2,052,363	1,335,464	188,316	27,713	3,905,637
Accumulated Depreciation and Amortization At January 1 Depreciation and amortization	-	410,100	879,311	123,349	-	1,412,760
(see Note 22)	_	14,144	158,329	19,705	_	192,178
Disposals	_	14,144	130,329	(933)	_	(933)
At December 31		424,244	1,037,640	142,121		1,604,005
Net Book Value at December 31	₽301,781	₽1,628,119	₽297,824	₽46,195	₽27,713	₽2,301,632
_	Land	Buildings and Improvements	Office Furniture and Other Equipment	2014 Transportation Equipment	Construction in Progress	Total
Cost	Land	improvements	Equipment	Equipment	III F10g1ess	Total
At January 1	₽20.852	₽803,779	₽1,085,994	₽141,868	₽903,178	₽2,955,671
Additions	107,558	87,268	223,560	29,064	18,660	466,110
Reclassifications to land and	,	,	,	,	,	,
development costs (see Note 9)	(20.852)	_	_	_	_	(20,852)
Reclassifications	199,070	695,055	_	_	(894,125)	` _
At December 31	306,628	1,586,102	1,309,554	170,932	27,713	3,400,929
Accumulated Depreciation and Amortization At January 1	-	310,170	817,462	104,894		1,232,526
Depreciation and amortization (see Note 22)	_	99,930	61,849	18,455	_	180,234
At December 31		410,100	879,311	123,349		1,412,760
Net Book Value at December 31	₽306,628	₽1,176,002	₽430,243	₽47,583	₽27,713	₽1,988,169
THE BOOK VALUE AT DECEMBER 31	1 300,020	1 1,1 / 0,002	1 730,273	1 77,303	121,113	11,700,107



The cost related to the development of the Edades and The Grove Serviced Apartments included in property and equipment account amounted to ₱1.2 billion and ₱1.0 billion as at December 31, 2015 and 2014, respectively. Construction of Edades Serviced Apartments was completed on November 15, 2014 (see Note 26). As at December 31, 2015, construction of The Grove Serviced Apartments is still on-going.

Borrowing costs capitalized as part of property and equipment amounted to nil and ₱23.8 million in 2015 and 2014, respectively (see Note 15). Capitalization rate used is nil and 4.6% in 2015 and 2014, respectively.

### 15. Interest-bearing Loans and Borrowings

This account consists of:

	Effective Interest Rate	2015	2014
Current			
Corporate notes	4.9%, 4.6%, 4.5% fixed	<b>₽1,612,000</b>	₽1,612,000
Bridge loan	2.5% floating	500,000	_
Notes payable	5.0% fixed	101,454	96,624
		2,213,454	1,708,624
Less unamortized loan transaction			
costs (see Note 22)		10,685	14,843
		₽2,202,769	₽1,693,781
Noncurrent			
Corporate notes	4.9%, 4.6%, 4.5% fixed	<b>₽6,364,000</b>	₽7,976,000
Bonds payable	5.0932% fixed	5,000,000	5,000,000
Notes payable	5.0% fixed	335,827	437,281
		11,699,827	13,413,281
Less unamortized loan transaction			
costs (see Note 22)		54,423	71,178
		₽11,645,404	₱13,342,103

### **Corporate Notes**

On November 27, 2012, the Parent Company entered into a Fixed Rate Corporate Notes Facility Agreement ("the Agreement") with First Metro Investment Corporation (FMIC), PNB Capital and Investment Corporation, Metropolitan Bank and Trust Company (MBTC) - Trust Banking Group, and Philippine National Bank − Trust Banking Group for the ₱10.0 billion Notes for the purpose of refinancing the existing ₱4.0 billion fixed rate corporate notes and to finance the Parent Company's capital expenditures and land acquisitions. The Notes are comprised of Tranche 1, Tranche 2 and Tranche 3, amounting to ₱4.0 billion, ₱2.0 billion and ₱4.0 billion, respectively. Tranches 1 and 2 were availed on January 7, 2013 and March 7, 2013, respectively. Tranche 3 was availed in three drawdowns amounting to ₱1.0 billion, ₱1.5 billion and ₱1.5 billion on May 27, 2013, July 26, 2013 and August 27, 2013, respectively. The Notes are payable in 22 quarterly payments starting October 2014. A portion of Tranche 2 amounting to ₱1.2 billion will be paid annually at 1% of the principal amount from the issue date for six (6) years while the remaining 94% of the principal amount is payable in 2020. The Corporate Notes contain a negative pledge.

Interest is fixed up to maturity at 75 to 90 bps over the seven-year PDST-F, grossed-up for GRT.



Covenants. The loan contains, among others, covenants regarding incurring additional debt and dividend, to the extent that such will result in a breach of the required debt-to-equity ratio and current ratio. As at December 31, 2015 and 2014, the Parent Company has complied with these covenants (see Note 29).

### Bridge Loan

In 2015, the Parent Company had a peso-denominated loan from a local bank which is intended to bridge its long-term loan requirements expected to be drawn in 2016. The loan has a tenor of maximum of 360 days, at prevailing lending rate subject to repricing. On December 3, 2015, the Company made the first drawdown amounting to ₱500.0 million from the facility at an interest rate of 2.50% per annum. The bridge loan does not contain any covenant.

#### **Bonds Payable**

On November 15, 2013, the Parent Company issued \$\mathbb{P}5.0\$ billion unsecured fixed rate retail peso bonds. The bonds have a term of seven (7) years and one (1) quarter from the issue date, with fixed interest rate equivalent to 5.0932% per annum. Interest on the bonds will be payable quarterly in arrears commencing on February 15, 2014.

The bonds were offered to the public at face value and were issued in scripless form, with the Philippine Depository & Trust Corporation maintaining the Electronic Registry of Bondholders, as the Registrar of the Bonds. On issue date, the bonds were listed in Philippine Dealing & Exchange Corporation to facilitate secondary trading.

The bonds shall be redeemed at par (or 100% of face value) on February 15, 2021, its maturity date, unless the Parent Company exercises its early redemption option in accordance with certain conditions. The embedded early redemption is clearly and closely related to the host debt contract; thus, does not require to be bifurcated and accounted for separately from the host contract.

Covenants. The loan contains, among others, covenants regarding incurring additional long-term debt and paying out dividends, to the extent that such will result in a breach of the required debt-to-equity ratio and current ratio. As at December 31, 2015 and 2014, the Parent Company has complied with these covenants (see Note 29).

Interest expense on interest-bearing loans and borrowings amounted to ₱430.2 million and ₱546.3 million in 2015 and 2014, respectively (see Note 22). Interest expense capitalized as part of land and development costs amounted to ₱154.2 million and ₱67.7 million in 2015 and 2014, respectively (see Note 9). Interest expense capitalized as part of investment properties amounted to ₱88.8 million and ₱58.0 million in 2015 and 2014, respectively (see Note 12). Interest expense capitalized as part of property and equipment nil and ₱23.8 million 2015 and 2014, respectively (see Note 14).

Loan Transaction Costs. As at December 31, 2015 and 2014, loan transaction costs consisting of documentary stamp tax and underwriting fees on the corporate notes and bonds were capitalized and presented as a deduction from the related loan balance.



The movements in the balance of the capitalized loan transaction costs are as follows:

	2015	2014
Balance at beginning of year	₽86,021	₽132,892
Amortization (see Note 22)	(20,913)	(46,871)
Balance at end of year	₽65,108	₽86,021

### Notes Payable

On December 22, 2014, Rockwell Primaries South issued promissory notes to Maybank ATR for the remaining unpaid balance of the acquisition cost of 60% interest in Rockwell Primaries South amounting to \$\mathbb{P}421.2\$ million.

On December 23, 2014, Rockwell Primaries South obtained a loan from Maybank ATRKE Capital in the aggregate principal amount of \$\mathbb{P}\$112.7 million to pay off its obligations to a third party pursuant to the termination of the existing Joint Venture Agreement.

Both notes payable are payable over five years and bear interest of 5% per annum and are not secured by collateral.

The repayments of all loan principal based on existing terms are scheduled as follows:

Year	Amount
2016	₱2,213,454
2017	1,718,527
2018	1,723,854
2019	1,729,446
2020 and onwards	6,528,000
	₽13,913,281

## 16. Installment Payable

In November 2011, the Parent Company entered into a Deed of Sale with Futura Realty, Inc. for the purchase of land for development adjacent to the Rockwell Center. This will house the latest condominium project of the Parent Company called "Proscenium" project (see Note 9).

Under the Deed of Sale, the Parent Company will pay for the cost of the property in installment until year 2015 and a one-time payment in year 2020. The remaining undiscounted installment payable due in June 2020 amounted to ₱655.8 million.

The installment payable and the corresponding land held for development were recorded at present value using the discount rate of 8%. Accretion of interest expense amounted to ₱89.2 million and ₱122.6 million in 2015 and 2014, respectively, and was capitalized as part of land and development costs (see Note 9).

As at December 31, 2015 and 2014, the balance of the installment payable amounted to ₱0.5 billion and ₱1.2 billion, respectively.

Installment payable is secured by Stand-By Letters of Credit (SBLC) from MBTC and FMIC totaling ₱2.4 billion, until year 2020. These SBLC provides for a cross default provision wherein



the SBLC shall automatically be due and payable in the event the Company's other obligation is not paid when due or a default in any other agreement shall have occurred, entitling the holder of the obligation to cause such obligation to become due prior to its stated maturity. As at December 31, 2015 and 2014, the Parent Company has not drawn from the facility. Unamortized prepaid premium on the SBLC as at December 31, 2015 and 2014 amounting to ₱0.4 million and ₱1.9 million, respectively, is presented as part of "Prepaid costs" under "Other current assets" account in the consolidated statements of financial position (see Note 10).

The related deferred input VAT amounting to \$\mathbb{P}70.3\$ million, net of current portion of nil and \$\mathbb{P}72.5\$ million in 2015 and 2014, respectively (see Note 10), is recognized as part of "Other noncurrent assets" account in the consolidated statements of financial position. This deferred input VAT will be claimed against output VAT upon payment of the related installment payable.

# 17. Trade and Other Payables

This account consists of:

	2015	2014
Trade	₽694,283	₽211,043
Accrued expenses:		
Project costs	939,435	3,280,869
Taxes and licenses	174,104	337,571
Interest	129,758	151,439
Utilities	35,421	22,265
Marketing and promotions	20,789	7,356
Producers' share	19,583	11,550
Repairs and maintenance	13,774	14,373
Management fee	4,274	23,114
Others (see Notes 18 and 24)	283,475	292,254
Deferred output VAT	715,473	938,896
Due to related parties (see Note 27)	269,710	18,155
Current portions of:		
Deposits from pre-selling of condominium units		
(see Note 9)	301,721	2,581,566
Security deposits (see Note 18)	182,546	240,449
Retention payable (see Note 18)	92,591	170,875
Deferred lease income (see Note 18)	85,745	83,955
Excess collections over recognized receivables		
(see Note 4)	1,679,365	284,153
Advance payments from members and customers	33,610	37,260
Output VAT	14,573	2,201
Others	3,471	8,214
	₽5,693,701	₽8,717,558

Trade payables and accrued project costs are noninterest-bearing and are normally settled on a 30-day term.

Accrued taxes mainly consist of transfer fees payable and taxes payable other than income tax.

Accrued expenses are normally settled within 12 months.



Deposits from pre-selling of condominium units represent cash received from buyers of those projects with pending recognition of revenue. These are expected to be applied against receivable from sale of condominium units the following year (see Note 9).

Excess collections over recognized receivables pertain to Proscenium Lincoln for 2015 and 2014 and Sakura and Kirov projects in 2015.

Advance payments from members and customers mainly include membership dues received but are not yet due as at reporting period.

## 18. Deposits and Other Liabilities

This account consists of:

	2015	2014
Retention payable - net of current portion of		
₱92.6 million in 2015 and ₱170.9 million in		
2014 (see Note 17)	<b>₽547,448</b>	₱400,283
Security deposits - net of current portion of		
₱182.5 million in 2015 and ₱240.4 million in		
2014 (see Note 17)	120,097	38,637
Deferred lease income - net of current portion of		
₱85.7 million in 2015 and ₱84.0 million in 2014		
(see Note 17)	23,548	9,240
Others (see Notes 17 and 24)	12,060	7,810
	₽703,153	₽455,970

Retention payable is the portion of the amount billed by contractors that is being withheld as security in case the Parent Company incurs costs during the defects and liability period, which is one year after a project's completion. This is subsequently released to the contractors after the said period.

As discussed in Note 4, the Company uses discounted cash flow analysis to measure the fair value of retention payable. The resulting difference between the transaction price and fair value at initial recognition is recognized in the consolidated statements of financial position as a reduction from "Land and development costs". The retention payable is carried at amortized cost using effective interest method. The amortization of discount on retention payable is capitalized as part of land and development costs while the related project's construction is in progress (see Note 9).

The following table shows a reconciliation of unamortized discount on retention payable as at year-end.

	2015	2014
Balance at beginning of year	₽24,326	₽17,253
Additions during the year	8,015	21,883
Amortization during the year (see Note 9)	(11,469)	(14,810)
Balance at end of year	₽20,872	₽24,326

Security deposits mainly consist of the four months deposits paid by mall tenants at the beginning of the lease term, to be refunded at the end of the contract.



Deferred lease income pertains to two months advance rent included in the initial billing to mall tenants, which shall be applied to the monthly rental at the end of the lease term.

## 19. Share-based Payment Plans

The Parent Company has an Employee Stock Option Plan (ESOP) that was approved by the BOD and stockholders on May 2, 2012 and August 3, 2012, respectively. The ESOP is offered to all regular employees of the Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include. The aggregate number of ESOP shares that may be issued shall not at any time exceed 3% of the issued capital stock or 192,630,881 common shares of the Company on a fully diluted basis and may be issued upon the exercise by the eligible participants of the stock option plans. The maximum numbers of shares a participant is entitled to shall be determined as a multiple of the gross basic monthly salary based on rank and performance for the year preceding the award. The option is exercisable anytime within the Option Term once vested. The ESOP was approved by the SEC on December 6, 2012 and was communicated to the employees on January 3, 2013.

The terms of the ESOP include, among others, a limit as to the number of shares a qualified regular employee Parent Company including employees seconded to other affiliates or other individuals that the Board of Administrators may decide to include may purchase. Options are expected to be granted annually over a period of 5 years. Options granted are vested after one year. All qualified participants are given until 10th year of the grant date to exercise the stock option.

The primary terms of the grants follow:

Grant date	January 3, 2013
Number of options granted	63,740,000
Offer price per share	1.46
Option value per share	1.43

The fair value of equity-settled share options granted is estimated as at the date of grant using the binomial option pricing model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used for the option grants:

Expected volatility (%)	36.94
Exercise price (₱)	1.46
Spot price (₱)	2.52
Risk-free interest rate (%)	4.19
Term to maturity (years)	10.0
Dividend yield (%)	1.91

The expected volatility reflects the average historical volatility of peer companies based on a lookback period consistent with the term to maturity of the option. This may likewise not necessarily be the actual volatility outcome. The effects of expected early exercise, including the impact of the vesting period and blackout periods, are captured in the binomial model. No other features of the option grants were incorporated into the measurement of the fair value of the options.



The following table shows the movement in share options in 2014 and 2013:

	Number of shares
Stock options granted in 2013	63,740,000
Stock options exercised in 2013	(15,000,000)
Outstanding at end of year	48,740,000

There were no share options granted or exercised in 2015 and 2014. Total share-based payment expense recognized amounting to 91.1 million is presented as part of "Personnel expenses" under "General and administrative expenses" account in the consolidated statement of comprehensive income for the year ended December 31, 2013.

As at December 31, 2015 and 2014, total share-based payment transactions, net of applicable tax, amounting to \$\mathbb{P}69.7\$ million are presented as "Share-based payments" account under the equity section of the consolidated statements of financial position.

## 20. Equity

### a. Capital Stock

	2015		2	2014
	Number		Number	
	of Shares	Amount	of Shares	Amount
Authorized				_
Common - ₱1 par value	8,890,000,000	₽8,890,000	8,890,000,000	₽8,890,000
Preferred - ₱0.01 par value	11,000,000,000	110,000	11,000,000,000	110,000
	19,890,000,000	₽9,000,000	19,890,000,000	₽9,000,000
Issued				
Common - ₱1 par value	6,243,382,344	<b>₽</b> 6,243,382	6,243,382,344	₽6,243,382
Preferred - ₱0.01 par value	2,750,000,000	27,500	2,750,000,000	27,500
	8,993,382,344	₽6,270,882	8,993,382,344	₽6,270,882

The preferred shares are of equal rank, preference and priority with the common shares and are identical in all respects regardless of series, except as to the issue value which may be specified by the BOD from time to time. It has voting rights and are non-participating in any other or further dividends beyond that specifically on such preferred shares. Each preferred share shall not be convertible to common shares. Other features of the preferred shares shall be at the discretion of the BOD at the time of such issuance. All preferred shares currently outstanding earn 6% cumulative dividend per annum. On January 31, 2012, the Parent Company fully redeemed these preferred shares at par value, including dividends in arrears of ₱4.1 million. On February 28, 2012, the BOD authorized the reissuance of these preferred shares at a later date. On April 10, 2012, the Parent Company issued to FPHC all preferred shares at par value.



Below is the movement of the common stock of the Parent Company:

		New	
	Authorized	Subscriptions/	Issue/
Date of SEC Approval	Capital Stock	Issuances	Offer Price
May 2012, listing by way of			_
introduction	8,890,000,000	6,228,382,344	₽1.46
Exercise of ESOP shares (see Note 19)	_	15,000,000	
	8,890,000,000	6,243,382,344	

### b. Dividends

On July 1, 2015, BOD approved the declaration of a regular cash dividend of ₱0.0511 per share to all common shareholders of record as at July 15, 2015 and 6% per annum cumulative cash dividend from July 1, 2014 to June 30, 2015 to all preferred shareholders. Payments of cash dividends for common shares were made on August 10, 2015.

On July 2, 2014, BOD approved the declaration of a regular cash dividend of \$\frac{1}{2}0.0459\$ per share to all common shareholders of record as at July 18, 2014 and 6% per annum cumulative cash dividend from April 10, 2012 to June 30, 2014 to all preferred shareholders. Payments of cash dividends for common shares were made on August 11, 2014.

On July 4, 2013, the BOD of the Company approved the declaration of regular cash dividends of \$\mathbb{P}0.0368\$ per share to all common stockholders of record as at July 25, 2013. Payments were made on August 20, 2013.

On January 16, 2012, the BOD approved the declaration of dividends for preferred shares at 6% cumulative per annum amounting to ₱4.1 million or ₱0.0015 per share. Payments were made on January 26, 2012.

As at December 31, 2015 and 2014, unpaid cumulative dividends on preferred shares amounted to ₱3.7 million.

## c. Other Equity Adjustments

This account represents the difference between the consideration received from the sale of the proprietary shares and the carrying value of the related interest. In 2014, the Parent Company sold proprietary shares equivalent to 0.3% interest in Rockwell Club.

	Amount
Balance at beginning of year	₽288,659
Acquisition by the non-controlling interests:	
Consideration received	2,932
Carrying value	(429)
	2,503
Balance at end of year	₽291,162

## d. Treasury Shares

In May 2012, Rockwell Land acquired 126,620,146 common shares from Meralco, representing the foreign shareholders' entitlement from property dividend distribution made by Meralco, at \$\mathbb{P}\$1.4637 per share (see Note 1).



# 21. Interest Income

This account consists of:

	2015	2014	2013
Interest income from:			
Amortization of unearned interest on			
trade receivables (see Note 8)	₽933,273	₽1,013,982	₽931,805
Cash and cash equivalents			
(see Note 7)	49,970	98,382	40,382
Interest and penalty charges	2,998	2,149	8,474
In-house financing	2,088	2,409	2,743
	₽988,329	₽1,116,922	₱983,404

# 22. Expenses

Depreciation and amortization expense included in the consolidated statements of comprehensive income is as follows:

	2015	2014	2013
Included in: Cost of real estate (see Note 12) General and administrative	₽143,509	₽127,257	₽136,225
expenses (see Note 14)	192,178	180,234	128,981
	₽335,687	₽307,491	₽265,206

General and administrative expenses pertain to the following businesses:

	2015	2014	2013
Real estate	₽1,022,626	₽860,861	₽863,791
Cinema	187,137	164,054	177,090
Hotel	185,194	82,491	_
	₽1,394,957	₽1,107,406	₽1,040,881

# Real Estate

	2015	2014	2013
Personnel (see Notes 23			
and 24)	₽323,272	₱242,599	₽314,160
Taxes and licenses	180,251	172,936	158,828
Depreciation and amortization			
(see Note 14)	147,184	160,216	118,296
Marketing and promotions	68,430	32,204	25,833
Utilities (see Note 27)	51,512	52,813	41,296
Entertainment, amusement and			
recreation	44,942	61,270	34,686
Contracted services	36,529	29,745	27,668

(Forward)



	2015	2014	2013
Professional fees	₽27,456	₽20,631	₽40,590
Dues and subscriptions	20,556	8,448	18,911
Fuel and oil	9,799	10,837	12,015
Insurance	9,620	9,566	9,279
Security services	9,575	8,772	7,081
Transportation and travel	3,958	3,862	3,612
Provision for doubtful accounts			
(see Note 8)	_	_	70
Others	89,542	46,962	51,466
	₽1,022,626	₽860,861	₽863,791

# Cinema

	2015	2014	2013
Producers' share	₽87,645	₽78,441	₽89,221
Utilities (see Note 27)	23,596	26,148	26,306
Depreciation and amortization			
(see Note 14)	19,941	10,626	10,685
Amusement tax	14,871	13,811	15,652
Snack bar	13,719	12,706	15,396
Contracted services	11,643	11,831	11,401
Advertising	2,749	2,506	2,451
Personnel (see Notes 23 and 24)	2,518	2,668	2,126
Others	10,455	5,317	3,852
	₽187,137	₽164,054	₽177,090

# <u>Hotel</u>

	2015	2014
Rental expense	₽56,766	₽27,145
Supplies	28,449	1,380
Depreciation and amortization (see Note 14)	25,053	9,392
Personnel (see Notes 23 and 24)	21,612	18,956
Utilities	15,758	6,432
Accommodations	11,717	4,791
Contracted services	5,144	1,923
Dues and subscriptions	4,149	3,581
Professional fees	4,031	6,058
Security services	3,040	1,780
Others	9,475	1,053
	₽185,194	₽82,491



Selling expenses are comprised of:

	2015	2014	2013
Commissions and amortization of			
prepaid costs (see Notes 4			
and 10)	₽326,966	₽189,590	₱218,752
Marketing and promotions	56,930	35,072	73,243
Personnel (see Notes 23 and 24)	38,449	69,450	58,619
Utilities (see Note 27)	6,158	7,452	8,287
Contracted services	5,330	6,707	2,629
Usufruct	2,314	8,391	3,301
Others	24,784	10,472	8,065
	₽460,931	₽327,134	₽372,896

Interest expense is comprised of:

	2015	2014	2013
Interest expense on loans (see Note 15)	₽430,220	₽546,342	₽298,116
Amortization of loan transaction costs (see Note 15)	20,913	46,871	32,267
Bank charges	20,055	10,635	14,840
	₽471,188	₽603,848	₽345,223

## 23. Personnel Expenses

Personnel expenses included in general and administrative expenses and selling expenses are comprised of:

	2015	2014	2013
Salaries and wages (see Note 22)	₽341,455	₽299,632	₽348,078
Pension costs (see Note 24)	44,396	34,041	26,827
	₽385,851	₽333,673	₽374,905

# 24. Pension Costs and Other Employee Benefits

### a. Pension Costs

The Company has a funded, noncontributory defined benefit pension plan covering all regular and permanent employees.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.



The following tables summarize the components of the net pension costs recognized in the consolidated statements of comprehensive income and the fund status and amounts recognized in the consolidated statements of financial position for the plan:

# Net Pension Costs

	2015	2014	2013
Current service cost	₽39,535	₽29,971	₽27,435
Interest cost	4,861	4,070	(608)
Net pension cost	₽44,396	₽34,041	₽26,827
Pension Liability		2015	2014
Present value of benefit obligation		<b>₽</b> 470,799	₽383,076
Fair value of plan assets		(283,303)	(277,435)
Pension liability		₽187,496	₱105,641

The changes in the present value of benefit obligation are as follows:

	2015	2014
Defined benefit obligation at beginning of year	₽383,076	₽310,663
Current service cost	39,535	29,971
Interest cost	17,706	15,993
Actuarial loss (gain) due to:		
Experience adjustments	63,084	6,412
Change in assumptions	(27,527)	23,307
Benefits paid	(5,075)	(3,270)
Defined benefit obligation at end of year	₽470,799	₽383,076

The changes in the fair values of plan assets of the Company are as follows:

	2015	2014
Fair values of plan assets at beginning of year	₽277,435	₽222,501
Interest income included in net interest cost	12,845	11,923
Actual contributions	20,000	24,000
Gain (losses) on return on plan assets	(21,902)	22,281
Benefits paid	(5,075)	(3,270)
Fair values of plan assets at end of year	₽283,303	₽277,435

The Company expects to contribute \$\frac{1}{2}60.0\$ million to its pension plan in 2016.

The major categories of plan assets as percentage of the fair value of total plan assets are as follows:

	2015	2014
Investments in:		
Government securities	35.72%	32.55%
Loans and debt instruments	8.64%	7.20%
Other securities	55.64%	60.25%
	100.00%	100.00%



The principal assumptions used as at December 31, 2015 and 2014 in determining pension cost obligation for the Company's plans are as follows:

	2015	2014
Discount rate	4-5%	4-5%
Future salary rate increases	10.00%	10.00%

The plan assets of the Company are maintained by the trustee banks, BDO Unibank, Inc. (BDO) and MBTC.

As at December 31, 2015 and 2014, the carrying values of the plan approximate their fair values:

	2015	2014
Cash in banks:		
MBTC	<b>₽</b> 14,742	₽9,341
BDO	12,587	1,549
Receivables - net of payables:		
MBTC	214	(29)
BDO	649	754
Investments held for trading:		
MBTC	151,502	153,068
BDO	103,609	112,752
	₽283,303	₽277,435

Cash in banks are composed of current account, savings deposits and special savings deposits.

Receivables - net of payables are composed of loans receivables, interest receivables and accrued trust fees

Investments held for trading are investments in government securities, corporate bonds and stocks.

- i. Government securities' maturities range from 1 to 25 years with interest rates ranging from 3.20% to 9.12%.
- ii. The Corporate bonds are certificates of indebtedness issued by top and usually listed corporations exhibiting sound financial performance and enjoying good credit from reputable/accredited agencies. Maturity dates range from 7 to 10 years with interest rates ranging from 4.41% to 8.85%.
- iii. Investment in stocks represents equity securities of companies listed in the PSE.

The Retirement Plan has investment in shares of stock of the Company amounting to ₱80.7 million and ₱20.2 million as at December 31, 2015 and 2014, respectively.

The Company's retirement fund is exposed to a short term risk since 50% of it is in equities. On the long term, should there be any major corrections in the local equities market, the correction should have a positive impact of the fund since historically the equities market have always outperformed the fixed income market in the long term.

There are no outstanding balances arising from transactions between the Retirement Plan and the Company as at December 31, 2015 and 2014. Except as stated above, there were no other transactions entered into during the year by the Retirement Plan relating to the Company.



In 2015, the sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

	Increase (Decrease)	Increase (Decrease) in
	in Basis Points	Defined Benefit Obligation
Discount rate	+100	(₱427,982)
	-100	523,064
Future salary increases	+100	521,536
	-100	(428,227)
Turnover	+100	(423,628)
	-100	452,406

The Company does not currently employ any asset-liability matching.

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31:

Year	2015	2014
Less than 1 year	₽169,552	₽374
More than 1 year to 5 years	14,166	162,164
More than 5 years to 10 years	111,316	45,739
More than 10 years to 15 years	425,359	185,823
More than 15 years to 20 years	315,986	191,511
More than 20 years	2,463,070	1,492,696

## a. Other Employee Benefits

Other employee benefits consists of accumulated employee sick and vacation leave entitlement amounting to ₱4.6 million, ₱5.2 million and ₱10.6 million for the years ended December 31, 2015, 2014 and 2013, respectively (see Notes 22 and 23). The present value of the defined benefit obligation of other employee benefits amounted to ₱64.9 million and ₱50.1 million as at December 31, 2014 and 2013, respectively (see Notes 17 and 18).

In 2015, the sensitivity analysis below has been determined based on reasonably possible changes of salary increase rate on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

		Increase (Decrease) in
	Increase (Decrease)	Defined Benefit Obligation
	in Basis Points	(in thousands)
Future salary increases	+100	₽42,994
	-100	36,466

### 25. Income Taxes

The components of provision for income tax for the years ended December 31 follow:

	2015	2014	2013
Current income tax	₽552,229	₽377,964	₽371,294
Deferred income tax	81,157	235,427	210,862
	₽633,386	₽613,391	₽582,156



The current provision for income tax represents the regular corporate income tax (RCIT)/minimum corporate income tax (MCIT) of the Parent Company and certain subsidiaries.

For income tax purposes, full revenue recognition is applied when greater than 25% of the selling price has been collected in the year of sale, otherwise, the installment method is applied.

The components of the Company's deferred tax assets and liabilities shown in the consolidated statements of financial position are as follows:

	2015	2014
Deferred tax liabilities:		
Unrealized gain on real estate	<b>₽737,901</b>	₱688,452
Fair value increment on the real estate		
inventories	159,610	159,610
Capitalized interest	69,412	72,529
Unrealized gain on available-for-sale	ŕ	
investments	577	527
Unrealized foreign exchange gain	469	_
Overfunded pension costs	_	1,776
•	967,969	922,894
Deferred tax assets:		
Share-based payment expense	22,574	22,574
Other employee benefits	17,918	16,883
NOLCO	6,287	2,677
Unamortized past service cost	5,177	7,966
Allowance for doubtful accounts and others	4,645	4,353
Unfunded pension costs	3,581	24,627
Deferred lease income	2,163	2,163
Unrealized foreign exchange loss	_	383
	62,345	81,626
	₽905,624	₽841,268

The above components of deferred tax assets and liabilities are presented in the consolidated statements of financial position as follows:

	2015	2014
Deferred tax assets - net	₽6,287	₽2,691
Deferred tax liabilities - net	(911,911)	(843,959)
	₽905,624	₽841,268

The details of the subsidiaries' deductible temporary differences, NOLCO and MCIT for which no deferred tax assets are recognized since management believes that there are no sufficient taxable profits against which the deferred tax assets can be utilized are as follows:

	2015	2014
Unfunded pension costs	₽26,839	₽26,320
Advances from members	12,698	_
MCIT	1,497	2,150
Allowance for doubtful accounts	1,180	4,977
NOLCO	16	10,751
	₽42,230	₽44,198



As at December 31, 2015, MCIT of a subsidiary which can be claimed as deduction from regular taxable income due as follows:

Year Paid	Expiry Year	Amount
2013	2016	₽1,540
2014	2017	275
2015	2018	1,497
		₽3,312

MCIT amounting to  $\cancel{=}0.15$  million,  $\cancel{=}0.30$  million and  $\cancel{=}0.18$  million expired in 2015, 2014 and 2013, respectively.

As at December 31, 2015, NOLCO of certain subsidiaries can be carried forward and claimed as deduction against regular taxable income as follows:

Year Incurred	Expiry Date	Amount
2013	2016	₽308
2014	2017	3,468
2015	2018	1,136
		₽4,912

The reconciliation of the statutory income tax rate to effective income tax rate as shown in the consolidated statements of comprehensive income is summarized as follows:

	2014	2014	2013
Statutory income tax rate	30.0%	30.0%	30%
Additions to (deductions from) income tax			
resulting from:			
Share in net income of joint venture	(1.4)	(1.4)	(1.4)
Nondeductible expenses	1.3	1.1	0.7
Nontaxable income and others	(0.8)	(1.5)	-
Effective income tax rate	29.1%	28.2%	29.3%

# Revenue Memorandum Circular (RMC) No. 35-2012

On August 3, 2012, RMC No. 35-2012 was issued to clarify the taxability of clubs organized and operated exclusively for pleasure, creation and non-profit purposes.

In accordance with this RMC, Rockwell Club pays output VAT under protest starting August 3, 2012 and income tax effective January 1, 2013.

## 26. Registration with the Board of Investments

On June 6, 2013, the Board of Investments approved the Parent Company's registration as new operator of Tourist Accommodation Facility for its Edades Serviced Apartments in accordance with the provisions of Omnibus Investments Code of 1987 with entitlement to Income Tax Holixday (ITH) of four years reckoning on February 2014.

On June 20, 2013, the Parent Company incorporated Rockwell Hotels & Leisure Management Corp. (RHLMC) for the Parent Company's future hotel operations. Accordingly, the Company reclassified the costs related to the development of the Edades and The Grove Serviced



Apartments that will be used for their hotel business, from investment properties and land and development cost accounts to property and equipment (see Note 14).

On May 27, 2014, the BOI approved the amendments of specific terms and conditions under the Certificate of Registration particularly the registered capacity to cover 94 serviced apartment units and the corresponding change in projections.

Commercial operations of Edades Serviced Apartments started on July 1, 2014. ITH incentive enjoyed by the Parent Company amounted to ₱4.5 million and ₱1.5 million in 2015 and 2014, respectively (see Note 25).

On January 8, 2015, Rockwell Land requested for amendments of investment and project timetable and sales revenue projection under the above mentioned BOI certification due to unforeseen circumstances affecting the construction and changes from projected launch. The request was approved on April 13, 2015.

On June 24, 2015, request for status upgrade of said BOI registration from Non-pioneer to Pioneer status was made. The Company's request for status upgrade for its Edades Serviced Apartments, under BOI Certificate of Registration No 2013-121, was approved on November 4, 2015. Consequently, the ITH period was also amended from 4 years (February 2014-January 2016) to 6 years (February 2014-January 2020).

## 27. Related Party Transactions

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

The following table summarizes these significant transactions with related parties:

					Amounts		
			Owed from (to)				
		Nature of		Transaction	Related		
Related Parties	Relationship	Transaction	Period	Amount	Parties)	Terms	Conditions
Rockwell - Meralco	Joint venture	Advances	2015	₽172,060	( <del>P</del> 251,555)	90-day;	Unsecured
BPO		(see Notes 10	2014	42,455	42,455	noninterest-bearing	
		and 17)	2013	39,098	80,902		
Advances to officers		Advances	2015	65,102	27,724	30-day;	Unsecured;
and employees		(see Note 8)	2014	31,844	43,454	noninterest-bearing	no impairment
			2013	49,910	20,127		•
FPHC	Parent	Charges for	2015	_	(18,155)	On demand;	Unsecured
		construction of	2014	-	(18,155)	noninterest-	
		8 Rockwell	2013	18,155	(18,155)	bearing	
		(see Note 17)					

Other transactions with related parties pertain to the Project Development and JV Agreement with Meralco (see Note 13).

## Terms and Conditions of Transactions with Related Parties

Purchases from related parties are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand. There have been no guarantees provided for or received for any related party receivables or payables. For the years ended December 31, 2015, 2014 and 2013, the Company has not made



any provision for doubtful accounts relating to amounts owed by related parties. This assessment is undertaken at each financial year through examination of the financial position of the related party and the market in which the related party operates.

### Compensation of Key Management Personnel of the Company

	2015	2014	2013
Short-term employee benefits	₽70,948	₽68,500	₽63,984
Post-employment pension and other benefits	18,612	18,612	15,836
Total compensation attributable to key			
management personnel	<b>₽89,560</b>	₽87,112	₽79,820

### 28. Commitments and Contingencies

### **Operating Lease Commitments**

The Company has entered into agreements for the lease of land to be used for various commercial projects. The noncancellable leases have remaining terms of between two and twenty five years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions. Future minimum lease payments are as follows:

	Amount (in
Year	thousands)
2016	₽30,168
2017	30,901
2018	31,916
2019	32,981
2020 and after	1,031,732
	₽1,157,698

### **Capital Commitments**

- a. The Company entered into a contract with Hilmarc's Construction Corporation in 2011 covering superstructure works related to "Edades" Project. The contract amounted to a fixed fee of □1.9 billion, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of the works. Superstructure works commenced in 2011 and is currently ongoing. As at December 31, 2015, □1.79 billion has been incurred and paid.
- b. The Company entered into contract covering Superstructure works related to "Proscenium Substructure and Podium" with Megawide Construction Corporation. The contract sum awarded for the work amounted to □980.0 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Superstructure Works commenced in July 2014. Megawide has a deductive change order of □527.9 million. As at December 31, 2015, □256.0 million has been incurred and paid.
- c. The Company entered into contract covering Superstructure works related to "Proscenium Phase 1B" with Megawide Construction Corporation. The contract sum awarded for the work amounted to  $\Box 2.1$  billion, inclusive of all pertinent local and national taxes, overhead and cost



of labor and materials and all cost necessary for the proper execution of works. Superstructure Works commenced in October 2015. As of December 31, 2015, nil has been incurred and paid for accomplishment.

Phase 1A" with Phenix Garuda Construction and Development Corporation. The cont awarded for the work amounted to □2.396 billion, inclusive of all pertinent local and taxes, overhead and cost of labor and materials and all cost necessary for the proper exof works. Superstructure Works commenced in May 2015. As of December 31, 2015, □164 million has been incurred and paid.	enium
taxes, overhead and cost of labor and materials and all cost necessary for the proper ex of works. Superstructure Works commenced in May 2015. As of December 31, 2015,	ntract sum
of works. Superstructure Works commenced in May 2015. As of December 31, 2015,	d national
1	execution
□ 164 million has been incurred and paid.	5,

- e. The Company entered into contract covering Excavation works related to "Proscenium Phase 2" with IPM Construction and Development Corp. The contract sum awarded for the work amounted to □61.0 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Excavation Works commenced in August 2015. As at December 31, 2015, □15.3 million has been incurred and paid.
- f. The Company entered into contract covering Substructure works related to "Mall Expansion" with Phenix Garuda Construction and Development Corporation. The contract sum awarded for the work amounted to □63.0 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. Superstructure Works commenced in April 2015. As at December 31, 2015, □61.7 million has been incurred and paid.
- g. The Company entered into contract covering General Construction works related to "RBC Sheridan" with Phenix Garuda Construction and Development Corporation. The contract sum awarded for the work amounted to  $\Box 900$  million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. General Construction Works commenced in October 2015. As of December 31, 2015,  $\Box 166.20$  million has been incurred and paid.
- h. The Company entered into contract covering General Construction works related to "Santolan Town Plaza" with Omicron Construction. The contract sum awarded for the work amounted to □401.5 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. General Construction Works commenced in November 2015. As at December 31, 2015, nil has been incurred and paid.
- i. The Company entered into contract covering Earthworks related to "32 Sanson" with Omicron Construction. The contract sum awarded for the work amounted to □55.4 million, inclusive of all pertinent local and national taxes, overhead and cost of labor and materials and all cost necessary for the proper execution of works. General Construction Works commenced in May 2015. As at December 31, 2015, □11.2 million has been incurred and paid.

## Contingencies

The Company is contingently liable for lawsuits or claims filed by third parties, which are either pending decision by the courts or under negotiations, the outcomes of which are not presently determinable. It is the opinion of management and its outside legal counsel that it is possible, but not probable that the lawsuits and claims will be settled. Accordingly, no provision for any liability has been made in the parent company financial statements.



# 29. Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise of cash and cash equivalents, available-for-sale investments, and interest-bearing loans and borrowings. The main purpose of these financial instruments is to finance the Company's operations. The Company has various other financial assets and liabilities such as trade and other receivables, refundable deposits, trade and other payables, installment payable, retention payable and security deposits which arise directly from its operations.

The Company also occasionally enters into derivative transactions, specifically foreign currency forward contracts to sell US\$. The primary purpose was to manage currency risks arising from its foreign currency-denominated receivables from sale of condominium units.

The main risks arising from the Company's financial instruments are cash flow interest rate risk, foreign currency risk, credit risk and liquidity risk. The BOD reviews and approves the policies for managing each of these risks and they are summarized below.

### Cash Flow Interest Rate Risk

Cash flow interest rate risk is the risk that the future cash flows of financial instruments will fluctuate because of the changes in market interest rates. The Company's exposure to the risk for changes in market interest rates relates primarily to the Company's interest-bearing loans and borrowings.

The Company's policy is to manage its interest cost using a mix of fixed and variable rate debts. As at December 31, 2015 and 2014, approximately 100% of the Company's borrowings are at a fixed rate of interest.

The following tables set out the principal amounts, by maturity, of the Company's interest-bearing financial instruments.

	2015						
	Within			_			
	1 Year	1-2 Years	2-3 Years	3 Years	Total		
Fixed Rate							
Interest-bearing loans							
and borrowings	₽2,213,454	<b>₽1,718,527</b>	<b>₽1,723,854</b>	₽8,257,446	₽13,913,281		
Short-term investments	1,816,653	_	_	_	1,816,653		
			2014				
	Within			More than			
	1 Year	1–2 Years	2-3 Years	3 Years	Total		
Fixed Rate							
Interest-bearing loans							
and borrowings	₽1,708,624	₽1,713,454	₽6,470,527	₽5,229,300	₱15,121,905		
Short-term investments	5,529,00	_			5,529,000		

Interest on financial instruments is fixed until the maturity of the instrument. The other financial instruments of the Company that are not included in the above tables are noninterest-bearing and are therefore not subject to interest rate risk.

The Company has no floating rate loans as at December 31, 2015 and 2014.



### Foreign Currency Risk

Foreign currency risk is the risk that the fair value or future value of the financial instruments will fluctuate because of changes in foreign exchange rates. As a result of the Company's significant marketing operations in the United States in the past, the Company's consolidated statement of financial position can be affected significantly by movements in the US\$ exchange rates.

### Foreign Currency-Denominated Asset

	201	5	2014		
	US\$	Peso	US\$	Peso	
Cash and cash equivalents	US\$776	₽36,497	US\$256	₽11,460	

As at December 31, 2015 and 2014, the exchange rate was ₱47.06 to US\$1.00 and ₱44.72 to US\$1.00, respectively. Net foreign exchange gain amounted to ₱6.6 million, ₱2.9 million and ₱2.7 million in 2015, 2014 and 2013, respectively.

The following tables demonstrate the sensitivity to a reasonably possible change in the US\$ exchange rate with respect to Peso, with all other variables held constant, of the Company's December 31, 2014 and 2013 income before income tax (due to changes in the fair value of monetary assets and liabilities). There is no impact on the Company's equity other than those already affecting the income.

	20	015
	Increase/Decrease in US\$ Rate (in %)	Effect on Income Before Income Tax
Foreign currency-denominated		
financial assets	+5%	₽1.83 million
	-5%	(₱1.83 million)
	20	14
	Increase/Decrease	Effect on Income
	in US\$ Rate (in %)	Before Income Tax
Foreign currency-denominated		
financial assets	+5%	₽0.58 million
	-5%	(₱0.58 million)

Foreign exchange gain or loss is computed for the year based on management's best estimate that the Peso-US\$ conversion rate may strengthen or weaken using the year end balances of dollar-denominated cash and cash equivalents. An increase in the US\$ rate means a weaker peso while a decrease in the US\$ rate means a stronger peso. There has been no change in the methods and assumptions used by management in the above analyses.

## Credit Risk

Credit risk is the risk that a counterparty will meet its obligation under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risks from its operating activities (primarily from trade receivables and loans) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The Company trades only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures.



Default or delinquency on the part of buyers of condominium units are being monitored on an ongoing basis to enable the Company to determine the appropriate action, usually cancelling the sale and holding the units open for sale. Lease receivables are closely monitored based on aging of the accounts. Accounts determined to be uncollectible are recommended for write off. With regard to the other financial assets of the Company, these are also monitored regularly with the result that the Company's exposure to bad debts is not significant.

Trade receivables from sale of condominium units are secured with pre-completed condominium units. The legal title and ownership of these units will only be transferred to the customers upon full payment of the contract price. For other receivables, since the Company trades only with recognized third parties, there is no requirement for collateral.

The table below summarizes the maximum exposure to credit risk of each class of financial assets.

	2015				
<del>-</del>			Financial Effect		
	Gross		of Collateral		
	Maximum		or Credit		
	Exposure	Net Exposure	<b>Enhancement</b>		
Cash and cash equivalents*	₽2,247,732	₽2,229,573	₽18,159		
Trade receivables from:					
Sale of condominium units	8,722,114	88,698	8,633,416		
Lease	122,129	_	122,129		
Advances to officers and employees	27,724	_	27,724		
Other receivables**	158,845	158,845	_		
Available-for-sale investments:					
Quoted	12,500	12,500	_		
Unquoted	3,308	3,308	_		
Refundable deposits***	172,711	172,711	_		
Restricted cash	98,255	98,255	_		
	₽11,565,318	₽2,763,890	₽8,801,428		

		2014	
_			Financial Effect
	Gross		of Collateral
	Maximum		or Credit
	Exposure	Net Exposure	Enhancement
Cash and cash equivalents*	₽5,995,231	₽5,978,092	₽17,139
Trade receivables from:			
Sale of condominium units	9,618,871	146,417	9,472,454
Lease	126,111	_	126,111
Advances to officers and employees	43,454	_	43,454
Other receivables**	98,465	98,465	_
Available-for-sale investments:			
Quoted	12,000	12,000	_
Unquoted	3,308	3,308	_
Refundable deposits***	147,519	147,519	_
	₱16,044,959	₽6,385,801	₽9,659,158

<sup>\*</sup>Excluding cash on hand amounting to P1,479 and P475 as at December 31, 2015 and 2014, respectively.



<sup>\*\*</sup>Excluding other receivables, which are nonfinancial assets, amounting to \$\mathbb{P}3,995\$ and \$\mathbb{P}12,023\$ as at December 31, 2015 and 2014, respectively.

<sup>\*\*\*</sup> Presented as part of "Other current assets" account in the consolidated statements of financial position.

There are no significant concentrations of credit risk because the Company trades with various third parties.

The tables below show the credit quality by class of financial asset based on the Company's credit rating system.

	2015				
	A Rating	B Rating	Total		
Cash and cash equivalents	₽2,249,211	₽-	₽2,249,211		
Trade receivables from:					
Sale of condominium units	6,239,045	2,393,296	8,632,341		
Lease	60,454	54,247	114,701		
Advances to officers and employees	27,724	_	27,724		
Other receivables	162,840	_	162,840		
Available-for-sale investments:					
Quoted	12,500	_	12,500		
Unquoted	3,308	_	3,308		
Restricted Cash	98,255		98,255		
Refundable deposits	15,601	5,117	20,718		
	₽8,868,938	₽2,452,660	₽11,321,598		

	2014				
-	A Rating	B Rating	Total		
Cash and cash equivalents	₽5,995,706	₽_	₽5,995,706		
Trade receivables from:					
Sale of condominium units	6,520,155	2,952,299	9,472,454		
Lease	81,841	38,135	119,976		
Advances to officers and employees	43,454	_	43,454		
Other receivables	100,790	_	100,790		
Available-for-sale investments:					
Quoted	12,000	_	12,000		
Unquoted	3,308	_	3,308		
Refundable deposits	10,206	4,585	14,791		
	₽12,767,460	₽2,995,019	₽15,762,479		

For trade receivables from sale of condominium units, customers who have no history of delayed payment are classified as having a credit rating of "A" while customers who have history of delayed payment but is currently updated are given a credit rating of "B".

Trade receivables from lease are classified as having a credit rating of "A" when tenants pay within the discount period and "B" when tenants pay on or before due date.

As at December 31, 2015 and 2014, the analyses of the age of financial assets are as follows:

	2015						
	Neither		Past Due but	not Impaired		Impaired	
	Past Due	Less than			More than	Financial	
	nor Impaired	30 Days	31 to 60 Days	61 to 90 Days	90 Days	Assets	Total
Cash and cash equivalents	₽2,249,211	₽-	₽-	₽-	₽-	₽-	₽2,249,211
Trade receivables from:							
Sale of condominium units	8,632,341	14,325	6,817	6,069	62,562	_	8,722,114
Lease	114,701	5,702	1,683	43	· -	_	122,129
Advances to officers and employees	27,724	_	_	_	_	_	27,724
Other receivables	162,840	_	_	_	_	2,611	165,451
Available-for-sale investments:							
Quoted	12,500	_	_	_	_	_	12,500
Unquoted	3,308	_	_	_	_	_	3,308
Refundable deposits	20,718	11,143	88,811	183	14,482	37,374	172,711
Restricted cash	98,255	-	-	-	-	-	98,255
	₽11,321,598	₽31,170	₽97,311	₽6,295	₽77,044	₽39,985	₽11,573,403



	2014						
	Neither		Past Due but	not Impaired		Impaired	
	Past Due	Less than			More than	Financial	
	nor Impaired	30 Days	31 to 60 Days	61 to 90 Days	90 Days	Assets	Total
Cash and cash equivalents	₽5,995,706	₽_	₽_	₽_	₽-	₽_	₽5,995,706
Trade receivables from:							
Sale of condominium units	9,472,454	10,789	33,238	1,621	100,769	_	9,618,871
Lease	119,976	3,605	1,211	768	551	_	126,111
Advances to officers and employees	43,454	_	=	_	_	_	43,454
Other receivables	100,790	_	-	-	_	5,181	105,971
Available-for-sale investments:							
Quoted	12,000	_	-	-	_	_	12,000
Unquoted	3,308	_	=	_	_	_	3,308
Refundable deposits	14,791	9,720	70	160	122,778	37,374	184,893
	₽15,762,479	₽24,114	₽34,519	₽2,549	₽224,098	₽42,555	₽16,090,314

Financial assets are considered past due when collections are not received on due date.

Past due accounts which pertain to trade receivables from sale of condominium units and club shares are recoverable since the legal title and ownership of the condominium units and club shares will only be transferred to the customers upon full payment of the contract price. In case of cancellation, the condominium units and club shares become available for sale. The fair value of the condominium units amounted to ₱34.6 billion and ₱28.5 billion as at December 31, 2015 and 2014, respectively. The fair value of the club shares amounted to ₱6.6 million and ₱6.3 million as at December 31, 2015 and 2014, respectively.

Past due accounts pertaining to lease are recoverable because security deposits and advance rent paid by the tenants are sufficient to cover the balance in case of default or delinquency of tenants.

No provision for impairment was made for trade receivables from sale of condominium units and club shares which are subjected to collective assessment since these assets are secured with collateral.

## Liquidity Risk

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans. 16% and 11% of the Company's debt will mature in less than one year as at December 31, 2015 and 2014, respectively.

The liquidity risk of the Company arises from their financial liabilities. The tables below summarized the maturity profile of the Company's financial liabilities at December 31, 2015 and 2014 based on contractual undiscounted payments.

_	2015						
	Due Between						
		Due Within 3 and Due After					
	On Demand	3 Months	12 Months	12 Months	Total		
Trade and other payables*	₽_	₽552,004	₽2,885,474	₽-	₽3,437,478		
Interest-bearing loans and borrowings**	_	912,000	1,301,454	11,699,827	13,913,281		
Installment payable	_	_	_	655,799	655,799		
Retention payable***	_	_	92,591	568,320	660,911		
Security deposits***	_	141,757	40,789	120,097	302,643		
	₽_	₽1,605,761	₽4,320,308	₽13,044,043	₽18,970,112		



			2014				
		Due Between					
		Due Within	3 and	Due After			
	On Demand	3 Months	12 Months	12 Months	Total		
Trade and other payables*	₽_	₽956,942	₽4,483,573	₽-	₽5,440,515		
Interest-bearing loans and borrowings*	_	593,273	1,115,351	13,413,281	15,121,905		
Installment payable	_	_	799,755	655,799	1,455,554		
Retention payable***	_	3,053	167,822	424,609	595,484		
Security deposits***	_	71,141	253,263	47,877	372,281		
	₽_	₱1.624.409	₽6,819,764	₱14.541.566	₽22,985,739		

<sup>\*</sup>Excluding the current portion of retention payable and security deposits, deposits from pre-selling of condominium units and excess of collections over recognized receivables.

# Maturity Profile of Financial Assets Held for Liquidity Purposes

The table below shows the maturity profile of the Company's financial assets based on contractual undiscounted cash flows as at December 31:

	2015					
		Within	31 to 60	61 to 90	Over	
	On Demand	30 Days	Days	Days	90 Days	Total
Cash and cash equivalents	₽461,877	₽1,735,001	₽52,333	₽-	₽_	₽2,249,211
Trade receivables from:						
Sale of condominium units	6,620,410	2,302,705	479,791	323,633	1,808,242	11,534,781
Lease	114,701	5,702	1,683	43	_	122,129
Available-for-sale investments	_	_	_	_	15,808	15,808
	₽7,196,988	₽4,043,408	₽533,807	₽323,676	₽1,824,050	₽13,921,929

_	2014					
		Within	31 to 60	61 to 90	Over	_
	On Demand	30 Days	Days	Days	90 Days	Total
Cash and cash equivalents	₽563,631	₽5,188,092	₽243,983	₽_	₽_	₽5,995,706
Trade receivables from:						
Sale of condominium units	9,340,714	103,007	190,328	260,641	2,066,570	11,961,260
Lease	119,976	3,605	1,211	768	551	126,111
Available-for-sale investments	_	_	_	_	15,308	15,308
	₱10,024,321	₽5,294,704	₽435,522	₽261,409	₽2,082,429	₽18,098,385

## Capital Management Policy

The primary objective of the Company's capital management is to maximize shareholder value by maintaining a healthy balance between debt and equity (capital) financing in support of its business requirements.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended December 31, 2015 and 2014.

The Company monitors its capital adequacy using the net debt-to-equity ratio, which is interest-bearing loans and borrowings less cash and cash equivalents divided by equity. The Company's policy is to limit the net debt-to-equity ratio to 1.0x.



<sup>\*\*</sup>Principal payments

<sup>\*\*\*</sup>Presented as part of "Trade and other payables" and "Deposits and other liabilities" accounts in the consolidated statements of financial position.

The Company is required to maintain debt-to-equity ratio as set forth in the Fixed Rate Corporate Notes Facility Agreement and Bonds. The Agreement provides for a higher debt to equity ratio than the internal limit set by the Company (see Note 15).

	2015	2014
Interest-bearing loans and borrowings	₽13,848,173	₱15,035,884
Less cash and cash equivalents	2,249,211	5,995,706
Net	11,598,962	9,040,178
Equity	14,179,645	12,891,671
Net debt-to-equity ratio	0.82	0.70

### 30. Fair Value Measurement

Set out below is a comparison by class of carrying values and fair values of the Company's assets and liabilities that are carried in the consolidated financial statements as at December 31, 2015 and 2014.

722,114 613,858	Fair Value  P18,458,155	Level 1	Level 2	Level 3
722,114 513,858			Level 2	Level 3
13,858	₽18,458,155	<b>D</b>		
13,858	₽18,458,155	n.		
13,858	₽18,458,155	ъ		
13,858	₱18,458,155	Th.		
		₽_	₽18,458,155	₽–
	14,433,722	_	1,377,892	13,055,830
12,500	12,500	12,500		
348,472	P32,904,377	₽12,500	₽19,836,047	₽13,055,830
848,173	<b>₽14,499,917</b>	₽_	₽-	<b>₽</b> 14,499,917
467,007	520,666	_	_	520,666
640,039	605,720	_	_	605,720
				298,610
257,862	₽15,924,913	₽_	₽-	₽15,924,913
		20.	1.4	
		20.	14	
	Fain Wales	Land 1	I assal 2	I1 2
value	Fair Value	Level 1	Level 2	Level 3
610 071	Ð19 625 612	Ð	Đ10 625 612	₽_
-		<del>r</del> -		10,798,000
,		12 000	1,007,000	10,790,000
777,995	,		<del>2</del> 20,502,612	<u>+</u> 10,798,000
	848,173 467,007 640,039 302,643 257,862 Carrying Value	848,173	848,173	848,173 ₱14,499,917 ₱─ ₱─ 467,007 520,666



			2014		
	Carrying	Fair Walne	Level 1	I1 2	I a
	Value	Fair Value	Level 1	Level 2	Level 3
Liabilities					
Other financial liabilities:					
Interest-bearing loans and borrowings					
(including noncurrent portion)	₱15,035,884	₱18,133,499	₽_	₽_	₱18,133,499
Installment payable	1,177,543	1,455,554	_	_	1,455,554
Retention payable (including noncurrent					
portion)	571,158	552,887	_	_	552,887
Security deposits (including noncurrent					
portion)	279,086	363,900	_	_	363,900
	₱17,063,671	₱20,505,840	₽–	₽_	₽20,505,840

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and Cash Equivalents, Trade Receivables from Lease, Advances to Officers and Employees, Other Receivables, Restricted Cash, Refundable Deposits and Trade and Other Payables. Due to the short-term nature of transactions, the carrying values of these instruments approximate the fair values as at financial reporting period.

*Trade Receivables from Sale of Condominium Units*. The fair values of trade receivables from sale of condominium units were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEx interest rates ranging from 2.7% to 5.5% as at December 31, 2015 and 2.4% to 7.7% as at December 31, 2014.

Available-for-Sale Investments. The fair values of quoted equity securities were determined by reference to published two-way quotes of brokers as at financial reporting date. Unquoted equity securities for which no other reliable basis for fair value measurement is available, were valued at cost, net of impairment, if any.

*Interest-bearing Loans and Borrowings.* The fair values of fixed rate loans were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEx interest rates ranging from 2.7% to 5.2% as at December 31, 2015 and 2.4% to 4.7% as at December 31, 2014.

*Installment Payable.* The fair value of installment payable were calculated by discounting the expected cash flows at prevailing credit adjusted PDEx interest rates ranging from 2.7% to 5.1% as at December 31, 2015 and 2.4% to 4.1% as at December 31, 2014.

Retention Payable and Security Deposits. The fair values were calculated by discounting the expected future cash flows at prevailing credit adjusted PDEx interest rates ranging from 2.9% to 4.9% as at December 31, 2015 and 2.3% to 4.3% as at December 31, 2014.

For the years ended December 31, 2015 and 2014, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.



## 31. Basic/Diluted Earnings Per Share Computation

	2015	2014	2013
Net income attributable to the Parent			
Company	₽1,643,731	₽1,562,600	₽1,402,138
Dividends on preferred shares	(1,650)	(1,650)	(1,650)
Net income attributable to common			_
shares (a)	1,642,081	1,560,950	1,400,488
Common shares at beginning of year	6,116,762,198	6,116,762,198	6,101,762,198
Weighted average of 15,000,000			
stock options exercised in			
September 2013	_	_	5,000,000
Weighted average number of			
common shares – basic (b)	6,116,762,198	6,116,762,198	6,106,762,198
Dilutive potential common shares			
under the ESOP	5,677,731	9,306,853	26,297,085
Weighted average number of			_
common shares – diluted (c)	6,122,439,929	6,126,069,051	6,133,059,283
			_
Per share amounts:			
Basic (a/b)	₽0.2685	₽0.2552	₽0.2293
Diluted (a/c)	₽0.2682	₽0.2548	₽0.2284

### 32. Segment Information

PFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Company that are regularly reviewed by the chief operating decision maker.

For management purposes, the Company's operating segments is determined to be business segments as the risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Company manages its operations under the following business segments:

- Residential Development is engaged in the development, selling, and property management of all residential projects of the Company. It also includes the operations of the Rockwell Club.
- Commercial Development is engaged in the sale, leasing and other related operations in the course of the management of commercial buildings or spaces used for retail and office leasing, including cinema operations. Commercial buildings in its portfolio include the Power Plant Mall in Makati City and Rockwell Business Center in Ortigas, Pasig. Other retail spaces are found at several of the high-rise condominiums developed by the Company.
- *Hotel segment* is engaged in leasing of serviced apartments and management of hotel and resort operations. Its hotel portfolio includes serviced apartments located in Edades Tower and Joya Lofts and Towers.



The Company does not have any customers which constitutes 10% or more of the Company's revenue.

Management monitors the operating results of each business unit separately for the purpose of making decisions about resource allocation and performance assessment. Performance is evaluated based on net income for the year and earnings before interest, taxes and depreciation and amortization, or *EBITDA*. Net income for the year is measured consistent with consolidated net income in the consolidated financial statements. *EBITDA* is measured as net income excluding depreciation and amortization, interest expense and provision for income tax. *EBITDA* is a non-GAAP measure.

The Company centrally manages cash and its financing requirements, income taxes and resource allocation. Resource allocation are measured against profitability among potential investments and made in view of the Company's existing business portfolio.

The President, the Company's chief operating decision maker, monitors operating results of its business segments separately for the purpose of performance assessment and making recommendations to the Board about resource allocation. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated financial statements.

Disclosure of the geographical information regarding the Company's revenues from external customers and total assets have not been provided since all of the Company's consolidated revenues are derived from operations within the Philippines.

### **Business Segments**

The following tables present information regarding the Company's residential development and commercial development business segments:

			2015	
	Residential	Commercial		
	Development	Development	Hotel	Total
Revenue	₽6,515,111	₽2,147,116	₽260,002	₽8,922,229
Costs and expenses	(4,962,491)	(856,260)	(198,172)	(6,016,923)
Share in net income of joint venture	_	170,844	<del>-</del>	170,844
Other income - net	6,459	_	_	6,456
EBITDA	1,559,079	1,461,700	61,830	3,082,606
Depreciation and amortization				(335,687)
Interest expense				(471,188)
Provision for income tax				(633,386)
Consolidated net income	₽1,559,079	₽1,461,700	₽61,830	₽1,642,345
Assets and Liabilities				
Segment assets	<b>₽</b> 22,221,512	<b>₽</b> 1,638,054	<b>₽224,331</b>	<b>₽24,083,897</b>
Investment properties	800,615	5,813,243	_	6,613,858
Investment in joint venture	_	3,030,463	_	3,030,463
Property and equipment	1,261,420	259,322	780,890	2,301,632
Total assets	₽24,283,547	₽10,741,082	₽1,005,221	₽36,029,850
Segment liabilities	₽ 21,266,467	₽455,574	₽128,164	₽21,850,205



			2014	
	Residential	Commercial		
	Development	Development	Hotel	Total
Revenue	₽7,407,888	₽1,355,327	₽89,572	₽8,852,787
Costs and expenses	(5,309,217)	(477,444)	(83,817)	(5,870,478)
Share in net income of joint venture	_	102,819	_	102,819
Other income - net	2,902	_	_	2,902
EBITDA	2,101,573	980,702	5,755	3,088,030
Depreciation and amortization	, ,	,	,	(307,491)
Interest expense				(603,848)
Provision for income tax				(613,391)
Consolidated net income	₱2,101,573	₽980,702	₽5,755	₽1,563,300
Assets and Liabilities				
Segment assets	₽26,977,210	₽1,176,752	₽87,837	₽28,241,799
Investment properties	800,614	5,346,510	_	6,147,124
Investment in joint venture	, <u> </u>	2,859,619	_	2,859,619
Property and equipment	1,118,567	99,545	770,057	1,988,169
Total assets	₽28,896,391	₽9,482,426	₽857,894	₽39,236,711
Segment liabilities	₱25,824,219	₽447,456	₽ 73,365	₱26,345,040
			2013	
	Residential	Commercial		
	Development	Development	Hotel	Total
				1 Otal
Revenue	₽6,814,488	₽1,015,025	₽-	
Revenue Costs and expenses	₱6,814,488 (5,047,899)	₱1,015,025 (277,784)	₽ – (5,712)	₽7,829,513
Costs and expenses	, ,			
	, ,	(277,784)		₽7,829,513 (5,331,395)
Costs and expenses Share in net income of joint venture	(5,047,899) - 5,162	(277,784) 93,261 –	(5,712) - -	₱7,829,513 (5,331,395) 93,261 5,162
Costs and expenses Share in net income of joint venture Other income - net EBITDA	(5,047,899)	(277,784)		₱7,829,513 (5,331,395) 93,261 5,162 2,596,541
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization	(5,047,899) - 5,162	(277,784) 93,261 –	(5,712) - -	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206)
Costs and expenses Share in net income of joint venture Other income - net EBITDA	(5,047,899) - 5,162	(277,784) 93,261 –	(5,712) - -	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206) (345,223)
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense	(5,047,899) - 5,162	(277,784) 93,261 –	(5,712) - -	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206)
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income	(5,047,899) - 5,162 1,771,751	(277,784) 93,261 — 830,502	(5,712) - - (5,712)	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206) (345,223) (582,156)
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities	(5,047,899) - 5,162 1,771,751 ₱1,771,751	(277,784) 93,261 — 830,502 ₽830,502	(5,712) - (5,712) ₱(5,712)	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206) (345,223) (582,156) ₱1,403,956
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities Segment assets	(5,047,899) - 5,162 1,771,751 ₱1,771,751	(277,784) 93,261 — 830,502 ₽830,502	(5,712) - - (5,712)	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206) (345,223) (582,156) ₱1,403,956
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities Segment assets Investment properties	(5,047,899) - 5,162 1,771,751 ₱1,771,751	(277,784) 93,261 - 830,502 ₽583,514 3,333,820	(5,712) - (5,712) ₱(5,712)	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206) (345,223) (582,156) ₱1,403,956
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities Segment assets Investment properties Investment in joint venture	(5,047,899) - 5,162 1,771,751 ₱1,771,751 ₱24,893,245 1,600,380 -	(277,784) 93,261 - 830,502 ₽830,502 ₽583,514 3,333,820 2,282,152	(5,712) - (5,712) ₱(5,712) ₽7,883 - -	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206) (345,223) (582,156) ₱1,403,956 ₱25,484,642 4,934,200 2,282,152
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities Segment assets Investment properties Investment in joint venture Property and equipment	(5,047,899)  - 5,162  1,771,751  ₱1,771,751  ₱24,893,245 1,600,380 - 1,585,188	(277,784) 93,261 - 830,502 ₱830,502 ₱583,514 3,333,820 2,282,152 127,855	(5,712) - (5,712) ₱(5,712) ₱7,883 - 10,102	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206) (345,223) (582,156) ₱1,403,956 ₱25,484,642 4,934,200 2,282,152 1,723,145
Costs and expenses Share in net income of joint venture Other income - net EBITDA Depreciation and amortization Interest expense Provision for income tax Consolidated net income  Assets and Liabilities Segment assets Investment properties Investment in joint venture	(5,047,899) - 5,162 1,771,751 ₱1,771,751 ₱24,893,245 1,600,380 -	(277,784) 93,261 - 830,502 ₽830,502 ₽583,514 3,333,820 2,282,152	(5,712) - (5,712) ₱(5,712) ₽7,883 - -	₱7,829,513 (5,331,395) 93,261 5,162 2,596,541 (265,206) (345,223) (582,156) ₱1,403,956 ₱25,484,642 4,934,200 2,282,152

# 33. Supplemental Disclosure of Cash Flow Information

In 2014, the Company's non-cash investing activity pertains to Rockwell Primaries' acquisition of 60% interest to Rockwell Primaries South with unpaid purchase price of  $\Box 421.2$  million as at year-end (see Note 6).





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

## INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Rockwell Land Corporation The Garage at Rockwell Center Estrella St., Rockwell Center Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Rockwell Land Corporation and its Subsidiaries as at December 31, 2015 and 2014, and for each of the three years in the period ended December 31, 2015, and have issued our report thereon dated April 6, 2016. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Company's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68, As Amended (2011), and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Roel E. Lucas

Partner

CPA Certificate No. 98200

SEC Accreditation No. 1079-AR-1 (Group A),

March 4, 2014, valid until March 3, 2017

Tax Identification No. 191-180-015

BIR Accreditation No. 08-001998-95-2014,

January 22, 2014, valid until January 21, 2017

PTR No. 5321652, January 4, 2016, Makati City

April 6, 2016



# ROCKWELL LAND CORPORATION

# INDEX TO SUPPLEMENTARY SCHEDULES Form 17-A, Item 7

Suppl	lementary Schedules	Page No
Repor	t of Independent Public Accountants on Supplementary Schedules	ii
A.	Financial Assets	iii
В.	Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)	iv
C.	Accounts Receivable from Related Parties which are eliminated during the Consolidation Period	v
D.	Intangible Assets – Other Assets	vi
E.	Long-Term Debt	vii
F.	Indebtedness to Related Parties (Long-Term Loans from Related Companies)	viii
G.	Guarantees of Securities of Other Issuers	ix
Н.	Capital Stock	X
I.	List of Applicable Standards and Interpretations	xi
J.	Reconciliation of Retained Earnings Available for Dividend Declaration	xvi
K.	Map of Relationships of Companies within the Group	xvii
L.	Financial Ratios	XX



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

# INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Rockwell Land Corporation The Garage at Rockwell Center Estrella St., Rockwell Center Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Rockwell Land Corporation and its Subsidiaries as at December 31, 2015 and 2014, and for each of the three years in the period ended December 31, 2015, and have issued our report thereon dated April 6, 2016. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Company's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68, As Amended (2011), and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Roel E. Lucas

Partner

CPA Certificate No. 98200

SEC Accreditation No. 1079-AR-1 (Group A),

March 4, 2014, valid until March 3, 2017

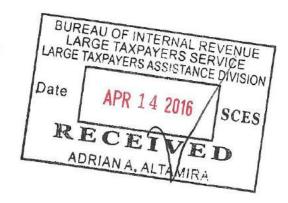
Tax Identification No. 191-180-015

BIR Accreditation No. 08-001998-95-2014,

January 22, 2014, valid until January 21, 2017

PTR No. 5321652, January 4, 2016, Makati City

April 6, 2016





# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE A – FINANCIAL ASSETS As of December 31, 2015

Name of Issuing Entity and Association of Each Issue	Number of Share or Principal Amount	Amount in the Balance Sheet	Value based on Market Quotation at end of reporting period	Income Received and Accrued
Not applicable	# <u>\$2</u> (			

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPIAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) As of December 31, 2015

Name	Beginning	Additions Deduct	Deductions	Ending	Total	
	balance			Current	Non-Current	
Accounts Receivable Officers & Directors Employees	₱238,060,468 107,241,672	₱47,214,312 80,068,496	₱94,725,393 69,889,289	₱38,784,631 46,422,706	₱151,764,756 70,998,173	₱190,549,387 117,420,879
TOTAL	₽345,302,140	₽127,282,808	₽164,614,682	P85,207,337	₽222,762,929	₽307,970,266

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE C – ACCOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION PERIOD As of December 31, 2015

Name and Designation of Debtor	Beginning balance	Additions	Amounts Collected	Amounts Written Off	Current	Not Current	Ending balance
Rockwell Leisure Club Inc.	₽6,918,633	₱17,048,167	₽7,443,308	₽_	₱16,523,492	₽-	₱16,523,492
Rockwell Integrated Property Services, Inc.	₱24,781,553	₱26,579,651	₱18,889,011	₽–	₱32,472,193	₽-	₱32,472,193
Rockwell Primaries Development Corporation	₱581,496,743	₽723,627,757	₽20,000,000	₽_	₱1,285,124,500	₽-	₱1,285,124,500
Stonewell Property Development Corporation	₱700,521	103,815	₽-	₽_	₽804,336	₽-	₽804,336
Primaries Properties Sales Specialists Inc.	₽17,132	₽-	₽–	<del>P</del> _	₽17,132	₽_	₱17,132
Rockwell Hotels & Leisure Management Corp	₽27,227,694	₽44,304,826	₽5,000,000	P_	₱66,532,520	₽_	₱66,532,520
Retailscapes, Inc.	₱3,779,822	₽	₱3,779,822	₽_	₽_	₽_	₽

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE D – INTANGIBLE ASSETS – OTHER ASSETS As of December 31, 2015

	alance	at Cost	Cost & Expenses	Other Accts	Changes	balance
Not applicable			1			

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE E – LONG TERM DEBT As of December 31, 2015

Title of Issue & Type of Obligation	Amount Authorized by Indenture	Current Portion of Long-Term Debt	Long-Term Debt (net of Current Portion)	Average Interest Rate	No. of Periodic Installments	Maturity Date
Philippine Peso, 7-Year FRCN due 2020	₱10,000,000,000	₱1,612,000,000	₽6,364,000,000	4.70%	22	1/7/2020
Philippine Peso, 7-year & 1 quarter fixed-rate retail peso bonds due on 2021	₱5,000,000,000	P	₽5,000,000,000	5.09%	1	2/15/2021
Philippine Peso, 5-Year fixed-rate notes due 2019	₱533,904,590	₱101,454,439	₱335,826,875	5.00%	5	12/22/2019

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE F – INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES) As of December 31, 2015

Name of Related Party	Beginning balance	Ending balance
Not applicable		

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE G – GUARANTEES OF SECURITIES OF OTHER ISSUERS As of December 31, 2015

Name of Issuing Entity of Securities Guaranteed by the Company for which this Statement is filed	Title of Issue of Each Class of Securities Guaranteed	Total Amount Guaranteed & Outstanding	Amount owed by Person for which Statement is filed	Nature of Guarantee
a 11.		=		
Not Applicable			1	
	40		F .	
3.7	7.8			

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE H – CAPITAL STOCK As of December 31, 2015

	Ē.			Numbe	er of Shares Held	Ву
Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding	Number of Shares Reserved for Options, Warrants, Conversions, and Other Rights	Related Parties	Directors, Officers and Employees	Others
Common Shares	8,890,000,000	6,116,762,198	48,740,000	5,296,015,375	37,262,005	783,484,818
Preferred Shares	11,000,000,000	2,750,000,000	0	2,750,000,000	0	0

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE I – LIST OF APPLICABLE STANDARDS AND INTERPRETATIONS As of December 31, 2015

	NE FINANCIAL REPORTING STANDARDS AND ETATIONS	Adopted	Not Adopted	Not Applicable
Frameworl Conceptual	k for the Preparation and Presentation of Financial Statements Framework Phase A: Objectives and qualitative characteristics	<b>4</b>		
PFRSs Pra	ctice Statement Management Commentary			V
Philippine	Financial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards	✓		
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	<b>√</b>		
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			<b>~</b>
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			<b>~</b>
	Amendment to PFRS 1: Meaning of Effective PFRSs	No	t early adopt	ed
PFRS 2	Share-based Payment	✓	- 1	
	Amendments to PFRS 2: Vesting Conditions and Cancellations	<b>√</b>		
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions	✓		
	Amendment to PFRS 2: Definition of Vesting Condition	<b>√</b>		
PFRS 3	Business Combinations	<b>√</b>		-
(Revised)	Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination	Not early adopted		
	Amendment to PFRS 3:Scope Exceptions for Joint Arrangements	No	t early adopte	ed
PFRS 4	Insurance Contracts	T		<b>√</b>
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			<b>√</b>
PFRS 6	Exploration for and Evaluation of Mineral Resources			<b>V</b>
PFRS 7	Financial Instruments: Disclosures	<b>√</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓		

	NE FINANCIAL REPORTING STANDARDS AND ETATIONS	Adopted	Not Adopted	Not Applicable
÷	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	✓		-
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	<b>~</b>		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	No	ot early adop	ted
PFRS 8	Operating Segments	<b>~</b>	0	
Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets		✓		
PFRS 9	Financial Instruments	✓		
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures	No	ot early adopt	ed
PFRS 10	Consolidated Financial Statements	✓		
	Amendments to PFRS 10: Investment Entities	<b>√</b>		
PFRS 11	Joint Arrangements	<b>√</b>		
PFRS 12	Disclosure of Interests in Other Entities	<b>√</b>		
	Amendments to PFRS 10: Investment Entities			<b>√</b>
PFRS 13	Fair Value Measurement	<b>√</b>		
	Amendment to PFRS 13: Short-term Receivables and Payables		t early adopte	ed
	Amendment to PFRS 13; Portfolio Exception	Not early adopted		
Philippine A	Accounting Standards			
PAS 1	Presentation of Financial Statements	✓		
(Revised)	Amendment to PAS 1: Capital Disclosures	<b>√</b>		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	P		✓
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	<b>√</b>		
PAS 2	Inventories			<b>√</b>
PAS 7	Statement of Cash Flows	<b>√</b>		***
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	<b>√</b>		
PAS 10	Events after the Reporting Date	<b>√</b>		
PAS 11	Construction Contracts	<b>~</b>		
PAS 12	Income Taxes	· ·		

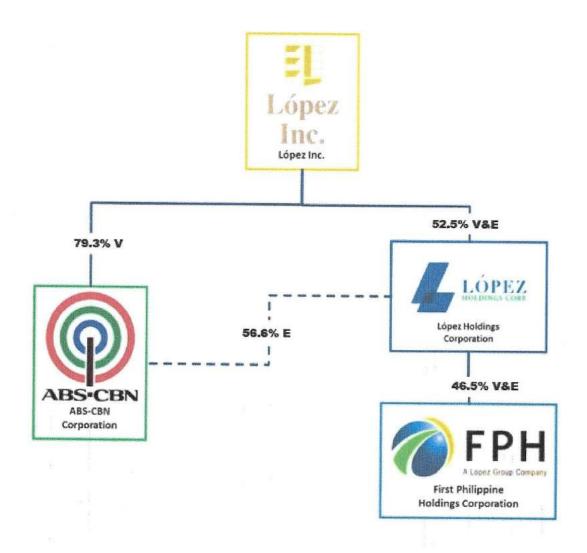
PHILIPPINI INTERPRE	E FINANCIAL REPORTING STANDARDS AND FATIONS	Adopted	Not Adopted	Not Applicable
2	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	✓		
PAS 16	Property, Plant and Equipment	<b>~</b>		
	Amendment to PAS 16: Revaluation Method – Proportionate Restatement of Accumulated Depreciation	N	ot early adop	ted
PAS 17	Leases	✓		
PAS 18	Revenue	✓		
PAS 19	Employee Benefits	✓		
	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures	✓ -		
PAS 19	Employee Benefits	✓		
(Amended)	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	N	ot early adop	ted
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			<b>√</b>
PAS 21	The Effects of Changes in Foreign Exchange Rates	✓		
	Amendment: Net Investment in a Foreign Operation			<b>√</b>
PAS 23 (Revised)	Borrowing Costs	✓		
PAS 24	Related Party Disclosures	✓	7.	
(Revised)	Amendments to PAS 24: Key Management Personnel	<b>√</b>		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			<b>V</b>
PAS 27	Consolidated and Separate Financial Statements	<b>√</b>		
PAS 27	Separate Financial Statements	✓		
(Amended)	Amendments to PFRS 10: Investment Entities	No	ot early adop	ted
PAS 28	Investments in Associates			~
PAS 28 (Amended)	Investments in Associates and Joint Ventures	✓		
PAS 29	Financial Reporting in Hyperinflationary Economies			<b>√</b>
PAS 31	Interests in Joint Ventures	✓		
PAS 32	Financial Instruments: Disclosure and Presentation	<b>√</b>		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendment to PAS 32: Classification of Rights Issues			✓
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	No	ot early adop	ted

	NE FINANCIAL REPORTING STANDARDS AND ETATIONS	Adopted	Not Adopted	Not Applicable
PAS 33	Earnings per Share	✓		
PAS 34	Interim Financial Reporting			<b>√</b>
PAS 36	Impairment of Assets	√ √		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	N	ot early adop	ted
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets	e e		<b>√</b>
* #	Amendments to PAS 38: Revaluation Method – Proportionate Restatement of Accumulated Amortization	N	ot early adop	ted
PAS 39	Financial Instruments: Recognition and Measurement	✓		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities		=	~
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	15		~
	Amendments to PAS 39: The Fair Value Option			~
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets		29 (2	✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	1 8		~
	Amendments to Philippine Interpretation IFRIC - 9 and PAS 39: Embedded Derivatives			✓
	Amendment to PAS 39: Eligible Hedged Items			✓
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting	N	ot early adop	ted
PAS 40	Investment Property	<b>√</b>		
	Amendment to PAS 40: Investment Property	N	ot early adop	ted
PAS 41	Agriculture	- V		✓
Philippine	Interpretations	-11		
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities	√		~
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments	✓		✓
IFRIC 4	Determining Whether an Arrangement Contains a Lease	<b>√</b>		✓
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds	<b>→</b>		✓
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			~

PHILIPPIN INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS	Adopted	Not Adopted	Not Applicable
IFRIC 7	Applying the Restatement Approach under PAS 29, Financial Reporting in Hyperinflationary Economies		a.	√ ,
IFRIC 8	Scope of PFRS 2			<b>√</b>
IFRIC 9	Reassessment of Embedded Derivatives			<b>√</b>
	Amendments to Philippine Interpretation IFRIC - 9 and PAS 39: Embedded Derivatives	¥ 1 .		<b>~</b>
IFRIC 10	Interim Financial Reporting and Impairment			✓
IFRIC 11	PFRS 2 - Group and Treasury Share Transactions			<b>√</b>
IFRIC 12	Service Concession Arrangements			<b>√</b>
IFRIC 13	Customer Loyalty Programmes			✓
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓
	Amendments to Philippine Interpretations IFRIC- 14, Prepayments of a Minimum Funding Requirement			✓
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓
IFRIC 17	Distributions of Non-cash Assets to Owners			✓
IFRIC 18	Transfers of Assets from Customers			<b>V</b>
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			~
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine		2	<b>V</b>
IFRIC 21	Levies	Not early adopted		ted
SIC-7	Introduction of the Euro			✓
SIC-10	Government Assistance - No Specific Relation to Operating Activities			✓
SIC-12	Consolidation - Special Purpose Entities			~
	Amendment to SIC - 12: Scope of SIC 12			<b>√</b>
SIC-13	Jointly Controlled Entities - Non-Monetary Contributions by Venturers			<b>*</b>
SIC-15	Operating Leases - Incentives			✓
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			✓
SIC-29	Service Concession Arrangements: Disclosures.			<b>√</b>
SIC-31	Revenue - Barter Transactions Involving Advertising Services	N. E.		<b>V</b>
SIC-32	Intangible Assets - Web Site Costs			<b>√</b>

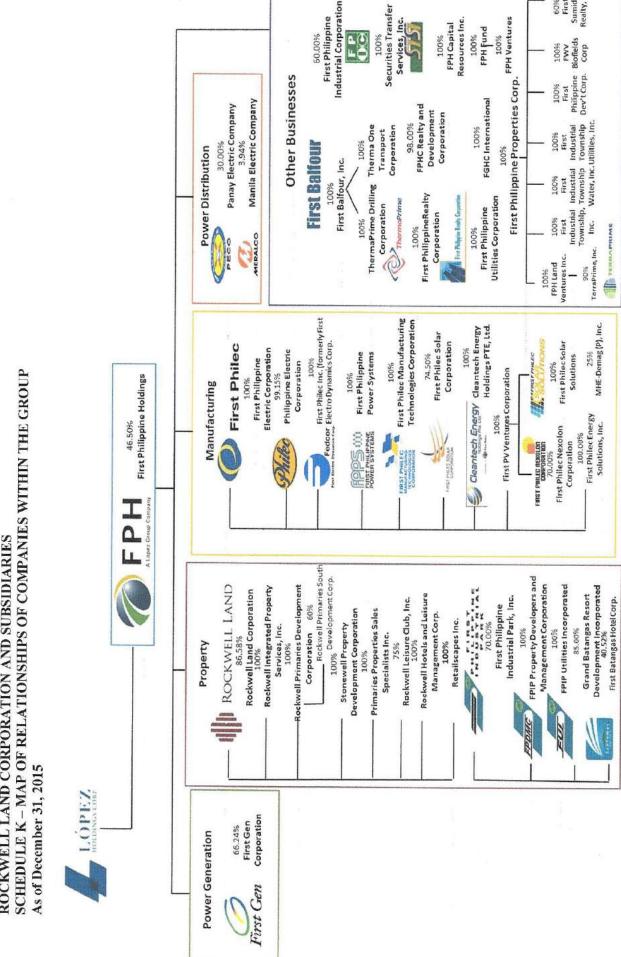
# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE J – RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION As of December 31, 2015 Amount in thousands

	2015	2014	2013
Unappropriated Retained Earnings, beginning	₽6,068,501	₽4,934,121	₱3,892,234
Adjustments:	(1.650)	(1 (50)	(1.650)
Cumulative dividend on preferred shares	(1,650)	(1,650)	(1,650)
Effect of adoption of revised PAS 19 - remeasurement gain	(42,192)	(12)	(36,410)
Unappropriated Retained Earnings, as adjusted, beginning	6,024,659	4,932,459	3,854,174
Net Income based on the face of AFS	1,303,461	1,418,813	1,323,631
Less: Non-actual/unrealized income net of tax		.,,	1,020,001
<ul> <li>Equity in net income of associate/joint venture</li> </ul>	_	223	_
<ul> <li>Unrealized foreign exchange gain - net (except those attributable to</li> </ul>		11.1	
Cash and Cash Equivalents) Unrealized actuarial gain	_	240	-
Fair value adjustment (M2M gains)		F = 1	_
<ul> <li>Fair value adjustment of Investment Property resulting to gain</li> </ul>			
Adjustment due to deviation from PFRS/GAAP-gain		1-1	_
<ul> <li>Other unrealized gains or adjustments to the retained earnings as a</li> </ul>			
result of certain transactions accounted for under the PFRS	_		_
Add: Non-actual losses			
<ul> <li>Depreciation on revaluation increment (after tax)</li> </ul>	_	<u> 111</u>	
<ul> <li>Adjustment due to deviation from PFRS/GAAP – loss</li> </ul>			
Loss on fair value adjustment of investment property (after tax)	-	_	
Net Income Actual/Realized	1,303,461	1,418,813	1,323,631
Unappropriated Retained Earnings, as adjusted, ending	₽7,328,220	₽6,351,272	₽5,177,805

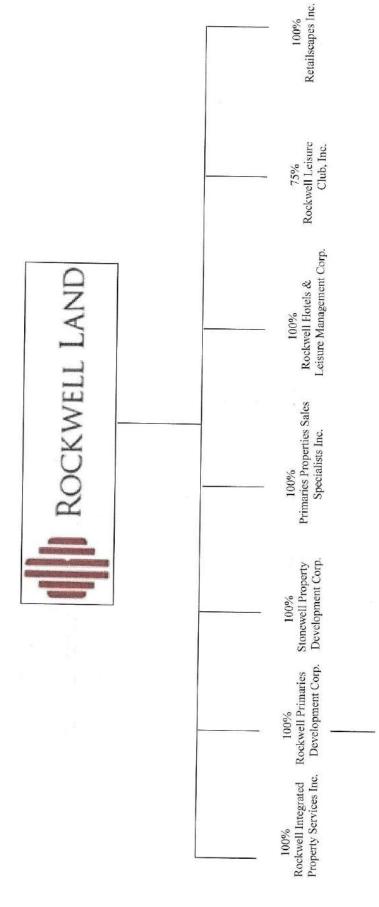


Sumiden Realty, Inc. First

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES



# SCHEDULE K - MAP OF RELATIONSHIPS OF COMPANIES WITHIN THE GROUP ROCKWELL LAND CORPORATION AND SUBSIDIARIES As of December 31, 2015



60% Rockwell Primaries South Development Corporation

# ROCKWELL LAND CORPORATION AND SUBSIDIARIES SCHEDULE L – FINANCIAL RATIOS As of December 31, 2015

Key Performance Indicators	2015	2014	2013
EBITDA (P)	3.1 billion	3.1 billion	2.6 billion
Current Ratio (x)	2.92	2.47	4.13
Net DE Ratio (x)	0.82	0.70	0.52
Asset to Equity Ratio (x)	2.54	3.04	3.03
Interest Coverage Ratio (x)	6.25	5.60	8.03
ROA	4.4%	4.2%	5.1%
ROE	12.1%	12.9%	13.1%
EPS (P)	0.27	0.26	0.23

### Notes:

- (1) EBITDA [Net Income + (Interest Expense, Provision for Income Tax, Depreciation & Amortization)]
- (2) Current ratio [Current assets/Current liabilities]
- (3) Net debt to equity ratio [(Total Interest bearing debt)-(Cash and cash equivalents) / Total Equity]
- (4) Assets to Equity Ratio [Total Assets/Total Equity]
- (5) Interest coverage ratio [EBITDA/ Total interest payments]
- (6) ROA [Net Income/Average Total Assets]
- (7) ROE [Net Income/ Average Total Equity]
- (8) EPS [Net Income/number of common shares outstanding]

### ANNEX E – USE OF PROCEEDS

The company raised  $\clubsuit$ 5.0 billion from Bonds issuance last November 2013. After deducting the related expenses, the Net proceeds amounted to  $\clubsuit$  4.9 billion (please see schedule below). Net proceeds will be used to partially finance the Company's capital expenditures for the last quarter of 2013 up to end 2015 primarily for the Proscenium project. As of end of 2015, the net proceeds amounted to nil.

	Estimate per Prospectus	Actual
Proceeds	5,000,000,000	5,000,000,000
Expense:		
Documentary Stamp Tax	25,000,000	25,000,000
SEC Registration Fee and Legal Research	1,830,625	1,830,625
SEC Publication	360,000	52,920
Underwriting Fee	15,000,000	15,000,000
Legal and Audit Fee	7,000,000	6,428,771
Credit Rating Fee	-	2,000,000
Listing Application Fee	100,000	100,000
Printing Cost	575,000	120,530
Trustee Fees	50,000	50,000
Registry and Paying Agency Fees	75,000	43,700
TOTAL	4,950,009,375	4,949,373,454

### **Use of Proceeds**

In millions	
Proceeds	₽ 4,949
Use of Proceeds*	
Commercial Leasing	3,178
Residential Development	1,771
Total	4,949
Net Proceeds	₽ -

Use of proceeds include land acquisition and development costs for Residential Projects (The Proscenium, The Vantage and East Bay) and Commercial Leasing Projects (8 Rockwell, Grove Serviced Apartment, RBC Sheridan and Santolan Town Plaza).